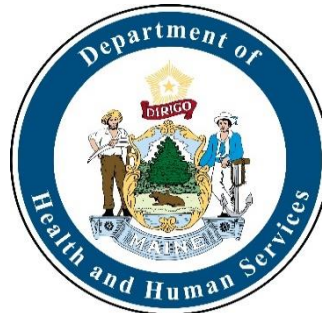


Temporary Nurse Agencies in Maine

2023 Survey Results

Director Bill Montejo, RN
Joseph Zamboni, Chief Operating Officer

Division of Licensing and Certification
February 21, 2024



Public Law 2023, Chapter 434, An Act to Ensure Transparent and Accountable Temporary Nurse Agencies, enacted 22 MRS §2131

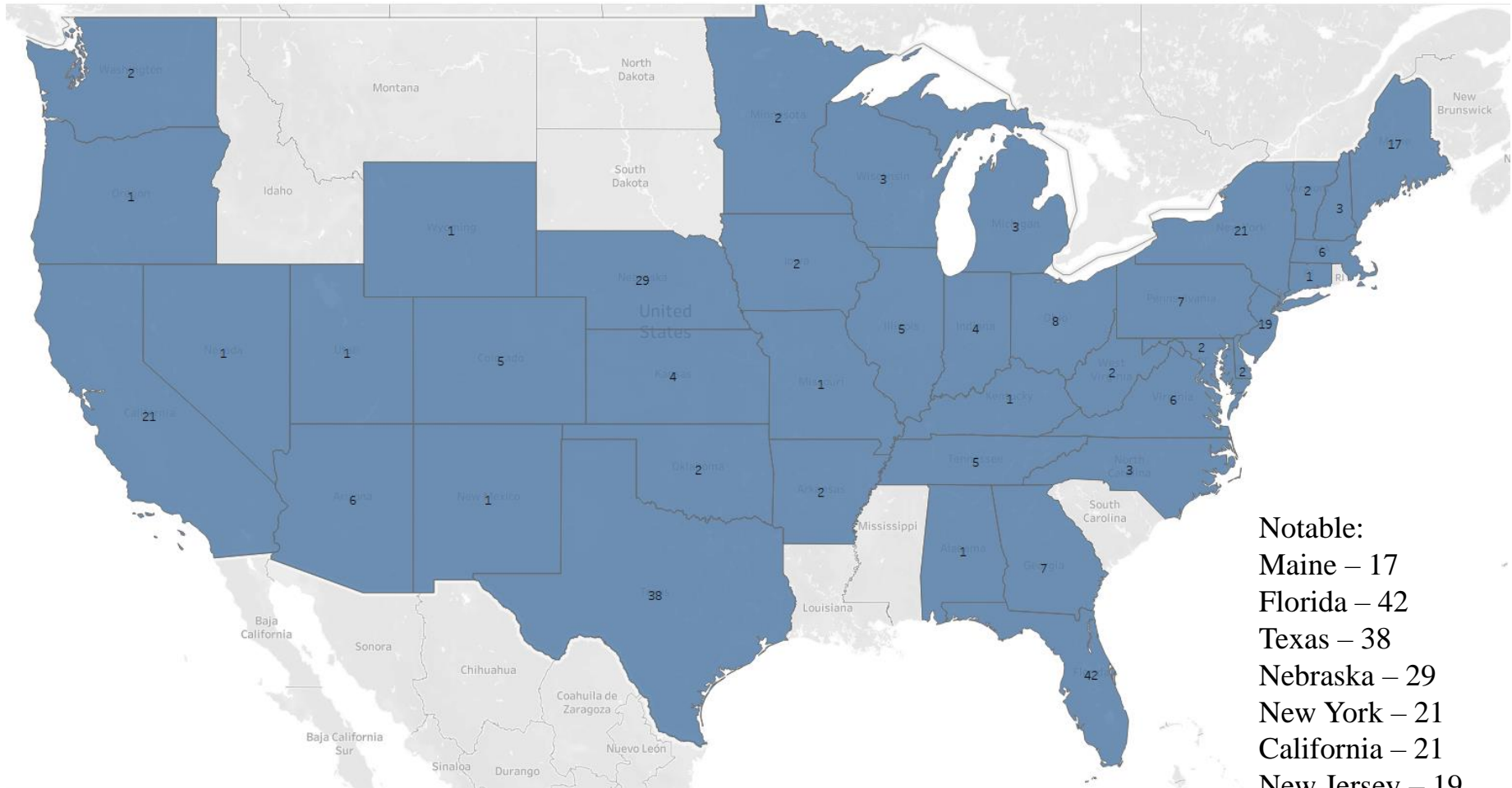
- In order to establish a baseline set of data on Temporary Nurse Agencies (TNAs) operating in Maine, a voluntary survey of 287 agencies actively registered as of November 2023 was conducted
- Responses were obtained from 66 TNA's (a 23% response rate)
- The summary report of the information has been compiled into a report which has been provided and this committee and this presentation will provide a high-level overview
- As of February 20, 2024, there are 294 registered Temporary Nurse Agencies

