



## Cover Memorandum

To: Chairs, Joint Standing Committee on  
Housing and Economic Development

From: Dr. Brien Walton, Chair, Board of Directors  
Joe Powers, Managing Director

Date: December 19, 2025

Re: Periodic Report for Fiscal Year 2025

### Overview

Maine Venture Fund ("MVF" or the "Fund") was established through legislation in 1996 as the Small Enterprise Growth Fund, 10 M.R.S.A., Ch. 13, §381. Maine Venture Fund is the "doing business as" name for the Fund. The Fund was created to address the paucity of risk capital in Maine for early-stage companies that have the potential to expand significantly and therefore contribute to the growth of Maine's economy. In general, Venture Capital as an asset class tends to outperform other types of capital investment and contributes disproportionately to job creation and economic vitality<sup>1</sup>, which makes it a potent tool for state investment into economic development.

Statutory authority for the Fund resides with an eleven-member Board of Directors actively working with and overseeing the efforts of a small professional staff.

The Fund invests in innovative Maine companies that are relatively early stage and therefore often too risky for traditional sources of capital, like banks. Typically, MVF organizes the capital raise process, mobilizing experts and potential co-investors. MVF is a proactive investor, working closely with entrepreneurs and other investors to help portfolio companies grow. The companies in which MVF invests have a unique product or service in a rapidly growing sector and possess the potential to provide a very strong return on investment and make a significant impact on the State's economy.

In the following pages is a formal report submitted annually, per statute. It provides detail on MVF's charter, evergreen structure, history, status, and key plans. Note that MVF is actively working with legislative partners to attract additional state funding in order to increase our impact across the state and we appreciate the opportunity to collaborate with the Committee on this effort in forthcoming sessions.

The MVF Board and Management Team invites Committee members to reach out at any time, and encourages perusal of the MVF [website](#) to learn more.

Thank you for your support.

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<sup>1</sup> *The Economic Impact of Venture Capital*, [https://www.researchgate.net/publication/286349579\\_The\\_economic\\_impact\\_of\\_venture\\_capital](https://www.researchgate.net/publication/286349579_The_economic_impact_of_venture_capital)



Digital copies of this report along with the Fund's FY25 Audited Financials will be provided to:

Honorable Janet Mills, Governor

Michael Duguay, Commissioner, DECD

Denise Garland, Deputy Commissioner, DECD

Senator Teresa Pierce

Senator Mattie Daughtry

Senator Rick Bennett

Representative Tiffany Roberts Representative Ryan Fecteau Representative Melanie Sachs

Representative Peggy Rotundo

Carlos Mello, Chief Executive Officer, Finance Authority of Maine

William Norbert, Governmental Affairs Manager, Finance Authority of Maine

Brian Whitney, President, Maine Technology Institute

Amanda Ouellette, Library Associate, Law and Legislative Reference Library



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Maine Venture Fund invests in Maine businesses that have the highest potential for growth and impact.



## 2025 PERIODIC REPORT

MVF respectfully submits this Fiscal Year 2025 Periodic Report as required by 10 M.R.S.A. §388(1), providing a detailed review of the Fund's activities and status.

FY'25		Since inception
\$3.4 M	Capital Invested	\$52.7 M
9	# of Investments	247
649	# Job Years	15,650
\$20.2 M	Co-investment Catalyzed	\$400.4 M

In October 2022, MVF was approved by the Finance Authority of Maine ("FAME") to assist in allocating federal funding through a U.S. Department of Treasury stimulus program called the State Small Business Credit Initiative ("SSBCI"). MVF deployed \$21,291,036 in SSBCI funding through investments, alongside other investors, from November 2022 through November 2025.

From July 1, 2024 through December 2025, MVF invested into:

- 1) Five companies new to the portfolio and made one Fund investment;
- 2) Eleven companies which were already in the MVF portfolio in the form of follow-on investments; and
- 3) The Roux Institute's Future of Healthcare Founder Residency<sup>1</sup> program's third tranche, which in turn invested into 10 health technology companies new to the portfolio.

There are currently 69 companies in the MVF portfolio; this total includes 29 Roux Institute Healthcare Founder Residency companies into which MVF has invested indirectly through that program since its inception.

Overall, the Fund's portfolio is healthy given the macroeconomic (i.e., inflation, geopolitical tumult) and state-level (i.e. rural, aging population) challenges that Maine companies navigate, as evidenced by the ~9% unrealized internal rate of return<sup>2</sup> across the portfolio. In an era in which modern communications and delivery capabilities give businesses increased flexibility on where to locate their operations, Maine can offer a "quality of life" advantage that start-up founders may find attractive. That potential advantage is strengthened, however, if Maine also is able to offer improved access to capital.

<sup>1</sup> The Roux Institute at Northeastern University's Future of Healthcare Founder Residency, the first of its kind in Northern New England, is designed in partnership with Maine Venture Fund, Northern Light Health and MaineHealth to bring to Maine 30 early-stage healthtech companies over three years (2023 – 2025).

<sup>2</sup> This is the theoretical average annual return on investment that MVF would realize upon selling all current shares at the current market price (as pegged to the price last paid in a given previous funding round).



State support for MVF has strengthened the funding environment in Maine, and thus has helped raise Maine's profile as a viable place to start and scale innovative businesses.

Since 2000, twenty-two portfolio companies have "exited", meaning that new buyers have injected capital into these companies sufficient to pay back early investors and employees. In most cases, these companies remain and continue to grow in Maine. The aggregate capital returned to MVF from those investments, over \$16 million, has been invested into other promising scalable Maine companies per MVF's "evergreen" statutory structure. This provides both a positive financial return on the State's investment and enables a flywheel of impact as the Fund continues to grow.

In fiscal 2025 and through December 2025, the Fund invested a total of \$6,147,479, comprised of \$5,174,166 in SSBCI funds and \$973,313 in MVF core funds.

1. Initial investments in:

- Alivo, Inc. (Portland), lead optimization software for home professional services;
- Nurturetalk, Inc. (Portland), digital platform connecting patients with registered dietitians;
- Integrated Reality Labs, Inc. (Portland), integrated real-world and digital gaming;
- North Spore Holdings, Inc. (Portland), mushroom grow kits and accessories;
- Whole Trees, LLC (Ashland), biophilic structural timber; and
- Dirigo Angel Fund III (Portland), Maine-centric early stage fund.

2. Follow-on investments in:

- Bookclubz, Inc. (Camden), digital platform for book club organization and community involvement;
- Defendify, Inc. (Portland), cybersecurity protection for small businesses;
- Kinotek, Inc. (Portland), technology that provides access to better movement health;
- MedRhythms, Inc. (Portland), digital therapeutics company that improves walking;
- Ocean Approved, Inc. (Biddeford), harvester and processor of Maine kelp;
- Orange Bike Brewing Company (Portland), maker of craft gluten free beer;
- Pumpspotting, Inc. (Eliot), mobile application to support corporate lactation programs;
- Reconnect, Inc. (Portland), technology for the justice system;
- Tanbark Molded Fiber Products, Inc. (Westbrook), custom, sustainable molded fiber packaging;
- Vetro, Inc. (Portland), fiber management software.

3. The third of MVF's three-year commitment in:

- Future of Healthcare Fund

The Roux Institute at Northeastern University's Future of Healthcare Founder Residency accelerator program, the first of its kind in Northern New England, designed in partnership with MVF, Northern Light Health and MaineHealth, has brought to Maine 30 early-stage healthtech companies over the last three years (2023 – 2025). This third commitment funded 10 companies indirectly with 29 funded in total.



## Fund Capacity

MVF has a larger portfolio today than at any time in its history with 69 companies. Part of this has been driven by a higher volume of investment by MVF over the past 5 years than in any other 5 year period in the Fund's history. The other part is driven by a macroeconomic trend of [fewer exit opportunities](#) that would generally provide liquidity back to the Fund at a more robust rate. As a result, MVF's capital available for investment is roughly \$3.5M entering the calendar year 2026, which is low historically speaking. The Fund approved and initiated a 10 year strategic plan in 2024 to address this capital constraint and allow for continued aggressive investment into the Maine startup economy. This plan is covered in more detail on the following page.

In general, year-to-year results and return events are uneven within the venture capital industry; history shows there will be good and bad periods. Predicting when Maine Venture Fund will see a return on its invested capital is difficult given the nature of this type of investing.

Since FY18/FY19, Maine Venture Fund has been included in the biennium budget for a \$500,000 annual appropriation (except that the funding for FY21/22 was subject to the Governor's across-the-board 10% reduction.) MVF had only one annual appropriation, in 2000. This baseline funding has covered most of MVF's overhead expenses but does not allow for added investment capacity in its own right.

In May 2024, the MVF Board established a 10-year strategic goal to grow the fund from its current size (roughly \$29M of assets under management, \$3.5M of which is investable cash on the balance sheet) to \$100M by May 2034. This growth would represent a roughly 2X rate of growth compared to that during the first 27 years of the Fund's history, and is meant to ensure that MVF is able to provide sufficient support to entrepreneurs in the state as Maine's economy continues to expand. The plan includes four pillars:

1. **Expand Funding Sources** - aggressively pursue additional capital from a variety of sources, including federal grant programs, state-level legislation and private sector investment in the form of a sidecar fund to be managed alongside MVF's core fund.

*Progress: MVF has applied for several federal grants (unsuccessful), introduced state bond bill funding in the 132nd legislature (not passed) and formed a mirror sidecar fund called Maine Future Fund which invests private capital alongside state funding (\$7.5M raised and \$600K invested in Maine-based portfolio companies to date). MVF will continue to advocate for state and federal funding in upcoming sessions.*

2. **Expand Investment Vehicles** - broaden aperture beyond typical equity investment vehicles to consider cases where unsecured credit, project finance and/or revenue-based finance may be more suitable.

*Progress: The MVF Board has approved one unsecured credit opportunity in 2025 and is actively seeking revenue-based funding ("RBF") opportunities alongside RBF partner organization Coastal Enterprises, Inc. based in Brunswick.*



3. Grow Pipeline - conduct a multi-pronged effort for building both volume and quality of investable companies in Maine through activities like the Maine Startup Challenge (MVF's annual business plan competition for all ages), regional channel partnerships, research-to-commercialization collaborations, ex-Maine company attraction efforts and broad-based marketing to build awareness of MVF among key constituents.

*Progress: MVF grew the Maine Startup Challenge application pool to a record 150 and awarded more than \$17,000 in prizes across age groups in its third year. MVF also strengthened its social media presence and newsletter circulation to record levels. Additionally, MVF introduced a new [job board](#) which helps connect talent to any portfolio company with open job positions. More opportunities for improvement exist in further developing channel partnerships and non-Maine company recruiting.*

4. Improve Portfolio Success - build stronger bridges with co-investors both in and outside of Maine, optimize MVF Management support to portfolio companies that can yield the greatest benefit and expand general financial literacy and fundraising educational sessions.

*Progress: In addition to ongoing and intensive collaboration with ecosystem partners Maine Technology Institute, Coastal Ventures, Inc., FAME and Maine Angels, MVF partnered with a platform called All Stage to launch a Maine company [database](#) (available for companies both inside and outside the MVF portfolio) that allows any investor to connect directly to companies. MVF also works with partners like the Roux Institute, SCORE and Dirigo Labs to provide funding strategy workshops across the state.*

MVF Management will continue to update the MVF Board and this Committee through the Periodic Report as progress is made toward these strategic goals. In general, the team is satisfied with the progress against these objectives to date and feels confident in delivering on the plan.



## Impact

The MVF Board and Management Team are proud of what the Fund has accomplished on behalf of Maine people. MVF has developed a process that is flexible and provides entrepreneurs with prompt decisions and guidance. Maine Venture Fund's Management Team and Board work closely with portfolio companies and companies of interest, analyzing each investment opportunity, serving as advisors, working with company boards, and helping source additional capital. The accompanying documents, graphs, and tables portray the impact of the Fund.

