

Office of the Chancellor	February 1, 2020
15 Estabrooke Drive Orono, ME 04469 Tel: 207-973-3205 www.maine.edu	Honorable Troy Jackson President of the Senate 3 State House Station Augusta, ME 04333
The University of Maine University of Maine	Honorable Sara Gideon Speaker of the House 2 State House Station
at Augusta University of Maine at Farmington	Augusta, ME 04333 Dear Senate President Jackson and Speaker Gideon:
University of Maine at Fort Kent	Pursuant to 5 M.R.S.A., Section 12023, please consider this the letter of transmittal for the required Quasi-Independent State Entity Review Report from the University of Maine System due by February 1, 2020.
University of Maine at Machias University of Maine	The UMS has an estimated \$1.5 billion annual total statewide economic impact and increasingly is investing in Maine's economy, with \$54.7 million in goods and services
at Presque Isle	purchased from businesses that are based in Maine or that employ Mainers in FY19. While competitive procurement is the UMS standard, as provided in State law and
University of Southern Maine	while competitive productment is the OWB standard, as provided in State law and corresponding System policy, there are legitimate reasons for waiving competitive procurement in some circumstances. For example, a majority of the expenses for which waivers from our competitive procurement process were granted in FY19 involved the purchase of goods and services that were specifically named in a federal research grant and that were not funded with State dollars. Overall, the value of UMS procurements for which waivers from the competitive process were granted was down 3.75 percent in

In an effort to increase transparency and public accountability, the UMS sole source report now includes a description of each relevant transaction and our Board of Trustees reviews this report prior to its submission to the Legislature.

Sincerely, Ala K/

FY19 from the fiscal year prior.

Dannel P. Malloy, Chancelfor University of Maine System



### UNIVERSITY OF MAINE SYSTEM

# SOLE SOURCE PROCUREMENT & CONTRIBUTIONS REPORT FEBRUARY 1, 2020

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\*This report is submitted pursuant to 5 M.R.S.A., Section 12023 and reflects the period July 1, 2018 to June 30, 2019 (FY19). Please direct questions including requests for additional information to Samantha Warren, University of Maine System Director of Government and Community Relations, at samantha.warren@maine.edu.

## UMS STRATEGIC PROCUREMENT

The University of Maine System (UMS or University) has an estimated \$1.5 billion annual total statewide economic impact, a \$7.50 return for every dollar of State appropriation. Beyond supporting nearly 20,000 campus and community jobs and our students and visitors spending an estimated \$144 million locally, the UMS positively impacts the Maine economy by purchasing goods and services from businesses based in Maine or that employ Mainers. In FY19, the System invested \$54.7 million directly in the Maine economy through the local purchasing of goods and services.

As it conducts business, the UMS is committed to a competitive procurement process to ensure the greatest value for tuition and taxpayers as well as transparency and fairness for providers of goods and services. While competitive procurement is the standard, there are legitimate reasons allowed by State law and corresponding System policy for waiving this competitive process in unique, well-defined and documented circumstances. A waiver from the competitive bid process can never be justified based on price, preference or urgency created by inadequate planning on the part of the requestor, per UMS policy adopted by the Board of Trustees in 2012.

In FY19, the total value of System procurements exceeding \$10,000 for which the competitive process was waived was \$20,949,852, a 3.75 percent decrease from the \$21,734,742 in procurements waived the previous year. More than one-half (\$11.26 million) was a result of the vendor being named specifically in a grant award, typically from the federal government. For example, Syntiro along with several K-12 public school districts are specifically identified as sub-recipients in a federal Department of Education GEAR-UP grant for which the University of Maine at Farmington is the fiscal agent. Funding serves more than 60 Maine middle and high schools and supports thousands of low-income students prepare for and be successful in their postsecondary education.

Less than one-third (\$5.66 million) of the total waiver value in FY19 reflects true sole source purchases and many of those purchases were funded by outside grants, as opposed to State appropriation. As a world-class research institution, the University of Maine in particular has unique procurement needs, including for specialized equipment or services that may only be available from one vendor. For example, UMaine researchers need to regularly replace fish monitoring tags and only one vendor can provide new tags and data receivers that are compatible with the existing units.

Since procurement has become a consolidated function housed within the System office rather than independent at each campus, the UMS has saved tuition and taxpayers millions of dollars while considerably reducing its use of sole source waivers. The total value of true sole source procurements has decreased by 28 percent over the six years since this State reporting requirement was enacted, from \$7.96 million in FY14 to \$5.66 million for the current reporting period (FY19).

The FY19 procurements exceeding \$10,000 for which the competitive process was waived are listed in this report in the following categories below.

- Sole Source Purchases
- Goods and/or Services Specifically Named In Grant Awards
- Emergency Purchases
- Library Books or Periodicals
- Purchases for Resale

Additionally, as required by 5 M.R.S.A., Section 12023, this report includes a list of all FY19 contributions greater than \$1,000 made by the System or its seven universities. In most cases, the contributions were membership dues for accreditation or affiliate associations like the New England Association of Schools & Colleges, civic organizations and athletic conferences.

As part of a commitment to public accountability and transparency, in 2019 the UMS updated the process by which it compiles this report to include a brief description of sole source, emergency and named-in-grant procurements as well as all contributions above \$1,000. Our internal process additionally now includes a review of this report by the Board of Trustees before submission to the Legislature.

### FY19 WAIVERED PROCUREMENTS OVER \$10,000

#### SOLE SOURCE PURCHASES

Sole source purchases are made when goods or services, because of unique characteristics or other reasons, are available from only one source. In cases where an alternate supplier for a similar product or service cannot be identified, the requestor must document that a good faith effort has been made in seeking other sources. A listing of the unique technical specifications required of the product and the companies that were contacted in the search for alternate sources is necessary. Sole source justification cannot be based on quality, price, mere preference or urgency created by inadequate planning or untimely action by the requestor, such as the imminent expiration of a contract that could have been foreseen.