22 MRS §2131 (1-D)

1-D. Annual reporting. A temporary nurse agency shall provide an annual report to the department that includes:

- A.** The number of total employees placed, the health care settings into which they were placed, the average duration of the placements and the state of licensure for those employees;
- B.** The total and average amounts charged during each quarter of the reporting period to a health care facility for each category of health care employee providing services to the health care facility;
- C.** The total and average amounts of wages paid during each quarter of the reporting period to health care employees for each category of health care employee;
- D.** The total and average amounts of stipends paid during each quarter of the reporting period to health care employees for each category of health care employee;
- E.** Documentation showing that the temporary nurse agency has documentation that each employee contracted to a health care facility during the reporting period had a current, unrestricted license or certification in good standing and met the training and continuing education standards required by state and federal law for the position with the health care facility throughout the entirety of the reporting period; and
- F.** Documentation showing that the temporary nurse agency has documentation that each employee contracted to a health care facility had successfully completed all background checks required by federal and state law relating to the health care position and health care facility in which the employee was placed during the reporting period.

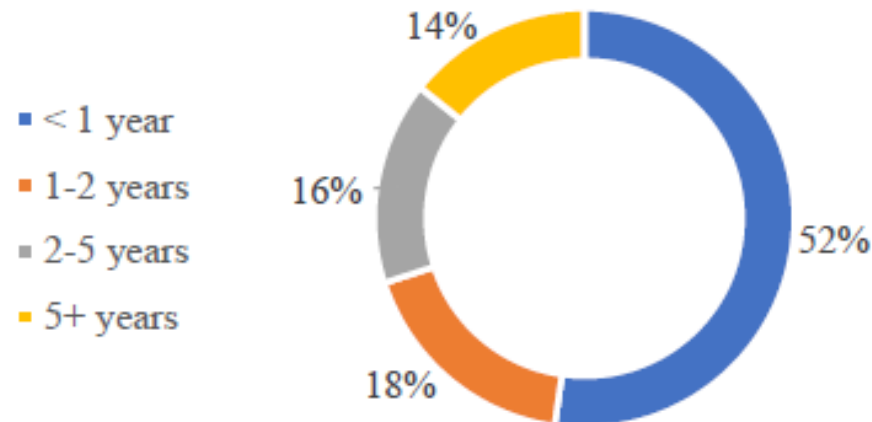
Headquarter Location of TNAs operating in Maine



Notable:
Maine – 17
Florida – 42
Texas – 38
Nebraska – 29
New York – 21
California – 21
New Jersey – 19