Following are some of the highlights:

- As of the submission of this report, Maine Venture Fund has 69 portfolio companies that employ 449 FTEs in Maine and 200 outside the State, for a total of 649 FTEs. Jobs added in these types of growth companies are primarily high wage and high benefit. Since 1997, Maine Venture Fund portfolio companies have created nearly 15,650 job-years, which are calculated as the cumulative of one job for one year for FTE employees for all portfolio companies. Many of these jobs have attracted talented technical, managerial, and sales/customer service workers to the State of Maine (including back to Maine for many born or educated here) to join these exciting companies.
- Maine Venture Fund's successful execution of its mission over the years led FAME to allocate the entirety of the roughly \$5M million in State Small Business Credit Initiative (SSBCI) federal equity funds to MVF for deployment from 2014 to 2018. MVF similarly took the lead in a revived version of the program "SSBCI 2.0" starting in Q4 2022, this time in league with other state-affiliated partners.
- Maine Venture Fund plays a key role in Maine's research and development (R&D) continuum from research to commercialization. Many companies that have successfully leveraged Maine Technology Institute ("MTI") grants and loans are often not ready for traditional venture capital. Maine Venture Fund plays a critical role in filling that gap, helping to continue to shepherd many of the most promising companies. MVF brings guidance and expertise to portfolio companies, prospect companies, and companies at very early stages. A Maine Venture Fund investment complements and protects the investment of earlier resource providers like MTI (and ecosystem mentors, incubators, and accelerators) by improving those companies' chances for success and reducing the likelihood of stranded investments by MTI and others. Significant time is spent communicating and coordinating with other entities in the ecosystem – the shared goal is to serve the interests of the State and these companies by applying MVF's distinctive competencies.
- Sources of risk capital for Maine companies continue to be limited. One of the critical functions of Maine Venture Fund is its ability to leverage and attract private capital to invest alongside. Maine Venture Fund works to create links to capital providers in and outside of Maine to bring more attention to Maine-based opportunities. Management and the Board cultivate and maintain relationships with early-stage venture capital funds, angel groups, and other investment professionals throughout northern New England and beyond. MVF often negotiates terms of investment with companies, providing a framework and catalyst for other investors to participate with confidence that the investment is well structured and



appropriately researched. To date, nearly \$8 has been invested by other capital providers for each \$1 invested by Maine Venture Fund, or just over \$400M in outside funding catalyzed by \$52M in funding from MVF.

- MVF is in alignment with state economic development strategic goals to ensure that we are accelerating solutions in a broader collaborative context with other state-affiliated organizations. In the recent [2024 Reset](#) of the Governor's 10 year economic development plan, there are no initiatives for which MVF's operations are working at cross purposes, and there are several specific priorities for promoting innovation that MVF is directly helping to achieve, including talent pipeline development, rural development, R&D development, and a focus on alleviating the housing shortage across the state.

Maine Venture Fund is an essential part of the State's continuum of support for innovative Maine companies, along with Maine Technology Institute, Finance Authority of Maine, institutional investors like Coastal Ventures, Inc., and private investors like Maine Angels. The Fund looks forward to maintaining a strong partnership with the Legislature to ensure that MVF continues its important role in the enhancement of Maine's economic development.



### Summary of FY25 Investment Activity (7/1/24 - 6/30/25)

Company Name	County	Security	Activity Date	MVF Core Funds	SSBCI Funds	Accrued Interest (Notes)	Type
Ocean Approved, Inc. d/b/a Atlantic Sea Farms	York	Ser A1 PS	7/2/2024	\$25,000.00			Follow on
Nearpeer, Inc.	Cumberland	Conversion	9/27/2024			\$79,729.32	Accrued interest
Ocean Approved, Inc. d/b/a Atlantic Sea Farms	York	Ser A1 PS	10/31/2024	\$25,000.00			Follow on
Pumpspotting, Inc.	York	SAFE Note	12/9/2024	\$15,000.00			Follow on
Alivo, Inc.	Cumberland	Conv PS	12/31/2024	\$99,999.90			New investment
Defendify, inc.	Cumberland	Ser A2 PS	1/29/2025	\$100,000.00	\$396,666.00	\$169,819.00	Follow on and accrued interest
Future of Health Care Fund (Tranche 3)	Cumberland	Admin/Notes	2/27/2025	\$108,330.00	\$225,000.00		Follow on
Nurturetalk, Inc. dba Mother of Fact	York	Preseed PS	3/21/2025		\$25,000.00		New investment
Medrhythms, Inc.	Cumberland	Conv P-Note	3/28/2025		\$800,000.00		Follow on
Vetro, Inc.	Cumberland	Ser B2 PS	5/9/2025		\$750,000.00		Follow on
Katahdin Salmon, Inc. dba Great Northern Salmon	Aroostook	Conversion	5/23/2025			\$11,275.00	Accrued interest
Bookclubz, Inc.	Knox	SAFE Note	6/20/2025		\$62,500.00		Follow on
Kinotek, Inc.	Cumberland	Ser Post Seed 2 PS	6/20/2025		\$750,000.00	\$31,175.00	Follow on and accrued interest
<i>Total Investments</i>				\$373,329.90	\$3,009,166.00		
<i>Total Accrued Interest Converted/Compounded</i>						\$291,998.32	
<i>Grand Total FY25</i>					\$3,382,495.90		

### Subsequent Investment Activities - FY26 YTD (7/1/25 - Report Submission Date)

Company Name	County	Security	Activity Date	MVF Core Funds	SSBCI Funds	Accrued Interest (Notes)	Type
Tanbark Molded Fiber Products, inc.	Cumberland	Conv P-Note	7/17/2025	\$500,000.00			Follow on
Orange Bike Brewing Company	Cumberland	SAFE Note	7/31/2025	\$125,000.00			Follow on
Accelera, Inc.	Cumberland	Conversion	8/31/2025			\$36,723.00	Accrued interest
Reconnect, Inc.	Cumberland	Ser Seed 2 PS	9/2/2025	\$750,000.00			Follow on
Whole Trees, LLC	Aroostook	Conv Note	10/15/2025	\$250,000.00			New investment
North Spore Holdings, inc.	Cumberland	Ser A PS	10/16/2025	\$249,982.98			New investment
Defendify, Inc.	Cumberland	Ser A2 PS	10/23/2025	\$100,000.00	\$340,000.00		Follow on
Integrated Reality Labs, Inc.	Cumberland	SAFE Note	11/4/2025		\$50,000.00		New investment
Dirigo Angel Fund III	Hancock	Fund Investment	11/20/2025		\$400,000.00		Fund of Funds
<i>Total Funds Invested</i>				\$1,974,982.98	\$790,000.00		
<i>Total Accrued Interest Converted/Compounded</i>						\$36,723.00	
<i>Grand Total FY26 to date</i>					\$2,764,982.98		

## Performance

Maine Venture Fund ("MVF") measures the performance of the Fund often and in a variety of ways. The Fund looks at financial, social, and ecosystem outcomes to evaluate performance. The charts and graphs that follow provide information on the impact of MVF.

### Co-Investment

MVF invests in Maine companies alongside other venture capital funds and individual accredited investors.

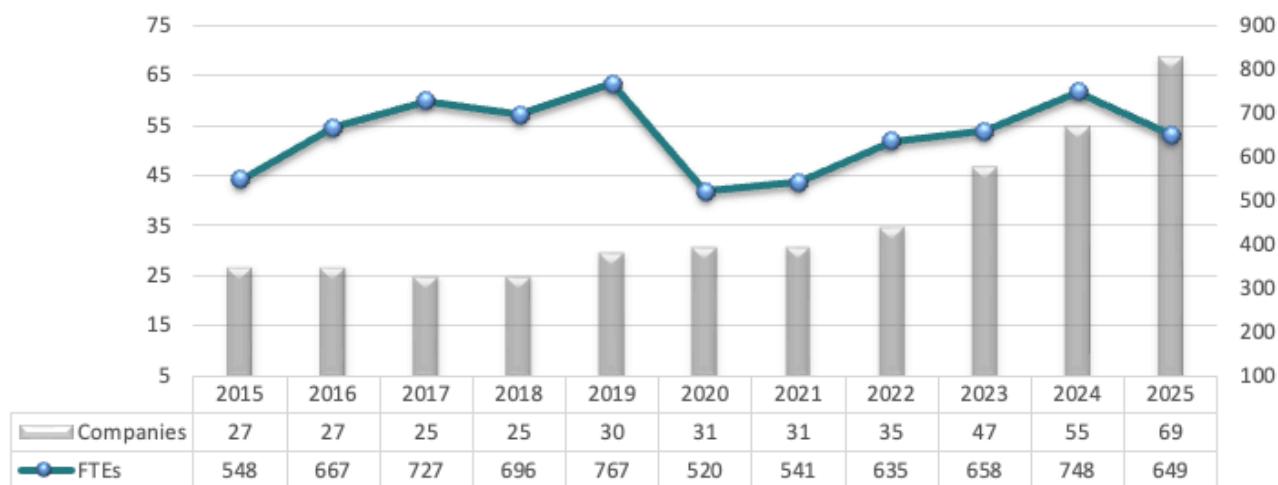
In FY25, MVF invested \$3,382,496 in nine Maine companies with an average investment of \$375,000 per company, accompanied by additional venture capital and angel investments of nearly \$20.2 million, representing a leverage ratio of roughly \$6 catalyzed for every dollar of MVF investment.

### Job Creation

MVF portfolio companies provide careers to highly skilled, educated Maine professionals, and job opportunities for a range of skill levels as companies grow. Typical jobs include information technology, sales, marketing, and finance, including executive level positions. Additionally, MVF emphasizes the importance of positive culture among its portfolio of companies, as well as meaningful benefits and equity ownership for employees.

- Since 1997, MVF portfolio companies are estimated to have created over 15,650 job-years, which are calculated as the cumulative of one job for one year for FTE employees for all portfolio companies.
- In Fiscal Year 2025, MVF portfolio companies employed approximately 649 people.

**FTE Count at MVF Portfolio Companies from 2015 - 2025**





## Social Impact

Maine Venture Fund tracks several specific demographic metrics to better measure social impact across different communities and employee cohorts.

Five-year average (2021-2025) impact metrics:

- 78% of portfolio companies in CDFI identified Investment Areas
- 30% of Investment into Female-led companies (vs. 2% industry-wide in 2025)
- 6% of Investment into BIPOC-led companies (vs. 20% US SBA target)
- 23% of Investment into Maine heritage industries (farming, fishing, forestry)

Here's a link to MVF's [2024 Impact Report](#). The 2025 report will be complete in Q2 2026 and available after that via [MVF's website](#) or upon request.

## Portfolio Returns

It is the aim of MVF to have a positive impact on the growth and stability of scalable Maine companies, thus contributing to job growth and sustainable economic development in Maine and prosperity for the public more broadly. The Fund does this by investing capital in the highest potential Maine companies. When these companies have a successful "liquidity event", usually a sale of the company to another industry participant or private equity firm, that financial return, which can be far greater than the original investment, gets recycled back into the Fund for investment into other promising scalable Maine based companies.

Venture investing provides the opportunity for high return but is also high-risk. As a result, some investments produce very profitable returns while others fail to produce any or very little return. The Fund has had several successful "exits" over the years which have returned capital to the Fund and have been used to invest in other promising Maine companies (see returns table in the following pages). Overall, Venture Capital as an asset class tends to outperform other types of capital investment and contributes disproportionately to job creation and economic vitality<sup>1</sup>.

At the end of FY25, MVF has been awarded \$21,950,000 in total funding from the State in occasional allocations since the Fund's inception (listed below), combined with \$24,829,681 in Federal SSBCI funds, for a total capitalization of \$46,779,681. With this capital, along with that returned through successful returns back to the Fund, MVF has made over 240 investments totaling \$52.7 million dollars in Maine companies, paid for 28 years of Fund operations and returned a total of \$16,311,054 from investments, with active investments totaling \$32,505,130 (which are outstanding currently and expected to provide additional returns) in 69 companies as of this report.