Supplier Name	Amount	Campus	Summary Notes
KOMLINE SANDERSON ENGINEERING CORP	\$375,000	UM	Grant-funded purchase of a Paddle Dryer Loop System that is part of a larger system designed to convert wood fibers into refined fuels that could replace fossil fuels for which this supplier was the only viable alternative based on research requirements.
UNIV OF CONNECTICUT	\$300,000	UM	Grant-funded charter of R/V Connecticut, the only heavy lift research vessel available in the northeast with the capability to service the NERACOOS buoy network. These buoys support research for multiple industries in Maine including tourism, shipping, aquaculture and fisheries.

Supplier Name	Amount	Campus	Summary Notes
CYBERBIT INC	\$295,000	UMA	First year of three-year subscription/licensing agreement for a cybersecurity simulation and training environment for which this supplier is the only option with a full range of capabilities and tools that support and provide for the needs of an academic-focused cybersecurity program. This supports a strategic focus area for student recruitment at UMA and provides a platform upon which services and real-world experience can be extended to Maine businesses.
SIERRA CEDAR INC	\$277,500	UMS	Consulting services and delivery of proprietary code to deliver configurable, native event management capabilities within the current, shared Customer Relationship Management platform (Salesforce.com) supporting UMFK and UMPI recruitment and admissions activities. Access to this code base will support other campuses at no additional cost and will serve to enhance overall efficiency and enrollment growth.
EAB	\$150,633	UM	Annual membership in the Student Success Collaborative to the Advisory Board which provides student success software tools and comparative peer benchmarking data that is proprietary to the members of the Collaborative. Ultimate goal is increased student success, retention and degree completion.
TECNIPLAST USA INC	\$114,460	UM	Purchase of Individual Ventilated Cage containment system for the Small Animal Research Facility at UM for which this supplier could exclusively meet physical constraints and provide a required closed environmental testing capability. Additionally, the system is compatible and complementary to those used by other research collaborators in Maine. Research supports the UMaine Medicine Initiative which seeks to enhance the health and well-being of Maine citizens.

Supplier Name	Amount	Campus	Summary Notes
VEMCO	\$102,000	UM	Grant-funded purchase of specialized acoustic tags for fish tracking to match existing telemetry receiver equipment. Other vendors were considered but new/old receivers and fish tags would not be compatible.
MODULIM	\$101,400	UM	Purchase of diagnostic human tissue scanner used to analyze circulatory structure, blood chemistry, and metabolism as an indicator of patient health obtained in a non-invasive manner for which the technology is still emerging and therefore unique with no current market competition. Research will support ways to better address many common health issues including obesity, cancer, and recovery from skin-related injuries (e.g., burns, frostbite).
ALICE JAMES BOOKS	\$98,281	UMF	This is a grant provided by UMF to Alice James Books (AJB). AJB operates a non-profit press on campus (Poetry press) and provides 14 student internships/apprenticeships, especially for Creative Writing majors.
JORDAN EQUIP CO	\$85,186	USM	Purchase of like-for-like replacement utility tractors for which the university already owns a significant inventory of attachments and accessories. Direct replacement eliminates the need to purchase new attachments and accessories.
ERECTORBOT INC	\$81,005	UM	Grant-funded purchase of large scale 3D printer with the unique ability to handle both flexible and rigid materials to support the research conducted at the composites center. Research directly supports Maine-based forest product and boat building industries.
STRATEGIC MARKETING INNOVATIONS INC	\$77,000	UM	Continuation of existing education and outreach to federal executive branch agencies in support of UM's research programs.

Supplier Name	Amount	Campus	Summary Notes
VITALSMARTS LC	\$67,470	UMS	HR-related employee training resources for which the UMS has certified trainers that can only be obtained from one source. Training has been identified through employee surveys and the Great College to Work For program as key needs to improve employee productivity, efficiency and management effectiveness as a critical need.
WATERMARK INSIGHTS LLC	\$65,000	UM	Grant-funded program assessment system that allows the university to track accreditation data for Masters of Science programs at several UMS campuses and meets the requirements set forth by the Association of American Colleges and Universities which grants accreditation.
CLEAR CHANNEL AIRPORTS	\$62,892	UM	Advertising located at the Portland Jetport (PWM) as part of UM's broader marketing strategy. Since Clear Channel Airports has an exclusive contract with PWM, the university has no other options for contracting for this targeted advertising and location.
CENGAGE LEARNING	\$60,000	UMA	Online non-degree career training service for which pass-through charges to students result in net revenue to the university.
JOHNSON CONTROLS	\$58,000	UM	Maintenance services for existing Johnson building control systems - proprietary system for which only manufacturer can perform maintenance.
TECHNIDYNE CORP	\$55,460	UM	Grant-funded like-for-like replacement of compact fiber analyzer for which direct replacement in required to ensure continuity of research data.

Supplier Name	Amount	Campus	Summary Notes
TASERMIUT S GREENLAND EXPEDITIONS APS	\$52,970	UM	Grant-funded comprehensive travel and logistics services in Greenland for the Arctic Futures Institute's (AFI) 2019 Greenland Summer Workshop for which the supplier the sole option for providing workshop planning and execution including local travel among four diverse geographic sites in Greenland. AFI seeks to connect northern latitude countries/regions in pursuit of research and commerce supporting long-term preservation of the Arctic.
NOLDUS INFORMATION TECHNOLOGY INC	\$52,558	UM	Purchase of facial recognition equipment for logging and measuring facial expressions as part of ongoing psychological research at UM for which supplier is only source. Research supports efforts to improve doctor-patient communication and reduce health disparities among certain populations.
JAMES LYONS	\$50,000	UM	Specialized services related to boilers at the university's steam plant for which the supplier has unique knowledge and capabilities.
AUTOMATIC SYNC TECHNOLOGIES LLC	\$49,800	UMA	Captioning services for disability accommodations for UMA distance education courses delivered via the Panopto platform. This supplier has exclusive contract with Panopto to caption content on that platform.
GARDNER CONSTRUCTION ENTERPRISES LLC	\$49,190	UM	Contractor provided overlay paving services for Rangeley Road on UM campus. This contractor was awarded competitive bid by the Maine DOT to pave final layer of new roundabout at the Park Street entrance to the campus and UM took advantage of the opportunity to have Rangeley Road paved at the same time by the same contractor, thus saving money, minimizing disruption for drivers and providing a more seamless transition between the DOT-maintained road to the campus roadway.