Agency locations & years doing business in Maine

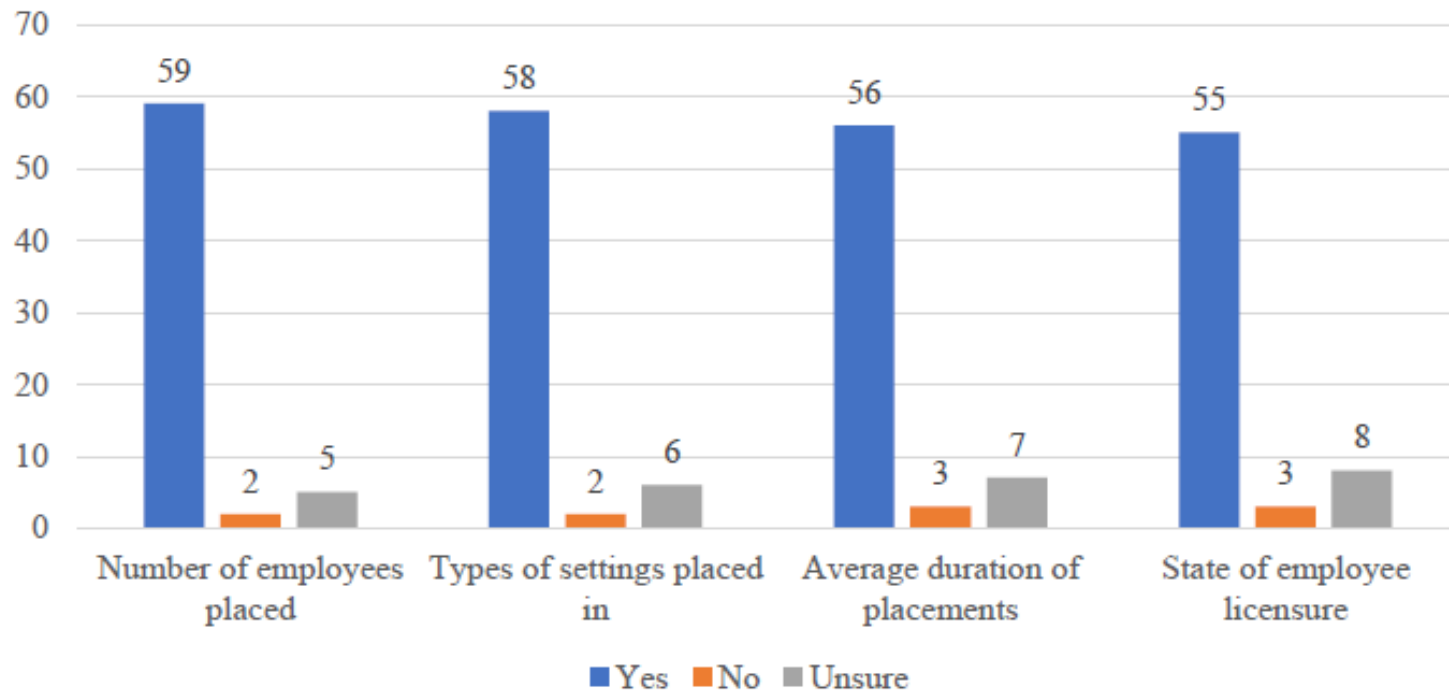
Figure 1. (*TNA Years of Operation in Maine*) from report



According to internal data on TNAs, of 287 registered TNAs, 150 or 52 percent of agencies began operation in Maine within the last year, with 201 or 70 percent of the agencies beginning operation in Maine within the last two years