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<sup>1</sup> *The Economic Impact of Venture Capital*, [https://www.researchgate.net/publication/286349579\\_The\\_economic\\_impact\\_of\\_venture\\_capital](https://www.researchgate.net/publication/286349579_The_economic_impact_of_venture_capital)



Maine state funding awards to MVF:

1997 - \$5M (bond)  
2000 - \$3M (bond)  
2005 - \$1M (bond)  
2010 - \$4M (bond)  
2018 - \$5.5M (bond)  
2019 - \$0.5M (Governor's appropriation)  
2020 - \$0.45M (Governor's appropriation)  
2021 - \$0.5M (Governor's appropriation)  
2022 - \$0.5M (Governor's appropriation)  
2023 - \$0.5M (Governor's appropriation)  
2024 - \$0.5M (Governor's appropriation)  
2025 - \$0.5M (Governor's appropriation)

[Historical fund returns table follows]

MVF Portfolio Company	Industry	Investment Date	Investment Amount	Exit Date	Capital Returned	Rate of Return (IRR)	Return Multiple	Exit Type	Invest # Employees	Exit # Employees	Location (Investment)	Location (Current)
Academic Merit LLC d/b/a Fine Tune Learning	Software/Student assessment	Dec'15	\$350,000	Aug'22	\$666,419	11.0%	1.9	Acquired by Prometric	10	26	Portland	Boston MA
America's Premier Fundraisers, Inc.	School Fundraising	Mar '07	\$75,000	Oct'07	\$78,397	10.5%	1.0	Note Repayment	4	4	Falmouth	Falmouth
Amplify, Inc. d/b/a Amplify Additive	Medical device supply	May'19	\$206,575	Jul'22	\$200,952	-0.8%	1.0	Acquired by ARCH Medical Solutions	3	6	Scarborough	Scarborough and Woburn MA
Angela Adams LLC	Consumer Products	Oct'02	\$400,000	Aug'09	\$600,000	15.0%	1.5	Stock Buy Back	12	17	Portland	Portland
Anodyne Health Systems, Inc.	Healthcare Services	Aug'06	\$425,000	Oct'09	\$944,886	35.40%	2.2	Acquired by athenahealth, Inc. (NASDAQ: ATHN), and AdvantEdge	50	80	Portland	5 locations in MA
BlueTarp, Inc.	Contractor Credit Card Service	Dec'04 and multiple other dates	\$604,223	Nov'19	\$335,728	-4.40%	0.6	Acquired by CapitalOne	11	153	Portland	Portland
Bourgeois Guitars LLC	Luthiers	May'01	\$404,000	Mar'16	\$197,769	-8.5%	0.5	Note Repayment	8	16	Lewiston	Lewiston
Capricorn Products, Inc.	Medical device supply	Oct'98	\$150,000	Dec'07	\$213,835	7.8%	1.4	Note Repayment	7	9	Portland	Portland
Certify Inc.	Software/Business Expense Management	Aug'09	\$500,000	May'17	\$3,437,313	40.4%	6.9	Acquired by Nexonia Investors, LLC	12	118	Portland	Portland
Coast Of Maine Organic Products, Inc.	Soil amendments	Apr'00	\$85,000	Jul'16	\$394,072	9.8%	4.6	Acquired by Gemini Investors	6	13	Machias	Machias/Portland
Common Census, Inc.	Software/Insurance	Dec'99	\$500,000	Feb'13	\$810,250	6.7%	1.6	Conversion of Equity to Note followed by Repayment of Note	4	22	Westbrook	Westbrook
ComNav Engineering, Inc.	Electronics Manufacturing	Jan'98	\$150,000	Nov'11	\$237,356	2.0%	1.6	Note Repayment	13	20	Portland	Portland
Humane Space, Inc. (The)	Digital platform/ learning	Sep'22	\$50,000	Apr'24	\$54,002	6.0%	1.1	Note Repayment	2	2	Camden	Camden
Interspec. Inc	Software/Architecture & construction	Jun'01	\$200,003	Jan'17	\$252,326	1.5%	1.3	Acquired by Arcom, Inc	4	17	So. Portland	So. Portland
Looks Gourmet Food Company, Inc.	Premium seafood products	Apr'07	\$300,000	Sep'16	\$754,150	10.7%	2.5	Acquired by SeaWatch, Inc	19	29	Whiting	Machias
Mathematics & Problem Solving, Inc.	Curriculum management software	Jan'19	\$370,000	Active	\$63,307	-33.3%	0.2	Active in MVF portfolio	19		Portland	Portland
Nyle Systems, Inc.	Lumber Drying / Heat Pumps	Nov'10 and multiple other dates	\$471,060	May'21	\$653,714	4.0%	1.4	Unit Buy Back and Note Repayment	19	47	Brewer	Brewer
Pen Bay Solutions, Inc.	Software/real estate portfolios /mapping	Apr'12 and Jun'14	\$450,000	Jan'20	\$536,492	6.9%	1.2	Acquired by Cartegraph, Inc.	35	7	Brunswick	Brunswick and Tysons Corner VA
Pika Energy, Inc.	Home Energy Storage	Apr'13 and multiple other dates	\$677,554	Apr'19	\$1,868,050	30.2%	2.8	Acquired by Generac, Inc.	8	31	Westbrook	Westbrook
Phytex LLC	Specialty Chemicals	Sep'01	\$150,000	Mar'07	\$195,945	28.9%	1.3	Partner buyout of SEGF	2	2	Portland	n/a
RecruiterNet, Inc.	Software/Recruitment	Jun'01	\$250,000	Jan'13	\$1,970,239	63.0%	7.9	Acquired by First Advantage (NASDAQ: FADV)	12	37	Portland	Portland
RedZone Wireless, Inc.	Wifi	Dec'08	\$50,000	Aug'14	\$81,760	9.1%	1.6	Note Repayment	2	2	Appleton	Rockland

## Ecosystem Building & Education

The MVF Management Team and Board Members maintain relationships with a broad range of regional economic development entities as well as equity and near-equity providers and are active participants in Maine's innovation economy ecosystem. In April 2022, MVF's Managing Director was appointed by Maine Governor Janet Mills to the Maine Innovation Economy Advisory Board ("MIEAB"), responsible for developing the State's five-year innovation action plan.

While MVF is highly selective in the companies in which it invests, the Fund's Management Team actively assists all interested companies in finding appropriate capital and resources, regardless of whether MVF becomes an investor or not.

A few key educational and ecosystem building partnerships and events:

- Portfolio Company Recognition Event (annual event hosted by MVF): Portfolio Company CEOs and key figures in the Maine entrepreneurial community come together each fall for an evening of learning, networking, awards, and idea sharing. This annual event features a keynote speaker and provides both education and inspiration for the growth stage company community.
- Maine Startup Challenge (annual event hosted by MVF): Entrepreneurs across age groups (K-8, high school, college, open adult) compete in a statewide business plan competition to cultivate creative business ideas and inspire Maine's future business leaders. [Read more about the 2024 event here.](#)
- Roux Institute at Northeastern University: MVF is an "embedded partner" at the Roux Institute, Northeastern's graduate school satellite campus in Portland. MVF works closely with entrepreneurs participating in the Roux's Founder Residency programs to compel founders to grow their companies in Maine.
- Upstart Maine & Dirigo Labs: MVF has partnered with both Upstart Maine, a regional accelerator located in Bangor, and Dirigo Labs, an accelerator located in Waterville, to provide startup support, including educational events and materials with the goal of increasing capital investment into those regions.

## Memberships, Partners, & Co-investors



# Maine Venture Fund Portfolio Companies



The MVF Portfolio consists of 69 companies across the state of Maine.

## Dream Local Digital

Rockland, Maine



Digital marketing solutions

Shannon Kinney, CEO

10 employees

Total MVF Investment: \$458k, in portfolio since 2013

Total Capital Raised \$1.6M

Portland, Maine

## Sea Bags

Accessories handcrafted from recycled sales.

