



STATE OF MAINE
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To: Members, Joint Standing Committee on Appropriations and Financial Affairs
Members, Joint Standing Committee on Health and Human Services
Fr: State Treasurer Henry E.M. Beck, Esq.
On: January 31, 2024
Re: FY 2023 Tobacco Settlement Payments Report

Mandated Report: The State Treasurer is required to report at least annually on the status of Maine's Tobacco Settlement Payments to the Joint Standing Committees on Appropriations and Financial Affairs and Health and Human Services. The report must summarize the activity in any funds or accounts directly related to the Fund for a Healthy Maine. *See* 22 M.R.S.A s. 1511(8).

EXECUTIVE REVIEW

In 1998, Maine, along with 45 other states and 6 U.S. Territories became creditors of Participating Cigarette Manufacturers (PMs) pursuant to a Master Settlement Agreement (MSA) made between the states and many cigarette manufacturers settling lawsuits brought by these states and territories. Florida, Minnesota, Texas and Mississippi had already reached individual agreements with the tobacco industry. The MSA exempted participating cigarette manufacturers from liability to the state governments arising from the claims alleged in the states' lawsuits, and provided those state governments with compensation for smoking related medical costs and the states' other monetary claims, and with funding to help reduce smoking in the United States through a national foundation. The MSA also limited the marketing and advertising practices of the cigarette manufacturers to further protect public health.

Maine's continuing receipt of Tobacco Settlement Payments hinges on three (3) key factors:

1. Enforceability: The continuing enforceability of the manufacturers' Master Settlement Agreement payment obligations.
2. Financial Capacity: The continuing financial capacity of the Original Participating Manufacturers (OPMs) and Subsequent Participating Manufacturers (SPMs) to make timely Master Settlement Agreement payments.
3. Legal Actions: Legal actions which delay or alter Master Settlement Agreement Payment obligations.

PAYMENTS FORMULA AND REVENUE PROJECTION PROCESS

ELIGIBILITY: Maine has the right to always receive 0.7693050% of the Annual Payments that are expected to be paid in perpetuity pursuant to the MSA. In addition, Maine also received 1.3281978% of the Strategic Contribution Payments during the years 2008 through 2017. Maine was eligible for these supplemental payments as a result of its early involvement in the work which resulted in the MSA. Payments are due in April each year.

PAYMENTS FORMULA: Annual settlement payments are driven by two key annual adjustments, the 1) inflation adjustment and the 2) volume of cigarettes sold nationwide. Under the Inflation Adjustment, the base annual payments will increase annually by the greatest of 3% or CPI (Consumer Price Index). Under the Volume

Adjustment, the MSA tobacco payments due from the manufacturers are either reduced or increased depending on whether the OPMs' national sales volumes for a given sales year are less than or greater than, respectively, the national cigarette sales volumes for 1997. Maine's Tobacco Settlement Payments are directly related to the shipments of cigarettes nationwide, without regard to increases or decreases in Maine cigarette sales.

REVENUE PROJECTION PROCESS: The Treasurer's Office organizes a meeting of the Maine Attorney General's Office, the State Budget Office and the Legislature's Office of Fiscal and Program Review in advance of the Spring Revenue Forecasting Committee meeting in order to reach consensus on the revenue forecast. That meeting agenda includes a review of an econometric model available from the National Association of Attorneys General that projects domestic consumption of cigarettes. Each meeting also discusses the likely impacts on Maine's payments stream of any disputes pending under the MSA. These disputes, and the timing and direction of their outcomes, present significant volatility to the revenue stream projection process.

Under the MSA, a PM may be entitled to a reduction in its annual payment obligation for the Non-Participating Manufacturer Adjustment if a) the state did not have a qualifying statute governing NPM escrow deposits in place during the relevant sales year and b) the individual state did not diligently enforce that qualifying statute.

Once the PMs dispute the calculated amount they owe by claiming entitlement to the NPM Adjustment, they have three options under the MSA. They may pay the contested amount to the State anyway, as Phillip Morris did for sales years 2003-2009, or the PM may place the amount in a disputed payment account, which R.J. Reynolds did for sales years 2003-2010 (excepting sales year 2006, for which it withheld the NPM Adjustment amount), and which Phillip Morris did for the first time with its April 2011 payment. To date R.J. Reynolds has escrowed more than \$2.1 billion into the disputed payments account for the NPM Adjustment for those sales years. Finally, the PMs may simply withhold the entire amount they dispute from their annual payments, and many PMs have done this.

Beginning in sales year 2003 (and expected for every sales year thereafter), the PMs have claimed that they are entitled to an NPM Adjustment, which would result in a decrease in the amount the PMs owe under the MSA for any year in which the PMs' argument succeeds. The 2003 NPM Adjustment dispute as it pertains to Maine went to a final arbitration hearing in September 2012, and on September 11, 2013 the Panel issued its ruling finding in Maine's favor. Specifically, the Panel found that Maine diligently enforced its qualifying statute during sales year 2003 and that Maine's payment is thus not subject to the NPM Adjustment for that year. As a result of that favorable decision, the State determined that it was entitled to an additional payment of \$5,569,153. The State's 2014 payment included these additional funds, as well as a potential overpayment as calculated by the Independent Auditor, PwC. PwC is continuing to work with the States and the PMs in an effort to identify and correct any errors. It is not known when PwC will finalize its work. If errors are identified, PwC may make adjustments to States' payments in future years.

Maine and 35 other states negotiated a settlement that saved the state the time and expense of burdensome, protracted litigation of the NPM adjustment dispute pertaining to all years from 2004 through 2017. The NPM Adjustment Settlement Agreement brought an increase in revenue for two annual payments, established a more stable stream of annual revenue, and reduced future withholding from the PMs' ongoing payments. The agreement was extended through the 2023 annual payment. If further settlement is not reached, 2024 is the first year for which the NPM Adjustment may apply to Maine's annual MSA payment. The Estimated Future Tobacco Settlement Payments chart below reflects that uncertainty and the potential for funds to be withheld.

Under the structure of Maine’s settlement with the PMs, in April of 2018 the state saw an increase of roughly \$10 million in its expected annual payment to make its total payment approximately \$56 million. Then in April 2019, the state received roughly \$25 million in addition to its annual payment. The precise amounts of the payments are determined by an independent auditor using complex formulas provided in the MSA and recent settlement documents.

TOBACCO SETTLEMENT PAYMENTS AND INVESTMENT EARNINGS

The State of Maine has received \$1,291,476,579.38 to date in Tobacco Settlement payments. Each payment is deposited into the Fund for a Healthy Maine (FHM) where it is held in the Treasurer’s Cash Pool. All investment earnings on these funds are deposited back into the FHM.

ESTIMATED FUTURE TOBACCO SETTLEMENT PAYMENTS

(FY24-26 BASED ON DEC 2023 REVENUE FORECASTING COMMITTEE REPORT*)

Source	FY23 Actual	FY24	FY25	FY26
Base Payments	52,034,053	31,768,790	30,175,419	29,306,494
Strategic Contribution Payments	-	-	-	-
Casino Revenue	4,504,402	5,252,867	5,527,179	5,527,731
Income from Investments	791,384	1,590,901	898,488	352,025
Other Adjustments	124,498	-	-	-
TOTAL FHM Revenue	57,454,337	38,612,558	36,601,086	35,186,250