Supplier Name	Amount	Campus	Summary Notes
HACH CO	\$48,646	UM	Grant-funded like-for-like replacement of seawater nutrient analyzer utilized by the SEANET initiative for which identical replacement of existing equipment is required to maintain research and data integrity.
THIS DOT INC	\$48,500	UM	Software engineering consulting services for essential upgrade of BioMedia Lab learning management system that serves several biology- related courses and program across the UMS. Provider possesses the mix of technical abilities along with needed availability and timing needs that could not be obtained elsewhere.
MAINE MEDICAL PARTNERS	\$48,000	USM	Team physician services for USM athletic program. USM has a long standing educational relationship with Maine Health to provide field experience for their Sports Medicine Fellows. This contract expands that relationship to include oversight of the USM athletic trainer staff and allows the USM athletic trainers to bill for services, thus increasing revenue for the university.
EAB	\$44,370	UM	Second installment payment for annual membership in the Student Success Collaborative to the Advisory Board which provides student success software tools and comparative peer benchmarking data that is proprietary to the members of the Collaborative. Ultimate goal is increased student success, retention and degree completion.
BOSTON HARBOR CRUISES	\$43,500	UM	Grant-funded ship time for retrieval of a research buoy that has slipped its moorings. Regular contracted vessel is out for repairs and this was the only vessel available with the capabilities and when needed.

Supplier Name	Amount	Campus	Summary Notes
YSI INC	\$42,479	UM	Grant-funded instrumentation for measuring water current, speed, direction and temperature. These instruments will be placed on existing on ocean current monitoring buoys and underwater probes/vehicles. No other supplier interfaces with existing equipment and consistency needed to ensure research data integrity in support of growing sustainable ecological aquaculture in Maine and beyond.
YSI INC	\$42,479	UM	Grant-funded additional order of instrumentation for measuring water current, speed, direction, and temperature. These instruments will be placed on existing on ocean current monitoring buoys and underwater probes/vehicles. No other supplier interfaces with existing equipment and consistency needed to ensure research data integrity in support of growing sustainable ecological aquaculture in Maine and beyond.
COMPOSITE ALLIANCE CORP	\$41,200	UM	Grant-funded modification of existing proprietary structural thermoplastic molding system to provide increased cooling capacity at the UM Advanced Structures and Composites Center.
GOODWILL INDUSTRIES OF NNE	\$39,378	USM	Program delivery and payroll administration services for USM students participating in the Gateway to Opportunity program - continuation of a program initiated by the Gorman Foundation which provides work-based learning for Portland area low income youth.
WENGER CORP	\$38,452	UM	Purchase of highly specialized orchestra pit filler platform system for the Hauck Auditorium at UM. Platform system is unique in that it allows the pit to be filled (thus extending the stage) while still allowing an orchestra to occupy the pit. All other available options do not allow an orchestra to occupy the filled pit - the configuration and small size of the Hauck stage dictates this solution.

Supplier Name	Amount	Campus	Summary Notes
HARVARD SPORTS MGMT GRP INC	\$38,221	USM	Travel services for the USM Field Hockey team using funds raised by the team over the past four years. The provider has exclusive rights to the fields needed within the time frame required for the trip for the planned destination.
BURNING GLASS TECHNOLOGIES	\$38,000	UMS	Licensing of system to provide view of labor markets that the UMS can use to make data- driven decisions on how to better match academic programs and investments into the areas for which students will graduate into job markets with demand, providing a high level analysis and reporting that is not replicated among other sources. The ultimate objective is to align UMS programs with the academic and business needs in Maine thus providing for the most compelling needs in the Maine job market.
DIGITAL TRANSITIONS INC	\$37,229	USM	Like-for-like replacement purchase of digital imaging equipment for digitization of Osher Map holdings for which integration into existing infrastructure is necessary. Equipment being replaced is over a decade old and no longer supported for repair and maintenance by the manufacturer.
IBCONTROLS INC	\$36,365	USM	Upgrade to existing proprietary building environmental control system. Alternative would entail cost prohibitive replacement of entire control system.
YSI INC	\$36,161	UM	Grant-funded instrumentation for measuring water quality in the Gulf of Maine, deployed on ocean buoys. Research supports the Maine aquaculture industry and is funded through MEIF funds. In order to maintain long term data integrity, sensors need to match existing sensors in use over the last four years.
BANGOR TRUCK EQUIP	\$35,000	UM	Contract for repair services for snow plowing equipment, including emergency repairs from only supplier in close proximity to the UM campus with the ability to respond during snow emergency events.

Supplier Name	Amount	Campus	Summary Notes
NETZSCH INSTRUMENTS NORTH AMERICA LLC	\$34,983	UM	Grant-funded like-for-like replacement of existing test equipment to measure thermal performance of wood-based materials as part of the university's ongoing forest products research. Direct replacement of 19-year-old equipment ensures logistic compatibility as well as research data integrity. Price includes an adjustment for the residual value of current failed equipment.
COBSCOOK CMNTY LEARNING CENTER	\$34,969	UM	Lodging and food for students and faculty for a two week field-based course in Wildlife Ecology – most proximate (least driving time possible) to Moosehorn National Wildlife Refuge where course takes place.
WOLFRAM RESEARCH INC	\$32,987	UMS	Purchase of three-year site license for math software required as an essential element of several Engineering, Mathematics and Physics courses at UM, USM and UMPI. The software includes unique computational and visualization tools required by these academic programs. Software supports key STEM-related programs at these campuses.
A-VIBE	\$32,000	UM	Grant-funded contract for continued maintenance of the Inter-Chem-Net website which allows collaboration between university and K12 chemistry students as well as collaborative sharing of lab diagnostic equipment across the Inter-Chem-Net user population.
HOBSONS INC	\$31,968	UMF	Enrollment and maintenance of UMF's web presence on the primary platform that high school guidance offices within the primary recruitment area utilize. Service includes providing an enhanced presence in this platform, thus helping to increase recruitment yield among the targeted demographic.
ELSEVIER INC	\$31,960	UM	Publishing supplement in Journal of Nutrition Education and Behavior for which this is the sole publisher.