Beth Greenlaw, CEO

94 employees

Total MVF Investment: \$650k, in the portfolio since 2013

Total Capital Raised \$5.55M



## Abierto Networks

York, Maine

Convenience store digital engagement solutions

Rick Sales, CEO

9 employees

Total MVF Investment: \$283k, in the portfolio since 2014

Total Capital Raised \$1.9M

Biddeford, Maine

## Hyperlite Mountain Gear

Ultralight backcountry gear

Mike St. Pierre, CEO

29 employees

Total MVF Investment: \$755k, in the portfolio since 2014

Total Capital Raised \$10M





## Orono Spectral Solutions

Hermon, Maine

Water sampling technology for industry

Roland Sirois, CEO

2 employees

Total MVF Investment: \$615k, in the portfolio since 2014

Total Capital Raised \$1.5M

Portland, Maine

## Chimani

App for navigating national and state parks

Kerry Gallivan, CEO

1 employee

Total MVF Investment: \$100k, in the portfolio since 2015

Total Capital Raised \$1.1M



## Atlantic Sea Farms

Biddeford, Maine

Sustainably farmed seaweed

Dean Frost, COO

7 employees

Total MVF Investment: \$1.1M, in the portfolio since 2016

Total Capital Raised \$9.6M

Orono, Maine

## CourseStorm

Course registration software

Brian Rahill, CEO

15 employees

Total MVF Investment: \$1.5M, in the portfolio since 2016

Total Capital Raised \$4.4M



CourseStorm



## Vetro

Portland, Maine

Fiber management software

Will Mitchell, CEO

90 employees

Total MVF Investment: \$3.4M, in the portfolio since 2017

Total Capital Raised \$30M



## Mousam Valley Mushrooms Springvale, Maine

Sustainable, organic premium mushrooms

Emily Sharood, CEO

24 employees

Total MVF Investment: \$361k, in the portfolio since 2018

Total Capital Raised \$3.7M

Portland, Maine

## MedRhythms

Digital therapeutics for neurological function

Larry Jasinski, CEO

34 employees

Total MVF Investment: \$4.9M, in the portfolio since 2018

Total Capital Raised \$43M



## Mobile Price Card

Bangor, Maine

Digital display solutions for mobile phone retailers

Chad O'Leary, CEO

13 employees

Total MVF Investment: \$738k, in the portfolio since 2018

Total Capital Raised \$5M

So. Portland, Maine

## Walch

Testing and assessment software for educators

Al Noyes, CEO

19 employees

Total MVF Investment: \$370k, in the portfolio since 2019

Total Capital Raised \$2.3M



## Blue Trace

Castine, Maine

Modern seafood sales & operations platform

Chip Terry, CEO

9 employees

Total MVF Investment: \$550k, in the portfolio since 2019

Total Capital Raised \$4.3M

## Defendify

Portland, Maine



All-in-one cybersecurity platform for SMBs

Rob Simopoulos and Andrew Rinaldi, co-founders

26 employees

Total MVF Investment: \$2.3M, in the portfolio since 2019

Total Capital Raised \$10.1M

Cumberland, Maine

## Reconnect

Technology for the justice system

Pete Andrews, CEO

25 employees

Total MVF Investment: \$931k, in the portfolio since 2019

Total Capital Raised \$7.4M



## Nearpeer

Portland, Maine

Peer-to-peer software for student bonding

Dustin Manocha, CEO

8 employees

Total MVF Investment: \$533k, in the portfolio since 2020

Total Capital Raised \$1.8M

Waldoboro, Maine

## American Unagi

Locally sourced, live, butterflied and smoked eels

Sara Rademaker, CEO

11 employees

Total MVF Investment: \$350k, in the portfolio since 2020



Total Capital Raised \$5.5M



## Highbyte

Portland, Maine

IOT software for industrial manufacturers

Tony Paine, CEO

36 employees

Total MVF Investment: \$2.2M, in the portfolio since 2020

Total Capital Raised \$17.3M



## Kinotek

Portland, Maine

Digital health platform to improve how we move

Pat Panaia, CEO

12.5 employees

Total MVF Investment: \$1.2M, in the portfolio since 2020

Total Capital Raised \$7.7M

Portland, Maine

## Senscio Systems

Automated health support management

Piali De CEO

48 employees

Total MVF Investment: \$700k, in the portfolio since 2020

Total Capital Raised \$4.2M



## Stake Network

Salt Lake City, UT

Flexible payment platform for renters

Rowland Hobbs, CEO

6 employees

Total MVF Investment: \$300k, in the portfolio since 2022

Total Capital Raised \$3.4M

Saco, Maine

## Tanbark

Custom, sustainable molded fiber packaging

Melissa LeCasse, CEO

15 employees

Total MVF Investment: \$750k, in the portfolio since 2022

Total Capital Raised \$5.3M



## Good To-Go

Kittery, Maine

Delicious, on-the-go meals for any adventure

Jennifer Schism, CEO

16 employees

Total MVF Investment: \$220k, in the portfolio since 2022

Total Capital Raised \$2.2M



## Bookclubs

Camden, Maine

Digital platform for book clubs

Anna Ford, CEO

5 employees

Total MVF Investment: \$283k, in the portfolio since 2022

Total Capital Raised \$3.9M

Biddeford, Maine

## Accelera

Movement therapy technology

Mickey Loening, CEO

2 employees

Total MVF Investment: \$237k, in the portfolio since 2022



Total Capital Raised \$860k



## Orange Bike Brewing

Portland, Maine

Sustainable and inclusive craft gluten-free beer

Tom Ruff, CEO

11 employees

Total MVF Investment: \$225k, in the portfolio since 2023

Total Capital Raised \$1.7M

Portland, Maine

## SoulBeing

Platform for alternative health providers

Colleen Kavanaugh, CEO

6.5 employees

Total MVF Investment: \$50k, in the portfolio since 2023



Total Capital Raised \$2.1M



## KitNA

Portland, Maine

Non-alcoholic craft beer

Rob Barrett, CEO

5.5 employees

Total MVF Investment: \$100k, in the portfolio since 2023

Total Capital Raised \$2.9M

## Great Northern Salmon

Millinocket, Maine



Fresh salmon from clean Maine waters

Marianne Naess, CEO

5 employees

Total MVF Investment: \$50k, in the portfolio since 2023

Total Capital Raised \$2.03M

Brunswick, Maine

## Revert Technologies

Smart power outlet adaptors

Ryan Li, CEO

5 employees

Total MVF Investment: \$200k, in the portfolio since 2024

Total Capital Raised \$2.2M



## Alivo

Portland, Maine



Lead optimization software for home services

Max Meade, CEO

5.5 employees

Total MVF Investment: \$100k, in the portfolio since 2024

Total Capital Raised \$1.4M

Ashland, Maine

## Whole Trees

Biophilic structural timber

Amelia Baxter CEO

39 employees

Total MVF Investment: \$250k, in the portfolio since 2025

Total Capital Raised \$3M



## North Spore

Portland, Maine



Mushroom grow kits and accessories

Ben Chesler, CEO

46 employees

**Total MVF Investment: \$250k, in the portfolio since 2025**

Total Capital Raised \$3M

## Integrated Reality Labs

Portland, Maine



Integrating real-world and digital gaming

Lauren Steidl, CEO

2 employees

Total MVF Investment: \$50k, in the portfolio since 2025

Total Capital Raised \$215k

Portland, Maine

## Mother of Fact

Platform connecting patients with dietitians

Emily Sylvester, CEO

3 employees

Total MVF Investment: \$25k, in the portfolio since 2025

Total Capital Raised \$300k





The Roux Institute's Future of Healthcare Founder Residency Fund supports a healthcare-focused accelerator program as well as provides equity financing in nearly 30 companies over three years.

## Future of Healthcare Founder Residency Cohort One - 2023



Althea  
AI virtual assistant for healthcare



Apriqot  
Analytics for public health



Empallo  
Cardiovascular care for patients and providers



EmTech Care Labs  
Digital solutions for at-home caregivers



Mother of Fact  
Platform connecting patients with dietitians



PragmaClin  
Patient monitoring tool for neurologists



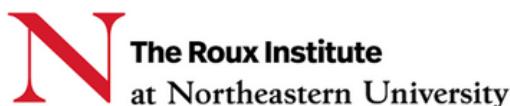
RadioLife  
Disease diagnostics platform



Stratos Medical  
Technology to solve vascular challenge access



119  
Mobile, wearable medical alert system



## Future of Healthcare Founder Residency Cohort Two - 2024



### Coredio

Heart failure detection and management device



### EmpowerX

Healthcare staffing platform



### Health for Mankind

Diabetes management software



### HUB Healthcare

Healthcare delivery team coordination



### Legacy

Automated advance care planning



### Metis

Software enablement solutions for healthcare



### Novobeing

VR solutions to relieve anxiety



### OPTT

AI for mental health teams



### Parrots

Advanced solutions for neurological disorders



### Valhalla

Automated platform for healthcare operations



## Future of Healthcare Founder Residency Cohort Three - 2025



### Hoopsy

Pregnancy tests without any plastic



### Ito Health

Platform to address social needs in healthcare



### MedReddie

AI-powered platform streamlining medical procurement



### Navimental

Support platform for parents of children with behavioral health challenges



### Restoration Medicine

Precision diagnosis and care for pelvic health



### Secured Health

Community health worker marketplace



### SegMedix

AI-powered platform for prostate diagnosis



### SkinCheck

Digital dermatology platform



### StenoHealth

Home health documentation platform



### Theramotive

Mobile, on-demand physical therapy



## Maine Venture Fund Board

Authority for the Fund resides with an eleven-member Board of Directors. The Governor appoints ten individual board members through the gubernatorial appointment application process, and the eleventh is an *Ex-Officio* seat for the Department of Economic and Community Development Commissioner (or designee).

The [governing statute](#) requires specific experience/knowledge requirements for each gubernatorial board seat appointment:

- *Five members must have relevant experience or background in early-stage investing, or in managing high-growth small businesses,*
- *Three members must have experience in the development of technological innovation,*
- *One must be involved in commercial lending, and*
- *One must be an attorney with experience in securities law.*

The function of the Board is to:

- *determine the Fund's mission and purpose in keeping with the Statute;*
- *approve investments to qualifying small Maine businesses;*
- *provide ongoing support and guidance to, and evaluation of, the Managing Director and management team;*
- *provide ongoing support and guidance to portfolio companies in pursuit of the Fund's dual goals of driving financial returns and supporting companies in the creation of high-quality jobs and other community benefits; and*
- *work closely with the Managing Director in keeping the Legislature and Governor apprised of the Fund's activities.*

This highly experienced Board devotes a tremendous amount of volunteer time from their busy professional schedules to help make the Fund successful in reaching the goals of its mission.

In June 2025, the Board appointed Dr. Brien Walton, Chair; Peter DelGreco, Vice Chair and Julie Viola, Treasurer for fiscal year 2026.



## Current Board composition

### Dr. Brien Walton, Chair

Dr. Walton is CEO of Acadia Capital Management, L3C, a nationally certified Community Development Entity (CDE) and strategic advisory firm that works directly with government agencies, municipal leaders, and social impact funds on strategies that can eliminate poverty through sustainable job growth and permanent job creation in economically distressed communities. In this role, he creates innovative funding pathways that enable communities to attract social impact investments through stackable, federal, state, and local risk mitigation incentives. He is also the director of the Richard E. Dyke Center for Family Business at Husson University, where he has led initiatives analyzing the challenges of Maine's entrepreneurs and developed a collaborative innovation ecosystem between academia and the business community. In 2020, the White House Opportunity and Revitalization Council and the U.S. Department of Housing and Urban Development invited Walton to speak to a national audience on leveraging public and private resources to maximize economic growth and permanent job creation in federally designated Opportunity Zones. A former corporate tax attorney, commercial banker, and real estate broker, he was the founding CEO of the first university based EdTech venture capital fund in the U.S. at the University of Pennsylvania. There he created an award-winning shared space innovation hub in downtown Philadelphia, and more than half of the inaugural cohort was acquired by large or publicly traded companies within seven years. Brien earned his Doctorate of Education in Organizational Learning Leadership at the University of Pennsylvania with a concentration in Leadership Development at the Wharton School of Business; a Juris Doctorate in Law at the University of D.C., a Master of Science in Education in Workforce Development at the University of Pennsylvania; a Master of Arts in Educational Technologies at Harvard University; and a Master of Laws in Taxation at Georgetown University.

### Peter DelGreco, Vice Chair

Mr. DelGreco serves as President and CEO of Maine & Company, a privately funded business attraction and economic development organization. Charged with helping companies establish successful and profitable operations in Maine, Maine & Company's Board of Directors consists of top executives from Maine's business community. During Peter's tenure, Maine & Company has attracted numerous companies to Maine that now employ thousands of people across the state. Peter is a graduate of Colby College, and he earned his MBA from the University of Southern Maine. Peter and his wife and son reside in North Yarmouth, Maine.

### Julie Viola, Treasurer, (elected to serve beginning November 2, 2023)

Ms. Viola is SVP, Commercial Banking Officer and Small Business Manager with Maine Community Bank. She is responsible for leading a commercial banking team, as well as managing her own loan portfolio.

Julie began her corporate career at Seafax/Gofish.com in Portland where she worked for 11 years prior to joining Gorham Savings Bank in December 2001, and was with GSB through 2024. A Portland



native and graduate of Portland High School, she holds a B.S. from Bentley University and MBA from Thomas College.

Ms. Viola was named SBA Star Award Recipient in 2021 by the Maine SBA District Office. She volunteers for Score Maine as a Subject Matter Expert and is a co-presenter for their quarterly workshop, "Funding your Business". She was named Subject Matter Expert of the Year in 2025. Ms. Viola joined the MCED Board in late 2024 and served as past Board President of Portland Economic Development Corporation.

#### [Susan Ahern](#)

Susan Majiu Ahern served as the first Vice President of Innovation with MaineHealth, Chair of the Intellectual Property (IP) and Business Development Committee, and Founder of the Innovation Fund. Collaborating with thousands of colleagues, she created and invested in 7 startups, expanded the IP portfolio, achieved a 300% ROI, and shifted the innovation culture. Susan is a dynamic innovation leader and entrepreneur with extensive experience in Maine, New England and International innovation and economic development.

Susan is passionate about improving lives, creating new value, and fostering communities united by this shared purpose. Susan is an expert at spearheading and building novel solutions in technologies, diagnostics and therapeutics, including the use of artificial intelligence and genomics. Susan is dedicated to the vision of making Maine communities the healthiest in America by accelerating novel solutions and investing in entrepreneurs and innovators.

Susan co-founded four biomedical and life science companies, and her work and team with the Consulate General of Canada was awarded #1 in the world by the International Business Innovation Association. Susan is a graduate of Colby College, a member of the Damariscotta Class of Leadership Maine, and serves on the boards of the Maine Center for Entrepreneurship and Maine Venture Funds.

#### [Elizabeth Chabe](#)

Ms. Chabe runs a privately held business strategy consultancy. She has held management positions at The Jackson Laboratory and the University of Maine's Advanced Structures and Composites Center and remains active in Maine's research and development community. An avid entrepreneur, her startups have been recognized by Global Entrepreneurship Week, Entrepreneur Magazine, CNBC, and more. She serves as a board member of the Maine Venture Fund and is the chair of the Chinese Language and Culture Center of Maine. In her spare time, Elizabeth enjoys studying languages, investing, and travel.

#### [Helen Sterling Coburn](#)

Ms Sterling Coburn is a corporate and securities attorney at Bernstein Shur, where she co-chairs the firm's private capital group. In that role, she counsels start-up companies raising investment capital and represents investors making investments in early-stage companies. She serves on the Board of Directors of Startup Maine, Inc., on the investment committee of the Indus Fund,



and has also served on advisory boards of several enterprises. Helen holds a BA from Dartmouth College and a JD from Boston College Law School.

#### [Jake Daniele](#)

Jake Daniele advocates for small businesses and entrepreneurs through his role in Maine's Office of Business Development. Jake travels the state assisting businesses with resource navigation, works on investment attraction, and acts as state government's small business ombudsman. Prior to working for DECD, Jake started two promotional products companies and was a recipient of a Libra Future Fund grant before earning his MBA from the University of Maine. Jake operates Martial Arts programs in Cumberland and Freeport and is a former Freeport Town Councilor.