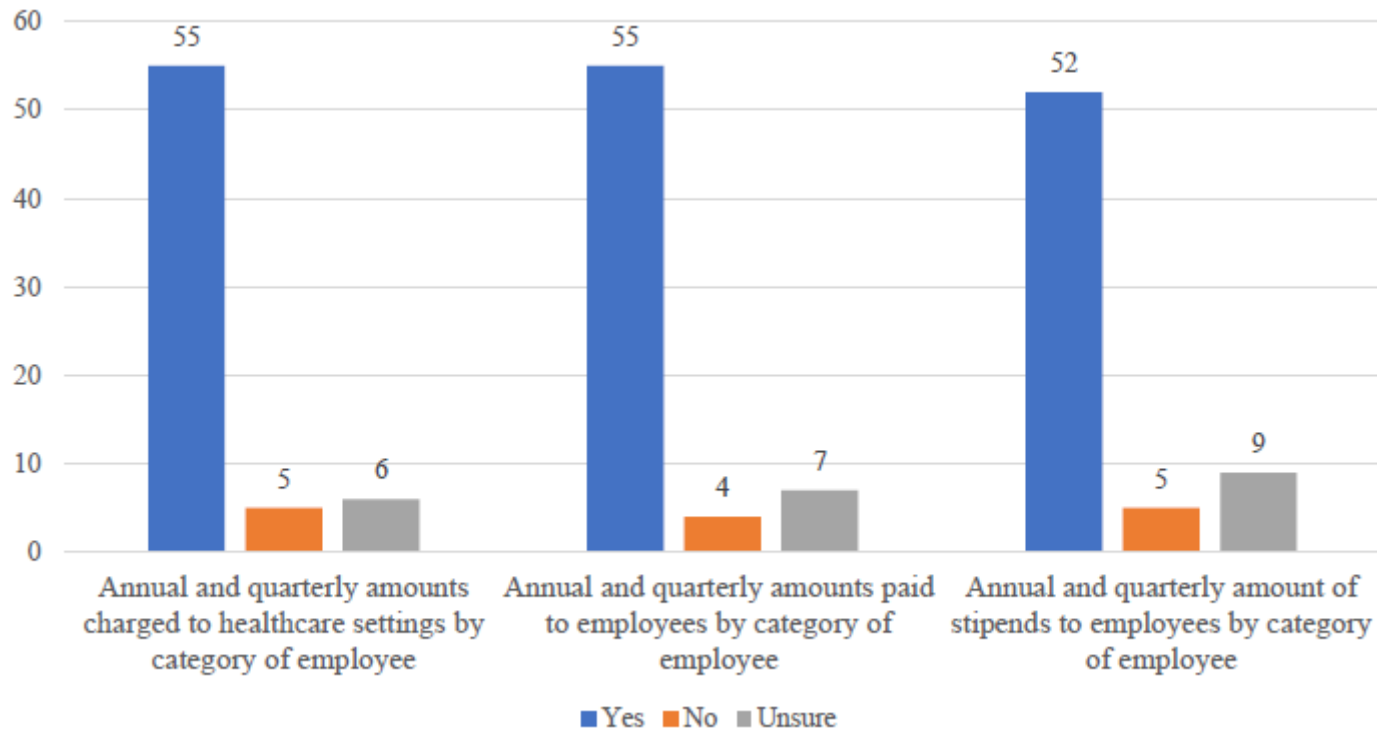
Agency data reporting ability

Figure 2. *TNA Self-Reported Ability to Provide Placement and Employee Data*



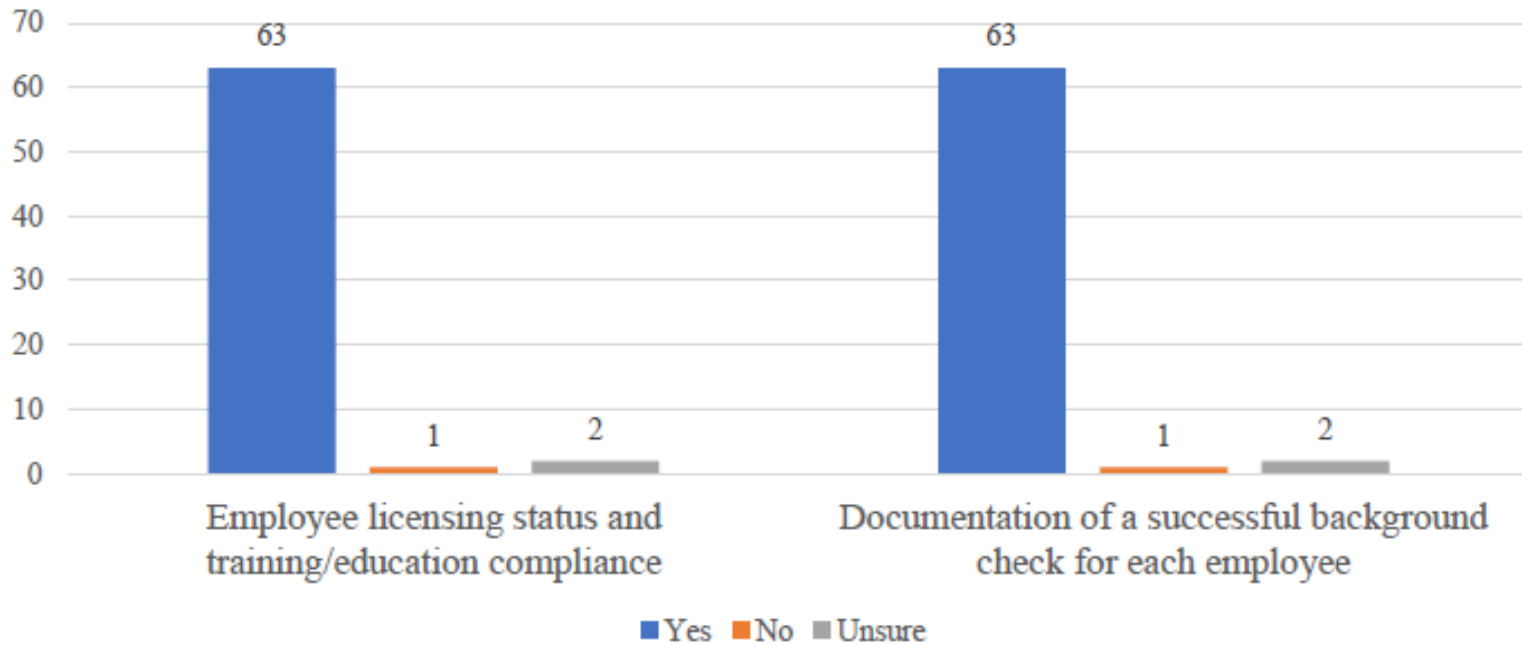
Agency data reporting ability