Supplier Name	Amount	Campus	Summary Notes
INTERNATIONAL SERVICE LEARNING	\$31,200	UM	Turnkey study abroad services for nursing class trip to Costa Rica for which supplier is the only source that can provide the full package of grounds transport, lodging, food and educational content. Note that funds expended are pass through of fees collected from trip participants.
COLLEGE OF THE ATLANTIC	\$30,935	UM	Provision of conference facilities (rooming, food, meeting facilities) by the UM Conferences and Institutes (C&I) department for the Frontiers in Physics Education Research conference for which the event host has specifically selected the venue. Registration fees are passed through C&I and fully covered by the host entity.
TOWNSQUARE MEDIA PORTLAND LLC	\$30,900	UMF	Purchase of air time in the Portland, Augusta and Bangor radio markets for targeted marketing efforts for UMF through radio group that best matches the target audience demographics, thus maximizing potential marketing yield.
UNIV OF SOUTHERN MAINE FNDTN	\$30,631	UMS	Externally funded contract to provide Interim CEO and administrative services for Maine Center Ventures, a UMS non-profit entity supporting the University of Maine Graduate & Professional Center while a search was conducted for a permanent CEO.
SABIC INNOVATIVE PLASTICS US LLC	\$30,540	UM	Grant-funded purchase of proprietary composite extrusion materials for very large format 3D printer project in collaboration with the Oak Ridge National Laboratory for which ongoing research will investigate ways to use wood fiber-based materials in large format 3D printing in support of multiple industries including boat building and transportation infrastructure.
MAINE COMRCL TIRE INC	\$30,000	UM	Truck and heavy equipment tire services for which this is the only supplier proximate to UM that can provide both 24x7 services and can match the specific tire characteristics required for specialized equipment.

Supplier Name	Amount	Campus	Summary Notes
PINE TREE FOOD EQUIP INC	\$30,000	UM	Warranty and out of warranty repair and maintenance of Rational and Caddy branded food service equipment deployed in dining halls, 4H camps, and other university locations - both have protected territories for their dealers and this is the only local dealer.
KARL A PEPIN	\$30,000	UM	Grant-funded continuation of process engineering of electro-mechanical systems for the Advanced Composites Center. In addition, provider has specialized knowledge of specific equipment donated by the US Army in order to assist the university in the construction of new equipment. No other provider exists with this unique blend of experience and expertise.
INTERNATIONAL STUDY TOURS LLC	\$29,550	UMF	Turnkey travel services and on-site facilitation of a study group to Reggio Emilia, Italy to visit and study at the Municipal Infant Toddler Centers and Preschools of Reggio Emilia as part of an existing course at UMF, for which the service provider has exclusive rights. Cost offset by revenue from trip participants.
ATA TRANSIT ADVERTISING	\$29,400	USM	USM contracts with Greater Portland Transit District (METRO) (Contract# 2017-098). METRO contracts with ATA Transit Advertising for all bus advertising. In order for USM to create/install signage and wrap on METRO buses they need to work with ATA Transit.
KATAHDIN AREA COUNCIL BSA	\$29,280	UM	Contracted use of Camp Roosevelt for two required Forestry Field courses as part of the university's Forest Management program, training future professional foresters. The facility is the only one of its kind within a reasonable commute of the Orono campus that has forest holdings of sufficient size to allow safe separation of chain saws and large forestry equipment from other users of the facility as well as abutting land owners.

Supplier Name	Amount	Campus	Summary Notes
HU FRIEDY MFG CO LLC	\$29,206	UMA	Instrument kits for dental hygiene students with technical specifications required by the dental hygiene academic program. Reviewed product from two other suppliers and found they did not have required features needed for students.
EOM OFFSHORE LLC	\$28,690	UM	Purchase of stretch tether hoses which secure moored buoys in the Gulf of Maine as well as provide two-way communication (a unique capability specific to this supplier) with the buoys. Research is grant-funded and supports the Maine fishery industry.
AGILYSYS NV LLC	\$28,647	UM	Upgrades to proprietary dining services management system provided by the manufacturer of the management system.
HARTLAND MACHINE LTD	\$28,176	UM	Grant-funded purchase of micro-plot potato harvester for potato-related research in Northern Maine for which this is only supplier of sufficiently scaled-down equipment to harvest from the test beds while ensuring data integrity of the research (full-scale equipment is too large). Equipment matches that in use with research collaborators in Canada.
GEOCAMP ICELAND	\$26,945	USM	Comprehensive study abroad services for academic trip to Iceland. Insufficient time existed to conduct competitive bidding and meet timeline committed to students. Students pay for the trip and costs pass through.
AGILYSYS NV LLC	\$26,880	UM	Upgrades to proprietary dining services management system provided by the manufacturer of the management system.
OHIO STATE UNIV	\$26,830	UMPI	Purchase of lab equipment from Ohio State University as part of contractual obligation for a new faculty hire at UMPI.

Supplier Name	Amount	Campus	Summary Notes
AALEN UNIV OF APPLIED SCIENCES	\$26,586	UM	Turnkey study abroad program including lectures and company visits as part of for-credit travel course encompassing business and engineering. Note that UM has an academic relationship with Aalen and that fees paid to Aalen are pass- through from fees collected from the students.
MODERNTHINK	\$26,462	UMS	Proprietary provider of database software program that supports the university's participation in the Great Colleges to Work For program.
DMT USA INC	\$25,955	UM	Grant-funded purchase of specialized bio-medical laboratory system for which all research partners are employing the same equipment to ensure research data integrity. The research is exploring cardio-metabolic health of Maine and New England populations to seek interventions to the health effects of obesity and diabetes.
FREIGHTLINER OF MAINE INC	\$25,922	UM	Service and maintenance contract for a 2015 rubbish packer/hauler truck for which this supplier as the manufacturer is the single source for authorized in and out of warranty repairs.
POINT LOOKOUT	\$25,437	UM	Use of conference facilities for which a central geographic location was needed and for which there are no other viable options in the summer.
BIO RAD LAB INC	\$25,080	UM	Grant-funded purchase of thermocycler for conducting bio-science research for the UM Bio- Sciences Labs, supporting research into the impacts of nervous system-driven energy balance on obesity, aging and neuro-degenerative diseases - specific equipment must match existing equipment used in ongoing research.