#### [Gregory Fryer](#)

Mr. Fryer heads the Securities Law practice of Verrill Dana, LLP, a New England regional firm of more than 180 lawyers, with offices in Portland ME, Boston MA, and Westport CT. A substantial part of Greg's practice is advising startup companies or investors in transactions to raise capital. His other practice areas are corporate law, securities regulation, contract negotiations, and mergers and acquisitions. Greg has been associated with the Small Enterprise Growth Board since 1997, first as counsel and later as a Board member. He previously was a member of Maine Angels, a group of accredited investors who meet monthly in Portland, Maine and provide investment and mentoring to early-stage companies.

#### [Susan Hammond](#)

Ms. Hammond is a Penobscot tribal member, is the long-standing Executive Director of Four Directions Development Corporation (FDDC), a Native-governed Community Development Financial Institution (CDFI) serving the four tribes of Maine. As one of the founders, she has been involved with FDDC since the earliest planning stages which began in the fall of 2000. She serves on the Boards of Maine Community Foundation, Eastern Maine Development Corporation, MaineStream Finance, and Coastal Enterprises Inc. as well as Oweesta Corporation, a national intermediary Native American CDFI. She has been awarded the Maine SBA Minority Small Business Advocate of the Year Award and is also a recipient of the Visionary Leader Award and Circle of Honor Award from the national CDFI association, Opportunity Finance Network and Oweesta Corporation. Susan graduated from the University of Maine at Orono with a BS in Business Administration and is well connected in both the local Wabanaki communities and national Native American organizations.

#### [Justin Young](#)

Mr. Young is the Assistant Vice President at Unum Ventures, the corporate venture capital arm of Unum Group. He oversees the firm's venture investments in early-stage companies transforming the future of families, work, and longevity. In this role, he leads sourcing, evaluation, and investment management activities, bridging emerging technology and enterprise strategy to scale innovations that modernize employee benefits.



Mr. Young holds an MBA from Boston University's Questrom School of Business, a bachelor's degree in economics from the University of Connecticut, and completed the Venture Capital Executive Program at the University of California, Berkeley, Haas School of Business.



## MVF Management Team

The Management team is hired as the professional staff for Maine Venture Fund by the Small Enterprise Growth Board (the "Board"). The team has deep startup funding and management experience and conducts the day-to-day activities of the Fund which include but are not limited to company sourcing, deal structuring and investment deployment and management.

### [Joe Powers](#), Managing Director

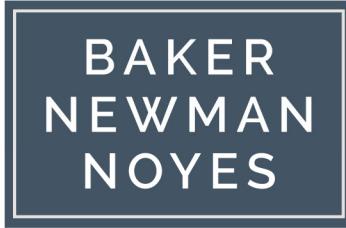
Mr. Powers joined Maine Venture Fund in 2019 as Investment Manager, was promoted to Principal in 2020 and assumed the Managing Director role in July 2021. Prior to MVF, Joe worked for a number of venture capital-funded startup technology firms (Tesla, Zoox, Clean Marine Energy) in a variety of operational roles. Joe also has experience as an entrepreneur (Ripso) and angel investor. Joe volunteers in Maine with SCORE, Maine Center for Entrepreneurs and Junior Achievement and holds an MBA from Dartmouth's Tuck School of Business. Joe completed Maine Development Foundation's 9-month long Leadership Maine course in 2022.

### [Nina Scheepers](#), Principal

Ms. Scheepers joined Maine Venture Fund in 2021 as Investment Manager and was promoted to Principal in 2022. Prior to MVF, she held a variety of roles at Unum, most recently as a Product Manager leading work to transform the company's technology and operations. She earned an undergraduate degree from Bowdoin College and an MBA from Dartmouth's Tuck School of Business. Nina completed Maine Development Foundation's 9-month long Leadership Maine course in 2023.

### Terri Wark, Office Operations Manager

Ms. Wark worked as Administrative Associate for the Fund starting in 2001. Prior to Maine Venture Fund, she worked with the Finance Authority of Maine (FAME) in the Legal Department and in the Small Business and Commercial Loan Division. Terri attended the University of Maine.



**Small Enterprise Growth Fund  
d/b/a Maine Venture Fund**  
(A Component Unit of the State of Maine)

Basic Financial Statements,  
Management's Discussion and Analysis, and  
Supplementary Information

*Years Ended June 30, 2025 and 2024*

Baker Newman & Noyes LLC  
MAINE | MASSACHUSETTS | NEW HAMPSHIRE  
800.244.7444 | [www.bnncpa.com](http://www.bnncpa.com)



**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**FINANCIAL STATEMENTS**

For the Years Ended June 30, 2025 and 2024

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Small Enterprise Growth Fund  
d/b/a Maine Venture Fund

### Opinion

We have audited the financial statements of Small Enterprise Growth Fund d/b/a Maine Venture Fund (the Fund), a component unit of the State of Maine, which comprise the statements of net position as of June 30, 2025 and 2024, and the related statements of revenues, expenses and changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Fund as of June 30, 2025 and 2024, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Fund and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Emphasis of Matter

As explained in note 1, the financial statements include investments in small businesses valued at \$23,727,561 (82% of net position) and \$21,400,781 (66% of net position) at June 30, 2025 and 2024, respectively, which are not actively traded and whose carrying values have been estimated by management in the absence of readily determinable fair values. Our opinion is not modified with respect to this matter.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

The Board of Directors  
Small Enterprise Growth Fund  
d/b/a Maine Venture Fund

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, no such opinion is expressed.

Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The Board of Directors  
Small Enterprise Growth Fund  
d/b/a Maine Venture Fund

### **Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The supplementary information in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the supplementary information in Schedule 1 is fairly stated in all material respects in relation to the basic financial statements as a whole.

*Baker Newman & Noyes LLC*

Portland, Maine  
October 14, 2025

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

As Management of the Small Enterprise Growth Fund d/b/a Maine Venture Fund (the Fund, the SEGF or MVF), we offer readers of the Fund's financial statements this narrative overview and analysis of the financial activities of the Fund for the fiscal years ended June 30, 2025 and 2024. As required, the Fund's financial statements are presented in the manner prescribed by Governmental Accounting Standards Board (GASB). The Fund is identified as a Proprietary Fund. Proprietary Funds are accounted for in a manner similar to a private business enterprise.

**Overview of the Fund**

The Fund was created in 1996 by an Act of the Maine Legislature, as a body corporate and politic and a tax-exempt instrumentality of the State of Maine. The Fund's purpose is to provide capital to small Maine businesses with the potential for high growth and public benefit, but which are unable to obtain adequate conventional financing. The Fund is a revolving, non-lapsing fund, with net earnings remaining in the Fund for use in providing additional capital to businesses.

**Overview of the Financial Statements**

Management's Discussion and Analysis is intended to serve as an introduction to the Fund's basic financial statements. The basic financial statements include the Statements of Net Position, the Statements of Revenues, Expenses and Changes in Net Position, the Statements of Cash Flows and related notes to the financial statements. The Statements of Net Position present information on all of the Fund's assets, liabilities and net position. The Statements of Revenues, Expenses and Changes in Net Position present information on the Fund's revenues and expenses. The Statements of Cash Flows supplement those statements providing relevant information about cash sources and uses. The Fund's financial statements are presented on an accrual basis. The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

**FY 2025 Highlights**

- Maine Venture Fund (MVF or Fund) invested \$3,382,478 (including notes) in nine companies and converted to equity \$2,653,000 in notes receivable along with accrued interest of \$291,994 in FY25, comprised of two new to the portfolio and seven receiving follow-on investments. MVF made its third "fund of funds" investment in FY25 in Roux Institute's Founder Residency Fund, Future of Healthcare Fund I (Roux Fund), which resulted in adding ten new companies (Cohort Three) to the MVF portfolio. In FY24, the Fund invested \$5,363,000 (including notes) in twelve companies and converted to equity approximately \$3,244,000 in notes receivable along with accrued interest of \$258,511, comprised of one new to the portfolio and eleven receiving follow-on investments.
- MVF partnered with the Finance Authority of Maine (FAME) in its contract with the second round of the U.S. Treasury Department's State Small Business Credit Initiative (SSBCI II). This program began in November 2022 and was paused in November 2023 but resumed in November 2024. FY25 investments using SSBCI II funding totaled \$3,009,166 in five follow-on investments in existing portfolio companies and one new company. MVF was a partner with the Finance Authority of Maine (FAME) in its first contract with the U.S. Treasury Department's State Small Business Credit Initiative (SSBCI) which began in December 2011 and concluded in the spring of 2019. Overall investments using SSBCI funds totaled \$4,953,645 from December 2011 to May 2019. MVF provided quarterly and annual investment reporting to FAME which, in turn, was reported to the U.S. Treasury Department.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

- The Fund had nine note-to-equity conversions during FY25. One in July 2024: this note was purchased from Ocean Approved, Inc. (February 2023 for \$250,000); note converted to Series 1-C Preferred Stock upon which 50% of the basis and all accrued interest was written off at conversion. Three in September 2024: these notes were purchased from Nearpeer, Inc. (January 2020 for \$100,000, November 2020 for \$150,000, and August 2023 for \$203,000); notes plus accrued interest of \$79,729 were converted into Series Seed Preferred. Two in January 2025: these notes were purchased from Defendify, Inc. (April 2023 for \$1,300,000 and April 2024 for \$350,000); these notes plus accrued interest of \$169,819 were converted into Series A-2 Preferred Stock. One in May 2025: this note was purchased from Katahdin Salmon, Inc. (April 2023 for \$50,000); note plus \$11,275 of accrued interest were converted into Common Stock. Two in June 2025: these notes were purchased from KinoTek, Inc. (November 2022 for \$50,000 and November 2023 for \$200,000); these notes plus \$31,171 of accrued interest were converted into Series Post Seed-1 Preferred Stock (November 2022 note) and Series Post Seed-2 Preferred Stock (November 2023 note).
- Two portfolio companies are paying down notes receivable to the Fund. Farming Fungi LLC is paying down a term note that originated September 2021 with monthly principal and interest payments. The note is due to be paid in full in October 2025. Defendify, Inc. made monthly interest only payments on a \$350,000 promissory note that was converted to Series A-2 preferred stock during FY 2025.
- In April 2023, MVF participated in the first of a three-year investment plan with the Roux Fund, alongside Maine Health and Northern Light Health. In FY23, a cumulative total of nearly \$1 million was invested, resulting in the Roux Fund's investment in nine early-stage healthtech companies (Cohort One), all of which were added to MVF's portfolio. MVF participated in the second round of investments in February 2024, with a cumulative total of nearly \$1 million resulting in the Roux Fund's investment in ten early-stage, healthtech companies (Cohort Two), all of which were also added to MVF's portfolio. MVF participated in the third and final round of investments in February 2025, with a cumulative total of nearly \$1 million resulting in the Roux Fund's investment in ten early-stage, healthtech companies (Cohort Three), all of which were also added to MVF's portfolio. The Roux Fund is the first of its kind in Northern New England and is turbocharging Maine's growing healthcare technology industry by bringing thirty early stage healthtech companies to the State of Maine. At June 30, 2025, the Fund has invested approximately \$450,000 across twenty-nine companies in SAFE notes.
- Co-investors invested nearly \$20.0 million alongside the \$3.3 million invested by MVF for a ratio of 5:1. The investment ratio in FY24 was 5:1 with Co-investors investing nearly \$28 million alongside the \$5.5 million invested by MVF.
- According to the Fund's internal tracking, portfolio companies employed 641 full-time equivalent people as of June 30, 2025, a decrease of 156 FTEs from the prior fiscal year end.
- For FY25, the Fund was included in the State budget and received an annual appropriation of \$500,000, half received in July of 2024 and the remaining half in January of 2025.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

- MVF hosted the third Maine Startup Challenge business plan competition in October 2024 in which applicants from K-8, high school, college and open tiers participated. In FY25, the Fund received \$28,750 in sponsorship donations and awarded a total of \$17,500: \$8,000/Open Tier winner and \$2,000/Open Tier runner up; \$2,500/Collegiate winner and \$1,000/Collegiate runner up, \$1,500/High School winner and \$500/High School runner up, \$1,000/K-8 winner and \$500/K-8 runner up and \$500 to the Audience Choice of all competitors. Competition expenses totaled just over \$7,681. MVF is planning to host the next Maine Startup Challenge in the Spring of 2026.
- MVF continues to play a prominent role within Maine's entrepreneurial support network, often collaborating with partners like Maine Technology Institute, Maine Center for Entrepreneurs, Coastal Enterprises and the Maine Angels investment group, among others. Additionally, the staff sits on numerous boards throughout the State, including portfolio company boards in an observer role and the Maine Innovation Economy Advisory Board.
- The Small Enterprise Growth Board is a deeply experienced Board knowledgeable in early-stage equity investing and in growing successful companies. For a list of current board members and their backgrounds, visit [maineventurefund.com/team](http://maineventurefund.com/team).