Figure 3. *TNA Self-Reported Ability to Provide Charges and Compensation Data*



Agency data reporting ability

Figure 4. *TNA Self-Reported Ability to Provide Employee Qualification Data*



Agency staff placements in Maine

Figure 6. *Most Frequent Placement Settings Reported by TNAs*

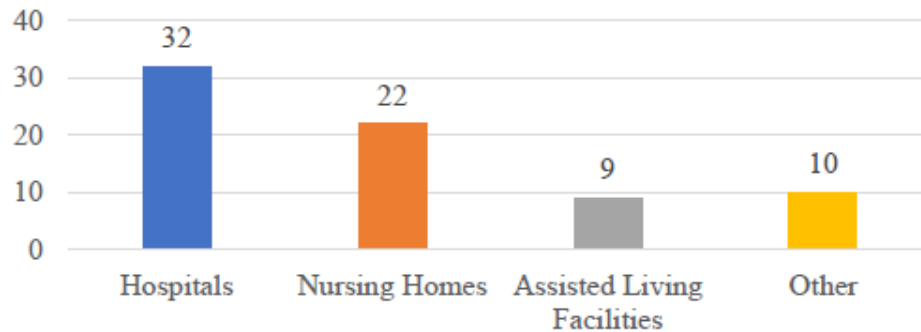
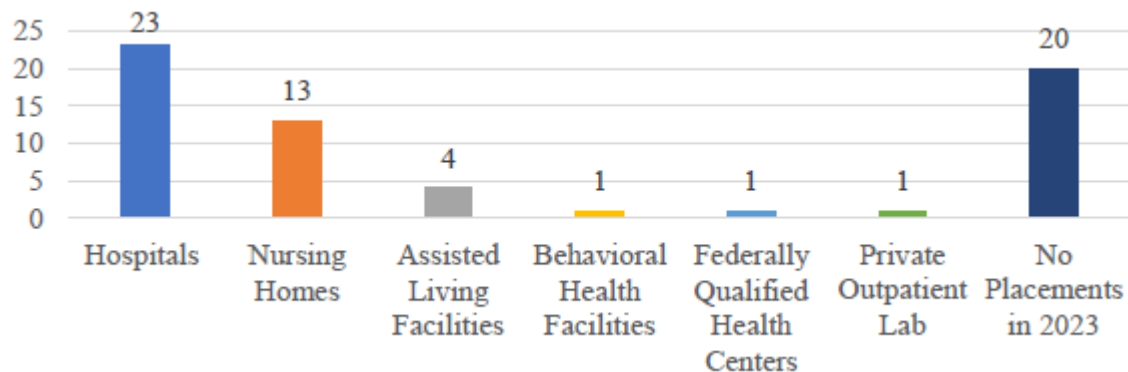
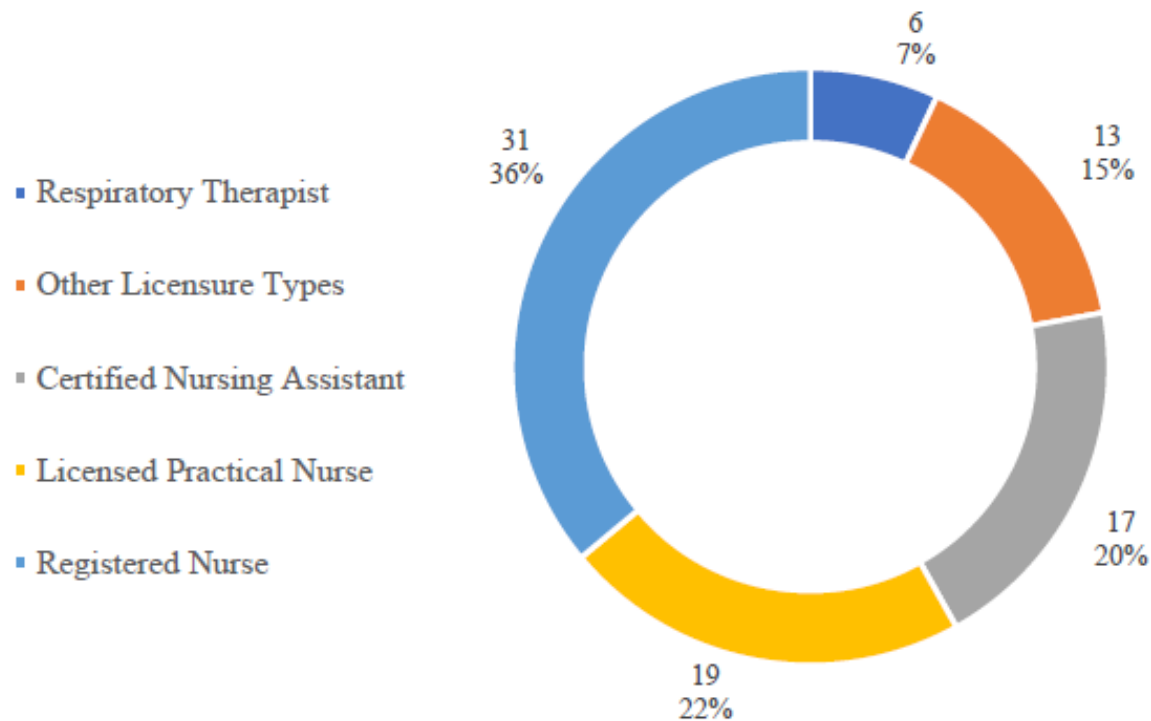