Supplier Name	Amount	Campus	Summary Notes
EXACTITUDE INC	\$25,000	UM	UMaine has installed electronic handicap door actuators across campus. The manufacturer's regional distributor handles all installation and repair either directly or through their subcontractors. Continuing purchase, installation and repair through the manufacturer's distribution chain ensures product consistency and streamlined repair and installation.
BANGOR TRUCK EQUIP	\$25,000	UM	Contract for repair services for snow plowing equipment, including emergency repairs from only supplier in close proximity to the UM campus with the ability to respond during snow emergency events.
TELEDYNE INSTRUMENTS INC	\$25,000	UM	Grant-funded purchase of proprietary rechargeable battery upgrade for existing autonomous underwater gliders used in support of ongoing marine research. Upgrade will dramatically increase efficiency and reduce overall operating costs.
SUSAN B INCHES	\$25,000	USM	Consulting services for development of strategic planning for the North Atlantic Initiative which seeks to increase opportunities for international trade with North Atlantic economies.
NEW ENGLAND OCEAN CLUSTER	\$25,000	USM	Consulting and facilitation services in support of economic development in Maine centered on the North Atlantic trade market area, for which the provider has unique abilities and market connections. The work will leverage the global Ocean Cluster collaborative network to help grow the ocean economy in Maine and beyond.
CAPE ELEUTHERA INST	\$24,960	UM	Purchase of turnkey study abroad services at the Cape Eleuthera Institute in the Bahamas as part of field-based delivery of BIO 387 class on the effects of Climate Change. Eleuthera provides a unique experience that directly matches the objective of the class.

Supplier Name	Amount	Campus	Summary Notes
QUALISYS NORTH AMERICA INC	\$24,700	UM	Grant-funded purchase of underwater cameras / components to be integrated into the current system to expand capabilities for tracking in the wave tank supporting offshore wind power research.
SCIENTIFIC INSTRUMENTATION SVCS INC	\$24,200	UM	Service contract for a 29-year-old Electron Microscope. Given the age of the equipment, there is only one service provider remaining who can service the equipment and maintains parts inventories. This microscope supports multiple faculty research projects and is used with students in class settings.
ECSION INC	\$24,000	UM	Grant-funded purchase of software system to support the RFP process of the Sea Grant program at UM. This system is utilized by 16 other Sea Grant programs, using the same system ensures consistency among the Sea Grant programs.
LAB FURNITURE INSTALLATIONS & SALES INC	\$23,349	UMPI	Like-for-like replacement and new additions of lab furniture for sciences and nursing labs at UMPI
SPORTS IMPORTS INC	\$23,060	USM	Like-for-like replacement of carbon-based volleyball net system for USM for which this supplier is the sole seller.
CROSS INSURANCE ARENA	\$22,600	USM	Rental fees for use of the Cross Arena in Portland for the May 2019 USM Commencement ceremony. The Cross Arena is the only enclosed venue proximate to USM that can accommodate the entire USM graduating class, guests, faculty and staff (approx. 7,000 participants).
HARVEY RVS	\$22,384	UM	Sole source purchase for restoration services for a vintage 1970 travel trailer being restored as a podcast studio and work space for the Maine Folklife Center. Initial contract was well below bidding threshold, however once repairs began and concealed damage found, the cost escalated. Funding provided by private donors and federal grants.

Supplier Name	Amount	Campus	Summary Notes
PINE TREE WASTE INC	\$22,263	UM	Purchase of self-contained compactors from the university's contracted single stream refuse disposal services provider.
WATERMARK INSIGHTS LLC	\$22,178	USM	Data tracking system used to compile faculty activities data required for accreditation of the business school for which maintenance of continuity of data is essential
SARGENT CORP	\$22,000	UM	Service provider to provide on call and emergency fabrication and repair for UM snow removal equipment. Requires the capacity to mold and bend steel to necessary specifications and size. In order to provide services during snow events, a local provider is essential and this supplier is the only Bangor-area supplier who can meet specs.
DOUBLE D'S FISHING	\$21,600	UM	Grant-funded sea vessel services for deployment and monitoring of Autonomous Underwater Vehicles for which continuity of service is essential to provide data integrity with previous two-year data acquisition. Research supports efforts to understand impacts of climate change and environmental impacts on sustainable sea- based industries.
CORWIN PRESS INC	\$21,200	USM	Externally funded keynote and education session presenter for the annual conference for the Southern Maine Partnership for educational leadership development for Pre-K-12-Higher Education professionals. Speaker was selected by the conference planning committee and conference registration revenue will pass through the university and cover the costs of the speaker.
SULLIVAN ASSOC	\$20,309	UM	Grant-funded like-for-like replacement of inline components of an existing system supporting forest products research. Direct replacement required to ensure data integrity.

Supplier Name	Amount	Campus	Summary Notes
CLN WORLDWIDE	\$20,056	UM	Shipping services for ice core samples from the only international shipping company operating out of Peru (closest port to drill site) with the freezer capabilities to maintain the frozen ice core samples for their entire trip back to UM.
UNIV OF ARIZONA	\$20,000	UM	Grant-funded stable isotope analysis of fish tissue samples in support of UM aquaculture and fishery research for which maintaining research data integrity is essential.
BZDELL SPORT PSYCHOLOGY LLC	\$20,000	UM	Sport psychology services for the UM Men's Ice Hockey program. The only provider with a practice that specializes on the specific unique needs of collegiate ice hockey programs.
ALTERISTIC INC	\$20,000	USM	Grant-funded training program to reduce violence against women for the USM campus. The university evaluated multiple research-based bystander intervention models and programs and determined that the Green Dot Program was the best overall. Supplier is the exclusive provider of this program. In addition, several partner schools in the grant (UNE, Bates) have also selected Green Dot/Alteristic.
INST OF CONTINUOUS IMPROVEMENT	\$20,000	USM	Lean-based training development and delivery to support community-based mentorship and organizational change program for LA Metro Chamber members for which the provider has a specific focus. Other potential providers assessed, none of which had the non- manufacturing-based focus and expertise needed to ensure success for the demographics of the target audiences.
CONVERGEONE INC	\$19,990	UMA	Licensing and maintenance of a virtual lab training environment as part of the UMA Cybersecurity program. Supplier is the sole provider of this proprietary platform.