**Financial Information**

Statements of Net Position

	<u>2025</u>	<u>2024</u>	<u>% Change</u>
<b>Assets:</b>			
Cash equivalents	\$ 3,780,521	\$ 4,078,428	(7.3)%
Interest receivable	57,310	458,937	(87.5)
Notes receivable, net	1,469,058	6,552,644	(77.6)
Investments, net	23,727,561	21,400,781	10.9
Prepaid expenses	<u>125,851</u>	<u>121,025</u>	4.0
 Total assets	 <u>\$29,160,301</u>	 <u>\$32,611,815</u>	 <u>(10.6)%</u>
<b>Liabilities:</b>			
Accounts payable	\$ 3,970	\$ 2,128	86.6
Accrued expenses	<u>60,333</u>	<u>38,489</u>	<u>56.8</u>
 Total liabilities	 64,303	 40,617	 58.3
<b>Net Position:</b>			
Unrestricted net position	<u>29,095,998</u>	<u>32,571,198</u>	<u>(10.7)</u>
 Total net position	 <u>\$29,095,998</u>	 <u>\$32,571,198</u>	 <u>(10.7)%</u>

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

Interest receivable decreased by \$401,627, or 87.5%, primarily driven by the conversion of notes to equity investments. The net decrease in notes receivable and investments, collectively \$2,756,806, was driven by the conversion of notes receivable to equity and write-downs. Individually, notes receivable decreased and investments increased partially due to the large amount of notes receivable converted to equity during the year.

**Statements of Revenues, Expenses and Changes in Net Position**

	<u>2025</u>	<u>2024</u>	<u>% Change</u>
<b>Operating revenues:</b>			
Investment income	\$ 163,722	\$ 201,234	(18.6)%
Interest income on notes receivable	270,635	532,195	(49.1)
Grant income	3,009,166	3,349,000	(10.1)
Other income	7,166	25,201	(71.6)
Dividend income	—	19,566	(100.0)
Realized gains on sales of investments	<u>—</u>	<u>69,942</u>	<u>(100.0)</u>
 Total operating revenues	3,450,689	4,197,138	(17.8)
<b>Operating expenses:</b>			
Salary expense	356,648	338,028	5.5
Payroll benefits expense	171,519	158,170	8.4
General and administrative expense	<u>320,856</u>	<u>420,456</u>	<u>(23.7)</u>
 Total administrative operating expenses	849,023	916,654	(7.4)
 Write-down/provision on investments/notes receivable	<u>6,576,866</u>	<u>1,194,034</u>	<u>450.8</u>
 Total operating expenses	<u>7,425,889</u>	<u>2,110,688</u>	<u>251.8</u>
<b>Operating (loss) income</b>	(3,975,200)	2,086,450	(290.5)
Capital contribution from State of Maine	500,000	500,000	0.0
Net position at beginning of year	<u>32,571,198</u>	<u>29,984,748</u>	<u>8.6</u>
Net position at end of year	<u>\$29,095,998</u>	<u>\$32,571,198</u>	<u>(10.7)%</u>

The Fund had operating losses of \$3,975,200 for the fiscal year. Operating revenues decreased 17.8% or \$746,449, primarily due to the Fund receiving less SSBCI II funds in fiscal year 2025 and capitalizing interest upon conversion of notes to equity investments. Operating expenses increased by 251.8% or \$5,315,201 primarily due to investment write-downs. These write downs were primarily driven by a note receivable and accrued interest for one company for approximately \$3,827,000, which filed for bankruptcy in fiscal year 2025. The remainder of the write downs related to investments in eight companies whose 2025 performance did not justify the continued carrying value of the recorded investments.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

**FY 2024 Highlights**

- Maine Venture Fund (MVF or Fund) invested \$5,363,000 (including notes) in twelve companies and converted to equity approximately \$3,244,000 in notes receivable along with accrued interest of \$258,511 in FY24, comprised of one new to the portfolio and eleven receiving follow-on investments. MVF made its second “fund of funds” investment in FY24 in Roux Institute’s Founder Residency Fund, Future of Healthcare Fund I (Roux Fund), which resulted in adding ten new companies (Cohort Two) to the MVF portfolio. In FY23, the Fund invested \$14,070,005 (including notes) in twenty-four companies and converted to equity approximately \$596,098 in notes receivable along with accrued interest of \$80,426, comprised of nine new to the portfolio and fifteen receiving follow-on investments.
- MVF partnered with the Finance Authority of Maine (FAME) in its contract with the second round of the U.S. Treasury Department’s State Small Business Credit Initiative (SSBCI II). This program began in November 2022 and was paused in November 2023 until another tranche of funding became available. At June 30, 2024, the program has not started back up. FY24 investments using SSBCI II funding totaled \$3,349,000 in four follow-on investments in existing portfolio companies. Overall, investments using SSBCI II funds in FY23 totaled \$12,767,870 from November 2022 to June 2023 with nineteen investments, seven to new companies and twelve follow-on investments in existing portfolio companies. MVF was a partner with the Finance Authority of Maine (FAME) in its first contract with the U.S. Treasury Department’s State Small Business Credit Initiative (SSBCI) which began in December 2011 and concluded in the spring of 2019. Overall investments using SSBCI funds totaled \$4,953,645 from December 2011 to May 2019. MVF provided quarterly and annual investment reporting to FAME which, in turn, was reported to the U.S. Treasury Department.
- The Fund had three note-to-equity conversions during FY24. In July 2023, a note was purchased from Mobile Price Card, Inc. (April 2021 for \$44,000). The note, plus accrued interest of \$6,039, was converted to Series B Preferred Stock. In November 2023, a note was purchased from Medrhythms, Inc (February 2023 for \$1,700,000). The note, plus accrued interest of \$108,800, was converted to Series B-2 Preferred Stock. In April 2024, a note was purchased from HighByte, Inc. (February 2023 for \$1,500,000). The note, plus accrued interest of \$143,671, was converted to Series A-2 Preferred Stock.
- Two portfolio companies are paying down term notes to the Fund. Farming Fungi LLC is paying down a term note that originated September 2021 with monthly principal and interest payments. The note is due to be paid in full in October 2025. In May 2024, Defendify, Inc. began making interest-only payments on a \$350,000 Promissory Note that originated in April 2024. Beginning November 2024, the company will begin making principal and interest payments. The Note is due to be paid in full April 2026.
- One portfolio company, The Humane Space, Inc., paid in full its Microfund Convertible Note totaling \$50,000 and a combination SSBCI II and MVF core funded Note, along with accrued interest of \$4,001.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

- In FY24, Circa Labs, Inc. was acquired by Stake Network, Inc. The acquisition, completed June 13, 2024, resulted in all shares held by the Fund being converted into the right to receive 1.70422 shares of the acquirer's preferred stock issued at \$29.2552/share. The Fund's original \$300,000 investment in Circa Labs, Inc. resulted in total converted holdings of 8,923 and an adjusted valuation of \$261,044. Circa paid out to the holders of the Company Preferred Stock, as a dividend, all cash in the Company's accounts in accordance with the Company's Certificate of Incorporation, with MVF receiving \$19,966. In FY23, two portfolio companies were acquired, resulting in capital gains for the Fund. In July 2022, Amplify, Inc., was acquired by Arch Medical Solutions, returning a total of \$170,000 to the Fund and a final payment of \$30,952 was received in August 2023. In August 2022, Academic Merit LLC dba Finetune Learning was acquired by Prometric and, as a result, the Fund received \$581,578 as of June 30, 2023. A final distribution, a 10% holdback, was released January 2024 and MVF received \$69,942. The Company has a potential earnout opportunity for an additional distribution should the Company reach revenue hurdles for 2025. The Fund's Equity Securities investment of \$350,000 was paid in full and a cumulative capital gain total of \$301,520 was reached in FY24.
- In April 2023, MVF participated in the first of a three-year investment plan with the Roux Fund, alongside Maine Health and Northern Light Health. In FY23, a cumulative total of nearly \$1 million was invested, resulting in the Roux Fund's investment in nine early-stage healthtech companies (Cohort One), all of which were added to MVF's portfolio. MVF participated in the second round of investments in February 2024, with a cumulative total of nearly \$1 million resulting in the Roux Fund's investment in ten early-stage, healthtech companies (Cohort Two), all of which were also added to MVF's portfolio. The Roux Fund is the first of its kind in Northern New England and is turbocharging Maine's growing healthcare technology industry by bringing thirty early stage healthtech companies to the State of Maine. At June 30, 2024, the Fund has invested \$300,000 across nineteen companies.
- Co-investors invested nearly \$27.5 million alongside the \$5.4 million invested by MVF for a ratio of 5:1. The investment ratio in FY23 was 3:1 with Co-investors investing nearly \$42 million alongside the \$14.3 million invested by MVF.
- According to the Fund's internal tracking, portfolio companies employed 797 full-time equivalent people as of June 30, 2024, an increase of 182 FTEs from the prior fiscal year end.
- For FY24, the Fund was included in the State budget and received an annual appropriation of \$500,000, half received in July of 2023 and the remaining half in February of 2024.
- The Fund conducted its second Maine Startup Challenge business plan competition event in October 2023 in which applicants from grade school, high school, college and open tiers competed. MVF received sponsorship money totaling \$23,500 and awarded a total of \$19,500: \$8,000 to the Open Tier winner and \$2,500 to the Open Tier runner up; \$3,000 to the Collegiate winner and \$1,000 to the Collegiate runner up, \$2,000 to the High School winner and \$1,000 to the High School runner up, \$1,000 to the K-8 winner and \$500 to the K-8 runner up and \$500 to the Audience Choice of all competitors. Competition expenses totaled just over \$2,300.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

MANAGEMENT'S DISCUSSION AND ANALYSIS

June 30, 2025 and 2024

- MVF continues to play a prominent role within Maine's entrepreneurial support network, often collaborating with partners like Maine Technology Institute, Maine Center for Entrepreneurs, Coastal Enterprises and the Maine Angels investment group, among others. Additionally, the staff sits on numerous boards throughout the State, including portfolio company boards in an observer role and the Maine Innovation Economy Advisory Board.
- The Small Enterprise Growth Board is a deeply experienced Board knowledgeable in early-stage equity investing and in growing successful companies. For a list of current board members and their backgrounds, visit [maineventurefund.com/team](http://maineventurefund.com/team).