Figure 7. *Number of TNAs Reporting Placements in Specific Settings in Maine in 2023*



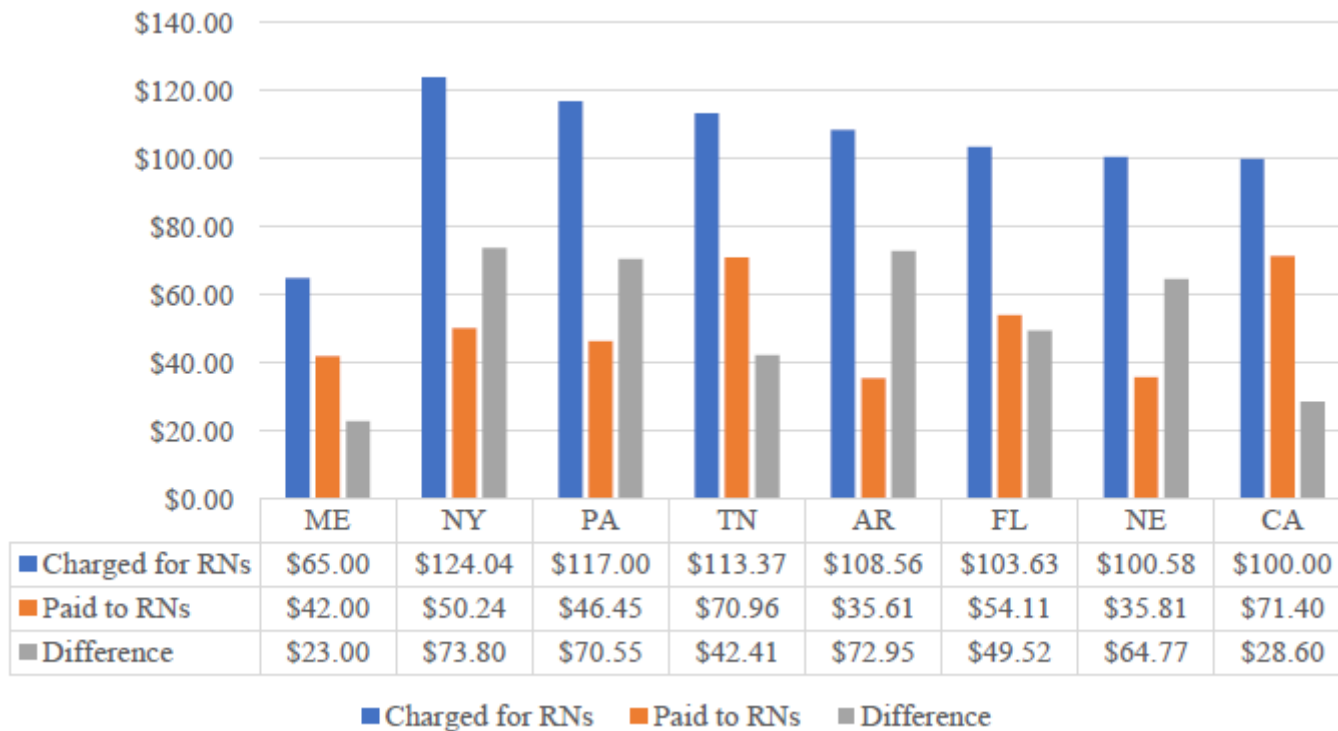
Agency staff placements in Maine

Figure 8. *Most Frequently Placed Licensure Type by Responding TNAs*



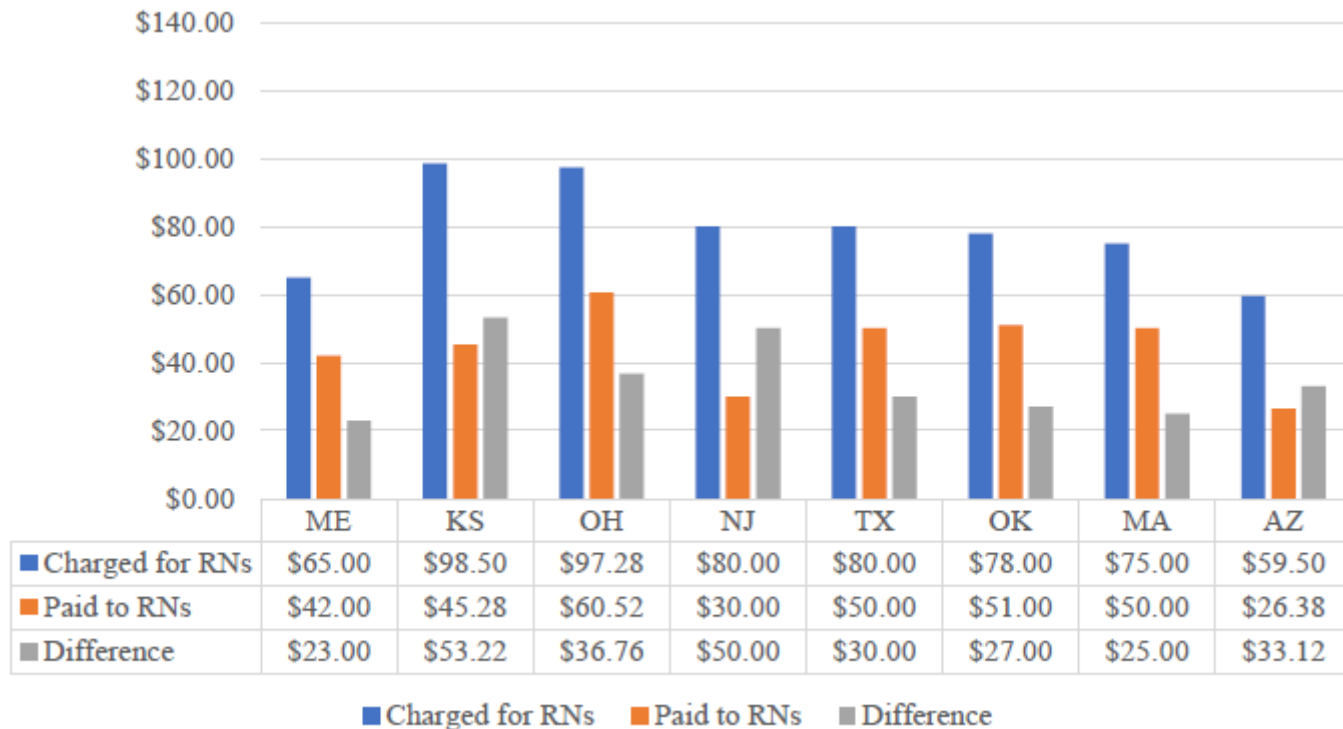
Agency average RN salaries in Maine

Figure 12a. *Reported Difference Between Wages Charged to Placements and Paid to Registered Nurses by TNA Headquarter State*



Agency average RN salaries in Maine

Figure 12b. *Continued Reported Difference Between Wages Charged to Placements and Paid to Registered Nurses by TNA Headquarter State*