Supplier Name	Amount	Campus	Summary Notes
CITY OF AUGUSTA	\$19,759	UM	Rental of the Augusta Civic Center (ACC) for the 2019 Maine Sustainability & Water Conference which draws 400 attendees from across Maine. This facility is the only location that can accommodate the event and is most centrally located.
YSI INC	\$19,691	UM	Grant-funded instrumentation for measuring water quality in the Gulf of Maine, deployed on ocean buoys. Research supports the Maine aquaculture industry and is funded through MEIF. In order to maintain long term data integrity, sensors need to match existing sensors in use over the last several years.
ONSET COMPUTER CORP	\$19,235	UM	Grant-funded purchase of submersible stream sensors and data loggers with specific technical capabilities needed for field research for the Cooperative Forestry Research Unit at UM in support of sustainable forest management practices and policies in Maine.
IDATA INC	\$19,000	UMS	Implementation and licensing of proprietary Data Cookbook platform which facilitates advanced data analysis essential to the System's Data Governance initiatives.
EXXENTRIC N AMERICA INC	\$18,645	UM	Purchase of weight training equipment that provides an eccentrically loaded muscular contraction automatically without needing manual intervention from trainers. This particular device is the only on the market that provides this self-contained capability at present.
ANDOVER COUNTRY CLUB INC	\$18,540	UM	Rental of meeting facilities and catering to host a reception for approx. 350 Massachusetts accepted students and their guests in Andover, MA in conjunction with a UM hockey game versus Merrimack College. Only available venue of acceptable size in this area proximate to Merrimack College.

Supplier Name	Amount	Campus	Summary Notes
BAUER HOCKEY INC	\$18,360	UM	Hockey goalie sticks for UM Men's Ice Hockey team - sticks are specified by athletes and coaching staff and are custom made to match specific requirements of each athlete.
CONVIRON	\$18,270	UM	MEIF grant-funded purchase of controlled environmental chamber with specific requirements needed to maintain research data integrity. Research supports agriculture in Maine including the potato industry.
KARL A PEPIN	\$18,010	UM	Consulting and engineering assistance provided to the Advanced Composites Center for a joint project with MIT using a proprietary textile bend radius tester developed by this supplier.
OCKENFELS SYNTECH GMBH	\$17,860	USM	Grant-funded purchase of sensor package for an existing gas chromatograph system to measure insect response to targeted volatile chemicals. Research is in support of control of insects responsible for vector borne diseases (e.g., Lyme, Anaplasmosis).
WINDY KNOLL FARM	\$17,000	UM	Grant-funded corn silage (feed for dairy cows) for Witter Farm at UM - only farm within area with the capacity to produce the quantity of silage needed by Witter.
EXILE SPORT FISHING INC	\$16,800	UM	Grant-funded vessel charter services for tropical tuna tagging activities related to ongoing federally funded research to support the economic benefits of improved global tuna fisheries. Tagging activities are limited to a small tropical locality (Grenada) for which other potential charters were unsuitable given the technical and logistical requirements.
SMITHSONIAN INST	\$16,637	UMF	Travel-related services and scientific immersion curriculum to the Smithsonian Tropical Research Station in Panama upon which the travel course is designed and no other facility in this region can provide. Funding is pass-through fees paid by students.

Supplier Name	Amount	Campus	Summary Notes
ALLSTATES TEXTILE MACHINERY INC.	\$16,500	UM	Grant-funded purchase of used fiber draw system for deployment in the composites lab at UM to support research to expand Maine's composites manufacturing industry. Proprietary equipment integrates with other extrusion systems in the lab.
GENEWIZ INC	\$16,500	UMPI	Grant-funded DNA Sequencing services for which data integrity and continuity is essential for research related to shifts in bird habitat and diet and its relation to climate-based effects on forest ecosystems. This particular research also includes the work of a collaboration of Maine high school students along with the university.
CAPPEX COM	\$16,500	UMS	Reorder of targeted mailing list for potential students for which the supplier has proprietary content.
MIKES & SONS	\$15,679	UMFK	Purchase of tractor for use in wooded areas as part of forestry research projects. This tractor has a much higher level of safety protection for the cab occupants as standard equipment. Other brands were considered, however bringing the cabs up to the same level of safety protection would have required aftermarket parts and would void those tractor warranties.
LM AIR TECHNOLOGY INC	\$15,644	UM	Purchase of specialized fume hood and related equipment for the Climate Change Institute lab. Nature of research precludes use of metal equipment, reducing the options to this one supplier.
YSI INC	\$15,527	UM	Grant-funded like-for-like replacement instrumentation for measuring water current, speed, direction, and temperature. These instruments will be placed on existing on ocean current monitoring buoys. No other supplier interfaces with existing buoys.