**Financial Information**

*Statements of Net Position*

	<u>2024</u>	<u>2023</u>	<u>% Change</u>
<b>Assets:</b>			
Cash equivalents	\$ 4,078,428	\$ 6,063,749	(32.7)%
Interest receivable	458,937	229,433	100.0
Notes receivable, net	6,552,644	9,189,173	(28.7)
Other receivable	—	30,952	(100.0)
Investments, net	21,400,781	14,378,031	48.8
Prepaid expenses	<u>121,025</u>	<u>140,159</u>	<u>(13.7)</u>
 Total assets	 <u>\$32,611,815</u>	 <u>\$30,031,497</u>	 <u>8.6%</u>
 <b>Liabilities:</b>			
Accounts payable	\$ 2,128	\$ 2,037	4.5
Accrued expenses	<u>38,489</u>	<u>44,712</u>	<u>(13.9)</u>
 Total liabilities	 40,617	 46,749	 (13.1)
 <b>Net Position:</b>			
Unrestricted net position	<u>32,571,198</u>	<u>29,984,748</u>	<u>8.6</u>
 Total net position	 <u>\$32,571,198</u>	 <u>\$29,984,748</u>	 <u>8.6%</u>

Interest receivable increased by \$229,504, or 100.0%, primarily driven by the issuance of new notes during the year at higher yields. The increases in notes receivable and investments, collectively \$4,386,221, was driven by the additional funding received in FY24 under the SSBCI. Individually, notes receivable decreased and investments increased partially due to the large amount of notes receivable converted to equity during the year.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

June 30, 2025 and 2024

**Statements of Revenues, Expenses and Changes in Net Position**

	<u>2024</u>	<u>2023</u>	<u>% Change</u>
<b>Operating revenues:</b>			
Investment income	\$ 201,234	\$ 138,901	44.9%
Dividend income	19,566	—	—
Interest income on notes receivable	532,195	218,757	143.3
Realized gains on sales of investments	69,942	302,531	(76.9)
Grant income	3,349,000	12,767,870	(73.8)
Other income	<u>25,201</u>	<u>22,500</u>	<u>12.0</u>
 Total operating revenues	 4,197,138	 13,450,559	 (68.8)
<b>Operating expenses:</b>			
Salary expense	338,028	318,915	6.0
Payroll benefits expense	158,170	162,870	(2.9)
General and administrative expense	<u>420,456</u>	<u>194,162</u>	<u>116.5</u>
 Total administrative operating expenses	 916,654	 675,947	 35.6
 Write-down/provision on investments/notes receivable	 <u>1,194,034</u>	 <u>450,000</u>	 <u>165.3</u>
 Total operating expenses	 <u>2,110,688</u>	 <u>1,125,947</u>	 <u>87.5</u>
 Operating income	 2,086,450	 12,324,612	 (83.1)
 Capital contribution from State of Maine	 500,000	 500,000	 —
 Net position at beginning of year	 <u>29,984,748</u>	 <u>17,160,136</u>	 <u>74.7</u>
 Net position at end of year	 <u>\$32,571,198</u>	 <u>\$29,984,748</u>	 <u>8.6%</u>

The Fund had operating income of \$2,086,450 for the fiscal year. Operating revenues decreased 68.8% or \$9,253,421, primarily due to the Fund's access to, and use of, the federal program funds from SSBCI II being paused in November 2023. Operating expenses increased by 87.5% or \$984,741 due to investment write-downs, an increased fee paid for the use of SSBCI investment dollars in calendar 2023 and the addition of Fund of Funds (Roux Fund) investment administrative fees.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

STATEMENTS OF NET POSITION

June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
<b>ASSETS</b>		
Current assets:		
Cash equivalents (note 2)	\$ 3,780,521	\$ 4,078,428
Interest receivable	40,422	444,883
Notes receivable, net (note 3)	156,559	5,602,644
Prepaid expenses	<u>125,851</u>	<u>121,025</u>
Total current assets	4,103,353	10,246,980
Noncurrent assets:		
Interest receivable	16,888	14,054
Notes receivable, net (note 3)	1,312,499	950,000
Investments, net	<u>23,727,561</u>	<u>21,400,781</u>
Total noncurrent assets	<u>25,056,948</u>	<u>22,364,835</u>
Total assets	<u>\$29,160,301</u>	<u>\$32,611,815</u>
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	\$ 3,970	\$ 2,128
Accrued expenses	<u>60,333</u>	<u>38,489</u>
Total current liabilities	<u>64,303</u>	<u>40,617</u>
Total liabilities	64,303	40,617
Commitments (note 4)		
<b>NET POSITION (note 7)</b>		
Unrestricted net position	<u>29,095,998</u>	<u>32,571,198</u>
Total net position	<u>\$29,095,998</u>	<u>\$32,571,198</u>

See accompanying notes.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**STATEMENTS OF REVENUES, EXPENSES  
AND CHANGES IN NET POSITION**

Years Ended June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Operating revenues:		
Investment income	\$ 163,722	\$ 201,234
Interest income on notes receivable	270,635	532,195
Grant income (note 9)	3,009,166	3,349,000
Other income	7,166	25,201
Dividend income	—	19,566
Realized gains on sales of investments	<u>—</u>	<u>69,942</u>
 Total operating revenues	3,450,689	4,197,138
Operating expenses:		
Salary expense	356,648	338,028
Payroll benefits expense	171,519	158,170
General and administrative expense (note 6)	<u>320,856</u>	<u>420,456</u>
 Total administrative operating expenses	849,023	916,654
Write-down/provision on investments/notes receivable	<u>6,576,866</u>	<u>1,194,034</u>
Total operating expenses	<u>7,425,889</u>	<u>2,110,688</u>
Operating (loss) income	(3,975,200)	2,086,450
Capital contribution from State of Maine (note 1)	500,000	500,000
Net position, beginning of year	<u>32,571,198</u>	<u>29,984,748</u>
Net position, end of year	<u>\$29,095,998</u>	<u>\$32,571,198</u>

See accompanying notes.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**STATEMENTS OF CASH FLOWS**

Years Ended June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Cash flows from operating activities:		
Interest received on notes receivable	\$ 33,282	\$ 14,908
Principal received on notes receivable	18,085	70,528
Notes receivable originated	(1,027,499)	(918,000)
Disbursements for investments	(2,171,666)	(4,445,000)
Proceeds from sale of investments	—	100,894
Grant income received	3,009,166	3,349,000
Dividend and other income received	7,166	44,767
Investment income received	163,722	201,234
Payments for operating expenses	(472,683)	(551,591)
Payments to employees	<u>(357,480)</u>	<u>(352,061)</u>
Net cash used by operating activities	(797,907)	(2,485,321)
Cash flows from financing activities:		
Contributed capital	<u>500,000</u>	<u>500,000</u>
Net decrease in cash equivalents	(297,907)	(1,985,321)
Cash equivalents, at beginning of year	<u>4,078,428</u>	<u>6,063,749</u>
Cash equivalents, at end of year	<u>\$ 3,780,521</u>	<u>\$ 4,078,428</u>
Reconciliation of operating (loss) income to net cash used by operating activities:		
Operating (loss) income	\$ (3,975,200)	\$ 2,086,450
Adjustments to reconcile operating (loss) income to net cash used by operating activities:		
Provision for losses on notes receivable	3,911,986	269,274
Provision for losses on investments	2,664,880	924,760
Realized gain on sale of investments	—	(69,942)
Changes in assets and liabilities:		
Interest receivable	54,641	(258,778)
Prepaid expenses	(4,826)	19,134
Other receivable	—	30,952
Notes receivable, net	1,643,586	2,396,529
Investments, net	(5,116,660)	(7,877,568)
Accounts payable	1,842	91
Accrued expenses	<u>21,844</u>	<u>(6,223)</u>
Net cash used by operating activities	<u>\$ (797,907)</u>	<u>\$ (2,485,321)</u>

Supplemental disclosure of noncash activities:

During 2025, \$2,528,000 of net notes receivable and \$291,994 of interest receivable was converted to investments.

During 2024, \$3,244,000 of net notes receivable and \$258,510 of interest receivable was converted to investments.

See accompanying notes.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2025 and 2024

**1. Organization and Significant Accounting Policies**

The accounting policies of the Small Enterprise Growth Fund d/b/a Maine Venture Fund (the Fund) conform to accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the accounting principles are described below.

*Authorizing Legislation*

The Small Enterprise Growth Program was established in 1996 by the State of Maine legislature through the enactment of L.D. 1831 “An Act to Create the Small Enterprise Growth Program.” The law created the Fund as a revolving fund. The Fund is an instrumentality and component unit of the State of Maine and is a tax-exempt entity.

*Purpose of the Fund*

The Fund is used to provide capital to small Maine businesses that show potential for high growth and public benefit but are unable to obtain adequate conventional financing from financial institutions. The State of Maine capitalized the Fund by issuing general obligation bonds. The initial capitalization was \$5,000,000. The Fund received additional capital of \$3,000,000 in fiscal year 2001 from general fund appropriations of the State of Maine, \$1,000,000 in fiscal year 2008 from proceeds of a State of Maine economic development bond, \$4,000,000 in fiscal year 2011 from proceeds of a State of Maine economic development bond, \$5,000,000 in fiscal year 2019 from the proceeds of a State of Maine economic development bond, and \$500,000 in each fiscal year 2019 through 2025 from general fund appropriations of the State of Maine. Currently, financing is provided to qualifying business enterprises through lending arrangements and direct equity investments. Lending agreements generally provide for the issuance of warrants to the Fund or the option of converting its investment from debt to equity through the use of convertible debentures. The Fund also makes direct equity investments in Maine businesses. Operating activities of the Fund include lending and direct equity investments.

In June 2010, the State Legislature amended the statute governing the Fund to broaden the powers of the Board of Directors. The new authority given to the Board allows it to take capital from individuals and entities other than the State for investment in Maine Companies through return-based “side car” funds. Through June 30, 2024, the Fund had not exercised such powers. In 2025, the Maine Future Fund (MFF), a legally separate organization from the Fund, was established where the Fund will invest core capital alongside individual and institutional partners. MFF is a 15-year, closed end fund where the Fund’s management team will serve as principals in the General Partnership of MFF. South Watch Fund Administration will manage the back end of fund operations and support. To date, there has been no investment in MFF by the Fund.

In March 2022, the State Legislature amended the statute governing the Fund to allow it to invest in third-party venture capital funds, subject to board discretion. During 2025 and 2024, the Fund invested in such third-party funds through a Limited Liability Company (LLC) subscription agreement for Roux Institute’s Founder Residency Fund, Future of Healthcare Fund I (Roux Fund). The investments made are structured as convertible notes. The Fund also pays administrative costs for participating in the Roux Fund. The Fund paid \$183,331 and \$198,560 of such expenses in 2025 and 2024, respectively, which are being amortized over the life of the administration period. At June 30, 2025 and 2024, \$121,094 and \$120,975, respectively, of unamortized costs are included in the prepaid expenses on the accompanying statements of net position.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2025 and 2024

**1. Organization and Significant Accounting Policies (Continued)**

**Basis of Accounting**

The accounts of the Fund are maintained in accordance with the principles of “fund accounting.” These principles require that resources for various purposes be classified for accounting and reporting purposes into funds that are in accordance with activities or objectives specified. The Fund only has one fund, which is a proprietary fund. Proprietary funds are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned and collectibility is assumed and expenses are recorded at the time liabilities are incurred.

**Fund Administration**

The Fund is overseen by the Small Enterprise Growth Board which establishes rules for operations, approves and denies applications and monitors investment agreements on an ongoing basis. The Governor of the State of Maine appoints the Board members.

The Fund is administered and maintained by the Finance Authority of Maine (the Authority) per statute. The Board of the Fund has engaged a Fund Manager to provide management and oversight of the Fund.

**Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management of the Fund to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates utilized in the preparation of the financial statements of the Fund relate to the allowance for losses on notes receivable and the valuation of investments. The Fund’s investments are not traded in an active market. Because the Fund lends to and invests in small start-up businesses, some of which have not begun to generate revenues, there is a significant risk that such estimates could be revised substantially in the future.

**Cash Equivalents**

For purposes of preparing the statements of cash flows, the Fund considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. At June 30, 2025 and 2024, the Fund’s cash equivalents consisted of amounts held in the State of Maine Treasurer’s cash pool and bank deposits.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

**1. Organization and Significant Accounting Policies (Continued)**

**Investments**

The Fund makes direct equity investments in Maine businesses. These investments consist of Common and Preferred Stock and Units in Limited Liability Companies. These investments are not actively traded, nor are they insured. The Fund's ownership interest in any of these businesses is normally less than 20% at any given time. The Fund owns all investments directly, therefore, there is no custodial credit risk. Investments are carried at cost on the Fund's statements of net position until there is evidence of a decrease in fair value as estimated by management in the absence of readily determinable fair values. It is the Fund's policy to review each investment for probable loss and if necessary, to write down the investment through a charge to operating expenses. Realized gains and losses on the sale of investments are determined based on the specific identification method.