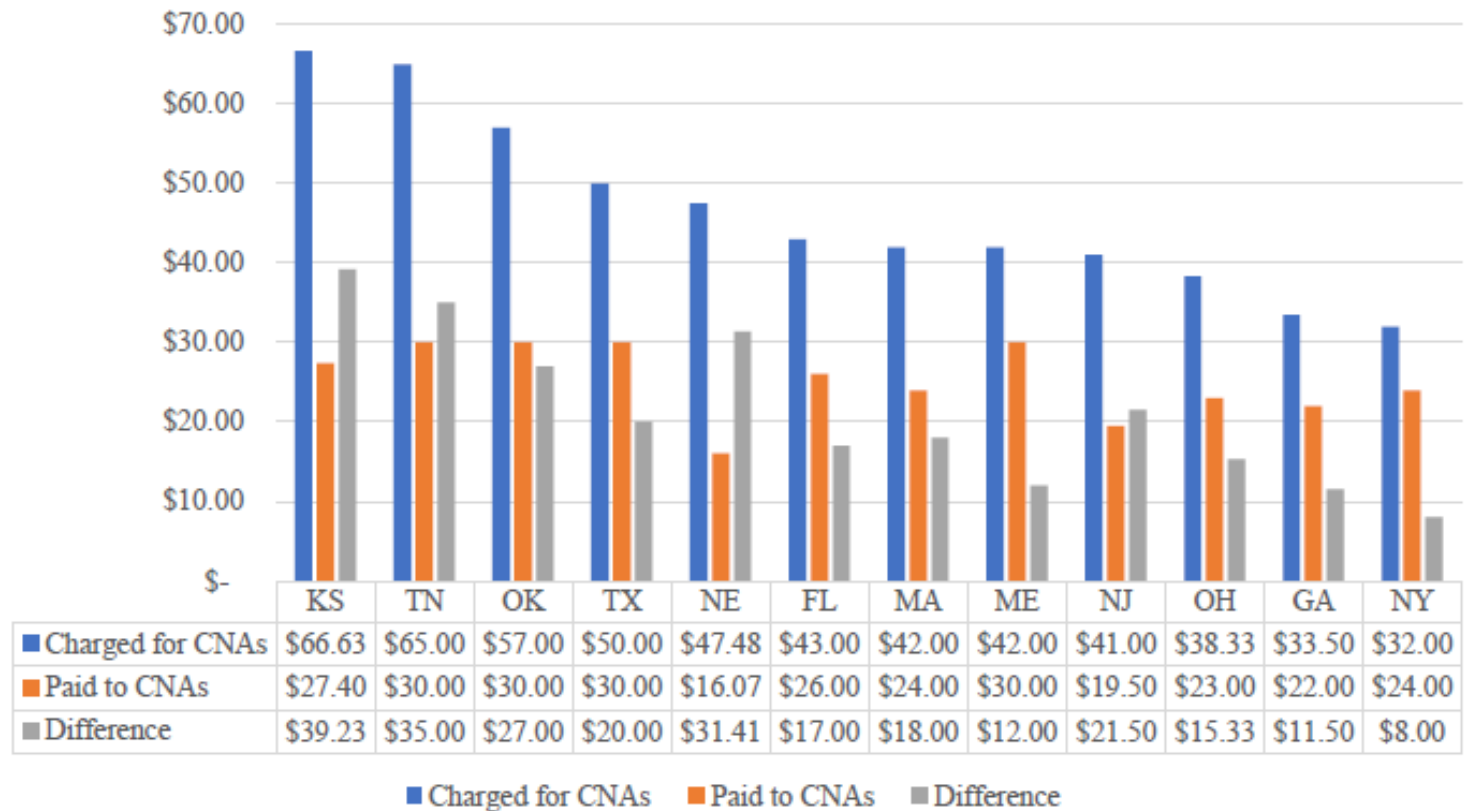
Agency average staff salaries in Maine

Figure 16. *Reported Difference Between Wages Charged to Placements and Paid to Licensed Practical Nurses by TNA Headquarter State*



Agency average staff salaries in Maine

Figure 20. *Reported Difference Between Wages Charged to Placements and Paid to Certified Nursing Assistants by TNA Headquarter State*



Next Steps

- DLC has provided agencies with written notice of the statute change from the last legislative session and a link to the statutory language
- DLC is in the formal rule-making process for TNA rules which will address sanctions and enforcement for failure to comply with the data elements that are noted in 22 MRS §2131
- DLC is currently creating a process for all TNA's to submit the required data (reporting will follow the state fiscal year – ending June 30 annually)
- DLC will draft a report to update the HHS Committee in January of 2025

Questions?

Director Bill Montejo, RN

Joseph Zamboni, Chief Operating Officer

Division of Licensing and Certification