Supplier Name	Amount	Campus	Summary Notes
ZEPHYRUS SIMULATION LLC	\$15,500	UM	Purchase of medical teaching tool simulator vests which produce abnormal heart and lung sounds through a magnetic-based actuation process required by the research team. Although other suppliers provide simulation vests, none utilize the required actuation processes. Research aims to improve rural healthcare by creating more cost effective simulation-based medical training.
PORTLAND SEA DOGS	\$15,000	UMF	Rental of outfield billboard at Hadlock Field in Portland as part of UMF's targeted marketing efforts.
PINE TREE FOOD EQUIP INC	\$15,000	UM	Warranty and out of warranty repair and maintenance of Rational and Caddy branded food service equipment deployed in dining halls, 4H camps, and other university locations - both have protected territories for their dealers and this is the only local dealer.
SMARTLITE	\$14,940	UM	Advertising located at the Maine Mall as part of UM's broader marketing strategy. Since Smartlite has an exclusive contract with the Maine Mall, the university has no other options for contracting for this targeted advertising and location.
NORTHEAST LAB SVCS INC	\$14,500	UM	Continued contract for sampling and testing services for a monitored well in a legacy hazardous waste facility for which continuity is essential.
BAUER HOCKEY INC	\$14,500	UM	Hockey skates for UM Men's Ice Hockey team - skates are specified by athletes and coaching staff and are custom made to match specific requirements of each athlete.
PLEASANT RIVER LUMBER CO	\$14,477	UM	Grant-funded purchase of green wood sawdust and kiln dried wood shavings for the Witter Farm from only supplier within economically feasible distance that can provide the volume of product needed.

Supplier Name	Amount	Campus	Summary Notes
CAMPBELL SCIENTIFIC INC	\$14,371	UM	Grant-funded purchase of proprietary replacement satellite transmitters for existing sea-based weather instruments that transmit weather data to NOAA GOES system weather satellites.
MESTEX INC	\$14,329	UM	Like for like replacement of custom designed furnace and heat exchanger for the Mahaney Dome at UM.
HACH CO	\$14,277	UM	Grant-funded purchase of sample digester for aquatics-related research for the SEANET program for which the ability to integrate both technically and physically with related nutrient analysis equipment is essential to support research efficiency and integrity.
CAMP CEDAR INC	\$14,150	USM	Lodging and food for students and faculty for a field-based course in tourism. This is an expansion of a course previously offered for which coursework has been designed around the unique characteristics of the facility.
YSI INC	\$14,088	UM	Grant-funded instrumentation for measuring water quality in the Gulf of Maine, deployed on ocean buoys. Research supports the Maine aquaculture industry and is funded through MEIF funds. In order to maintain long term data integrity, sensors need to match existing sensors in use over the last three years.
WRIGHTS MEDIA LLC	\$13,800	UMA	Purchase of rights to use online badge for "US News Best Online Programs 2019" for marketing purposes - supplier has exclusive right to sell the online badge rights.
INN ON BOLTWOOD	\$13,489	UM	Rental of hotel meeting facilities to host a reception for approx. 250 Massachusetts accepted students and their guests in Amherst, MA in conjunction with a UM hockey game versus UMass. Only other venue of acceptable size in this area is the UMass conference facility which would be an inappropriate space to host students accepted to UMaine.

Supplier Name	Amount	Campus	Summary Notes
TRANE	\$13,284	USM	Like for like replacement of proprietary compressor in cooling system for Masterton Hall at USM.
SWANK MOTION PICTURES INC	\$13,000	UMA	Purchase of licensing rights for projection of movies on campus for student entertainment. Studios have granted exclusive license distribution to this supplier.
NORTHERN FOREST CONSERVATION SVCS LLC	\$13,000	000 UM Grant-funded consulting services f outreach efforts statewide in supp education efforts on state and mu regulations established to protect across Maine. Supplier developed over six years as a student at UM, engagement continues the work.	
CITY OF AUGUSTA	\$13,000	USM	Rental of the Augusta Civic Center for the Positive Behavioral Interventions and Supports (PBIS) Conference which provides professional development for K12 special needs teachers - only location centrally located that could accommodate the event.
JJD LOBSTER INC	\$12,840	UM	Grant-funded vessel services for which the supplier is a research collaborator on the lobster fishery research funded under the grant, thus ensuring data continuity and research efficacy
WOODS HOLE OCEANOGRAPHIC INSTITUTION	\$12,553	UM	Grant-funded purchase of mooring wire/data cables used to secure ocean buoys in the Gulf of Maine essential to the university's ocean observation system for the National Weather Service. Wires form the only other available supplier were inadequate and breakage resulted in the loss of valuable equipment.
SWANK MOTION PICTURES INC	\$12,500	UM	Purchase of licensing rights for projection of movies on campus for student entertainment. Studios have granted exclusive license distribution to this supplier.

Supplier Name	Amount	Campus	Summary Notes
ACADIA HARVEST INC	\$12,500	UM	Grant-funded purchase of Yellow Tail Amberjack fish brood stock for the Cooperative Center for Aquaculture Research needed to continue current research into new Maine-based aquaculture programs and markets.
TURNER DESIGNS INC	\$12,464	UM Purchase of multi-wavelength chlorophyll used in studying lake sediment algae cor climate change research for which the all of single wavelength sensors would incre and decrease efficiency.	
SEA BIRD ELECTRONICS INC	\$12,367	UM	Grant-funded maintenance and upgrade of buoys and related equipment from the original manufacturer.
TOBII DYNAVOX	\$12,344	UM	Purchase of adaptive and augmentative communications hardware and software including text to speech capabilities in support of research and clinical settings for persons with communications disorders for which the selected equipment is required to ensure research efficacy.
BRIGGS EQUIP SALES INC	\$12,022	USM	Like-for-like replacement of proprietary cooling coil in the cooling system for the Wishcamper Center at USM.
LUCILLE JONES	\$12,000	UMPI	Grant-funded compliance review services for three pre-college enrollment and retention programs under federal grants for which consistency is maintained by utilizing the same service provider used for these programs at UM.
BIOPAC SYSTEMS INC	\$11,990	UM	Like-for-like replacement of failed existing bio- medical equipment needed to maintain research data integrity.
FONDRIEST ENVIRONMENTAL INC	\$11,720	UM	Grant-funded purchase of underwater test equipment deployment system to support UM Climate Change studies into the effect of climate change on Maine aquaculture and fisheries.