The following is a summary of the cost basis and the carrying value of investments at June 30:

	<u>2025</u>	<u>2024</u>
Cost basis	<u>\$26,445,591</u>	<u>\$23,226,154</u>
Carrying value	<u>\$23,727,561</u>	<u>\$21,400,781</u>

The carrying value of \$23,727,561 at June 30, 2025 consists of investments in twenty-nine companies, four of which have a balance greater than 10% of the Fund's recorded net investment balances. These investments made up \$13,769,757 of the carrying value at June 30, 2025. The carrying value of \$21,400,781 at June 30, 2024 consists of investments in thirty companies, three of which have a balance greater than 10% of the Fund's recorded net investment balances. These investments made up \$10,096,796 of the carrying value at June 30, 2024.

**Notes Receivable**

Notes receivable are carried at the net principal amounts outstanding, less any allowance estimated for losses. Interest income on notes receivable is recorded only when collectibility of principal and interest are probable, otherwise interest income is recorded on a cash basis.

**Allowance for Losses on Notes Receivable**

The Fund has established an allowance for losses on notes receivable. The allowance for losses account is established through a provision for losses charged to operations. The amount of the allowance is determined by management's evaluation of the notes receivable portfolio. The evaluation takes into consideration such factors as the volume of the portfolio, overall portfolio quality, specific problem borrowers and current economic conditions that may affect the borrowers' ability to repay. Management believes that the allowance for losses is adequate. While management uses available information to recognize losses, changing economic conditions and the economic prospects of the borrowers might necessitate future additions to the allowance. It is the Fund's policy to review each note receivable for potential loss and establish specific allowances if necessary.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2025 and 2024

**1. Organization and Significant Accounting Policies (Continued)**

***Operating Revenues and Expenses***

Operating revenues include interest earned on notes receivable, investment and dividend income, realized gains on sale of investments and grant income. Operating expenses include professional fees and services, payroll and administrative expenses and other costs of providing services and operating the program.

***Grant Income***

The Fund uses grant funds to make debt and equity investments in qualified Maine Companies. The Fund recognizes grant income when such funds are received, as the grants are expenditure-driven.

***Risks and Uncertainties***

The U.S. economy has experienced a number of disruptions, including inflationary pressures, tariffs and interest rate volatility which have had the effect of increasing economic uncertainty at the national level and by extension the State of Maine. Companies that the Fund holds a direct investment in, or notes receivable from, have been impacted by these uncertainties. Management of the Fund is monitoring the impact that these uncertainties will have on the carrying value of its notes and investments on an ongoing basis. Future uncertainties could impact the carrying value of notes and investments, though such potential impact is unknown at the date of these financial statements.

**2. Cash Equivalents**

The Fund does not have a formal deposit or investment policy. However, monies that are not needed for immediate use are invested with the State of Maine. The Treasurer of the State of Maine sponsors an investment pool (State of Maine Treasurer's Cash Pool). The Fund's participation is voluntary. The State of Maine's investment pool is primarily comprised of investment vehicles with short maturities and management of the Fund characterizes the investments within the pool as low risk. The State of Maine Treasurer's Cash Pool is not rated by external rating agencies. The Fund is able to make withdrawals from the State of Maine investment pool at par with little advance notice and without penalty. The Fund's management considers this investment vehicle a money market instrument and generally carries the amounts in the pool at fair value, which approximates cost. Cash equivalents consisted of the following at June 30:

	<u>2025</u>	<u>2024</u>
Bank deposits	\$ 196,759	\$ 286,591
State of Maine Treasurer's cash pool	<u>3,583,762</u>	<u>3,791,837</u>
	<u><u>\$3,780,521</u></u>	<u><u>\$4,078,428</u></u>

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
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NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

**2. Cash Equivalents (Continued)**

At June 30, 2025 and 2024, bank deposits had a bank balance of \$196,759 and \$286,690, respectively, and a carrying amount of \$196,759 and \$286,591, respectively. The difference between the carrying amount of deposits and bank balance consists primarily of checks issued but not cashed and deposits in transit. Bank deposits are covered by federal depository insurance. At June 30, 2025, the Fund's deposits were fully insured and at June 30, 2024, there was \$36,690 uninsured.

**3. Notes Receivable**

The following is a summary of notes receivable at June 30:

	<u>2025</u>	<u>2024</u>
Note dated December 2019, interest at 7%, interest accrued until maturity, due August 2024. This note is unsecured and was converted to equity in 2025.	\$ —	\$ 100,000
Note dated November 2020, interest at 7%, interest accrued until maturity, due August 2024. This note is unsecured and was converted to equity in 2025.	—	150,000
Note dated September 2021, interest at 4%, interest accrued monthly, due October 2025. This note is unsecured.	6,559	24,644
Note dated April 2022. The note bears no interest rate and was written-off as uncollectible during 2025.	—	50,000
Note dated October 2022, interest at 8%, interest accrued until maturity, due October 2025. This note is unsecured.	200,000	200,000
Note dated November 2022, interest at 5%, interest accrued until maturity, due May 2024, extended to November 2025. This note is unsecured and was converted to equity in 2025.	—	50,000
Note dated February 2023, interest at 6%, interest accrued until maturity, due August 2024. This note is unsecured and was converted to equity in 2025 upon which 50% of the cost basis was not converted to equity and written off.	—	250,000
Note dated February 2023, interest at 8%, interest accrued until maturity, due February 2025, extended to June 2026. This note is unsecured.	50,000	50,000
Note dated April 2023, interest at 8%, interest accrued until maturity, due April 2025. This note is unsecured and was converted to equity in 2025.	—	1,300,000
Note dated April 2023, interest at 10%, interest accrued until maturity, due April 2025. This note is unsecured and was converted to equity in 2025.	—	50,000
Note dated May 2023, interest at 5%, interest accrued until maturity, due May 2025. This note is unsecured and was written-off as uncollectible during 2025.	—	3,500,000
Note dated August 2023, interest at 10%, interest accrued until maturity, due August 2024. This note is unsecured and was converted to equity in 2025.	—	203,000

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
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NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

**3. Notes Receivable (Continued)**

	<u>2025</u>	<u>2024</u>
Note dated November 2023, interest at 8%, interest accrued until maturity, due November 2028. This note is unsecured and was converted to equity in 2025.	\$ —	\$ 200,000
Note dated April 2024, interest at 16%, interest accrued until maturity, due April 2026. This note is unsecured and was converted to equity in 2025.	—	350,000
Note dated March 2025, interest at 8%, interest accrued until maturity, due March 2027. This note is unsecured.	800,000	—
Note dated June 2025. The note bears no interest rate and is converted to equity upon a qualifying event.	62,500	—
Series of twenty-nine, nineteen and nine notes in connection with the Fund's investment in the Roux Fund, dated February 2025, March 2024 and April 2023, respectively. The notes bear no interest rate and are converted to equity upon a qualifying event.	<u>449,999</u>	<u>300,000</u>
	1,569,058	6,777,644
Allowance for losses	<u>(100,000)</u>	<u>(225,000)</u>
Notes receivable, net	1,469,058	6,552,644
Current portion of notes receivable, net	<u>156,559</u>	<u>5,602,644</u>
Noncurrent portion of notes receivable, net	<u>\$1,312,499</u>	<u>\$ 950,000</u>

The following is the activity in the allowance for losses on notes receivable during the years ended June 30:

	<u>2025</u>	<u>2024</u>
Allowance for losses on notes:		
Beginning balance	\$ 225,000	\$ 450,000
Provision for losses	3,911,986	269,274
Charge-offs	(3,911,986)	(494,274)
Allowance transferred to investments due to note conversions	<u>(125,000)</u>	<u>—</u>
Ending balance	<u>\$ 100,000</u>	<u>\$ 225,000</u>

The Fund's lending activities are conducted in the State of Maine. The ability and willingness of the borrowers to honor their repayment commitment is generally dependent on the health of the economic sector in the borrower's geographical area, the general economy and the borrower's financial condition. Notes receivable are issued to start-up businesses.

Certain financing agreements entered into with the business enterprises contain a provision enabling the Fund to acquire an equity interest in the business through a convertible debenture that gives the Fund future options to convert its investments from debt to equity.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
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**NOTES TO FINANCIAL STATEMENTS**

June 30, 2025 and 2024

**4. Commitments**

At June 30, 2025, the Fund did not have any commitments to provide financing to small Maine businesses. The Fund uses the same process in making commitments as it does for actual financing activities. The Fund had committed a minimum investment of \$1,000,000 with the Roux Fund and other Roux Venture Creation and Acceleration programs for the period from February 1, 2022 to January 1, 2025. Through June 30, 2025, this commitment has been satisfied.

**5. Warrants**

The Fund has entered into financing agreements with business enterprises that may contain a provision enabling the Fund to acquire an equity interest in the business through warrants to purchase common stock at a set price in the future and contain put and call provisions. The warrants are considered a separate investment; however, the Fund has not assigned any value to the warrants at June 30, 2025 or 2024 because there is no market for the warrants and the business enterprises are in the start-up and development phase, and as a result, the value of their common stock and related warrants is impractical to determine.

**6. Transactions with the Finance Authority of Maine**

On October 4, 2022, the Fund signed its second agreement with the Authority to receive monies under the State Small Business Credit Initiative (SSBCI). SSBCI was established by the *Small Business Act of 2010* as amended by the *American Rescue Plan Act of 2021* (SSBCI II). The Fund is an approved “participating State program” under SSBCI. See note 9. The Authority provides certain financial management, legal assistance and legislative liaison services for the Fund. The Authority charges the Fund for services rendered and the fees paid to the Authority are authorized by the Fund’s Board. Included in general and administrative expenses in the 2025 and 2024 statements of revenues, expenses and changes in net position, is \$7,500 and \$7,000, respectively, paid to the Authority for such services. Additionally, the Fund recorded expenses of the Authority \$22,569 and \$89,227 in fees relating to the origination of investments under the SSBCI II program in 2025 and 2024, respectively.

**7. Total Net Position**

The following schedule presents the components of total net position as of June 30:

	<u>2025</u>	<u>2024</u>
Contributed capital	\$21,956,767	\$21,456,767
Retained earnings	<u>7,139,231</u>	<u>11,114,431</u>
Total net position	<u>\$29,095,998</u>	<u>\$32,571,198</u>

There are no restrictions on net position at June 30, 2025 and 2024. The Fund’s unrestricted net position is generally reserved for program related activities.

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
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**NOTES TO FINANCIAL STATEMENTS**

June 30, 2025 and 2024

**8. Risk Management**

The Fund carries insurance to cover its exposure to various risks of loss. There were no uninsured losses during the last three years.

**9. State Small Business Credit Initiative**

During 2025 and 2024, the Fund received monies under the SSBCI II program. The Fund recorded \$3,009,166 and \$3,349,000 of revenue related to SSBCI II for the years ended June 30, 2025 and 2024, respectively, which was utilized to make investments and issue notes receivable. Amounts are drawn down at the time the Fund makes an investment or loan.

SSBCI II funding provided to the Fund is not considered federal financial assistance for reporting purposes and is therefore not subject to Uniform Guidance Single Audit requirements.

## **ADDITIONAL INFORMATION**

**SMALL ENTERPRISE GROWTH FUND D/B/A MAINE VENTURE FUND  
(A COMPONENT UNIT OF THE STATE OF MAINE)**

**SCHEDULE OF ACTIVITIES**

Year Ended June 30, 2025

<u>Functions/ Programs</u>	<u>Expenses</u>	<u>Program Revenues</u>			<u>Net Revenue and Changes in Net Position</u>
		<u>Charges for Services</u>	<u>Program Investment Income</u>	<u>Operating Grants and Contributions</u>	
					<u>Total</u>
Business-type activities:					
Capital investment program	<u><u>\$(7,425,889)</u></u>	<u><u>\$ __</u></u>	<u><u>\$270,635</u></u>	<u><u>\$3,009,166</u></u>	<u><u>\$ (4,146,088)</u></u>
General revenues:					
Unrestricted investment income					163,722
Other income					<u><u>7,166</u></u>
Total general revenues					<u><u>170,888</u></u>
Change in net position					(3,975,200)
Capital contributions					500,000
Net position, beginning of the year					<u><u>32,571,198</u></u>
Net position, end of the year					<u><u>\$29,095,998</u></u>