Supplier Name	Amount	Campus	Summary Notes
QIAGEN INC	\$11,543	UM	Grant-funded purchase of tissue analyzer to match existing deployed equipment thus maintaining research data integrity and results.
KOVACS ICE DRILLING EQUIP	\$11,533	UM	Grant-funded purchase of ice drilling equipment to support the university's climate change research. Drilling equipment selected to match existing equipment in use (2 other sets) which is essential to ensure consistency and integrity of research data gleaned from the ice cores drilled.
SUGARLOAF MTN CORP	\$11,086	UMF	Continued use of event facility for cultivation and development of alumni and school guidance counselors to drive enrollment at UMF. Facility has been used for several years previous and is the most central to UMF, thus reducing overall costs for all participants.
ECHOVIEW	\$11,000	UM	Grant-funded upgrade to proprietary data processing software system utilized in research that supports Maine and New England fisheries industries.
CURTIS JASON BROWN JR	\$11,000	UM	Grant-funded vessel services for which the supplier is a research collaborator on the research funded under the grant, thus ensuring data continuity and research efficacy.
DERAY MCKESSON	\$11,000	USM	External gift-funded contract for several speaking events related to the USM Convocation series.
ADVANCE SECURITY PRODUCTS	\$10,946	UMFK	Purchase of remote camera equipment with specific thermal and motion sensing characteristics capable of tracking and recording movement of wood turtles as part of ongoing research into the effect of environmental and climate changes on forest-based vertebrates. No other manufacturer could be found with equipment sufficiently sensitive to detect wood turtles.

Supplier Name	Amount	Campus	Summary Notes
MICASENSE INC	\$10,549	UMPI	Grant-funded sensor package for unmanned aerial vehicle for which this supplier solely matches physical and technical requirements of the research in support of improvement in forestry and agriculture
LOTEK WIRELESS	\$10,500	UM Grant-funded equipment for fish research telemetry tags and receivers for fish tag Tags, transmitters and receivers are des work together. This purchase is compati previously purchased equipment and tag inventory.	
CURTIS JASON BROWN JR	\$10,440	UM Grant-funded vessel services for which the supplier is a research collaborator on the research funded under the grant, thus ens data continuity and research efficacy.	
AV TECHNIK LLC	\$10,300	UMA	Continued use of AV service provider for UMA commencement for which providing continuity of service has been essential.
BRITISH ANTARCTIC SURVEY	\$10,080	UM Grant-funded purchase of radar system fo measuring glacial changes as part of broa climate change research at UM for which selection of this supplier is essential to ali and provide data integrity with systems us research partners.	
NORTEK USA LLC	\$10,070	UM	Grant-funded purchase of acoustic velocimeter for which other options do not provide sufficient sampling resolution for the research - ocean- based research supporting multiple ocean-based industries.
BRIGGS EQUIP SALES INC	\$10,069	USM	Like for like replacement of proprietary cooling coil in the cooling system for the Wishcamper Center at USM.

#### NAMED IN GRANT PURCHASES

Goods and/or services specifically named in grant awards. When these goods and/or services are available from multiple sources the competitive procurement standard applies unless the grant

requires, was contingent upon, or was otherwise awarded with the explicit expectation that a specific good or service would be procured to carry out the award.

Supplier Name	Amount	Campus
SYNTIRO	\$1,870,841	UMF
MICHIGAN STATE UNIV	\$694,492	UM
UNIV OF ILLINOIS	\$495,140	UM
COASTAL ENTERPRISES INC	\$421,250	USM
UNIV OF MASSACHUSETTS	\$411,870	USM
UNIV OF VERMONT & STATE AGRIC COLLEGE	\$323,122	UM
UNIV OF MASSACHUSETTS	\$295,817	UM
UNIV OF RHODE ISLAND	\$252,545	UM
DOWNEAST INSTITUTE	\$250,000	UMM
UNIV OF CONNECTICUT	\$250,000	UM
WET LABS INC	\$222,833	UM
ADVANCED EDUCL TECHNOLOGIES LLC	\$207,000	UM
DOWNEAST INSTITUTE	\$190,144	UMM
CJP HEALTH PA	\$187,500	UMF
PUBLIC CATALYST GRP CORP	\$152,000	USM
AVCOG	\$143,000	USM
GULF OF MAINE RESEARCH INST	\$138,943	UM
BOWDOIN COLLEGE	\$136,173	UM
MT BLUE REGIONAL SCHOOL DISTRICT	\$128,409	UMF
PARR INSTRUMENT CO	\$117,255	UM
GULF OF MAINE RESEARCH INST	\$112,711	UM
WESTERN NEW ENGLAND UNIV	\$105,000	UM
UNIV OF UTAH	\$98,045	UM
CORNELL UNIV	\$97,137	UM
DOWNEAST INSTITUTE	\$95,141	UMM
GULF OF MAINE RESEARCH INST	\$82,159	UM
STATE UNIV OF NEW YORK	\$77,400	UM
CORNELL UNIV	\$76,609	UM
MAINE AQUACULTURE INNOVATION CTR	\$76,000	UM
FREEPORT METRICS INC	\$75,000	UM

Supplier Name	Amount	Campus
UNIV SYST OF NEW HAMPSHIRE	\$74,383	UM
JILL WARD	\$72,000	USM
MOCON INC	\$69,260	UM
NORTHERN MAINE DEVELOPMENT COMMISSION	\$67,000	USM
MSAD 44	\$65,000	UMF
MSAD 58	\$65,000	UMF
RSU 74	\$65,000	UMF
GENERATION US	\$62,500	USM
NEW POWER VENTURES LLC	\$57,780	UM
RSU 10	\$55,500	UMF
JILL WARD	\$55,000	USM
FAMILY & CMNTY MEDIATION	\$54,500	UM
BOWDOIN COLLEGE	\$54,441	UM
AOS 96 MACHIAS SCHOOL DEPT	\$52,500	UMF
MSAD 3	\$52,500	UMF
MT BLUE REGIONAL SCHOOL DISTRICT	\$52,500	UMF
RSU 39	\$52,500	UMF
RSU 4	\$52,500	UMF
RSU 73	\$52,500	UMF
NORTHEAST ENERGY EFFICIENCY SOLUTIONS	\$51,436	UM
ENVIRONMENTAL DEFENSE FUND	\$50,000	UM
NATL CONSORTIUM FOR JUSTICE INFO & STATS	\$50,000	USM
GARY F WOLCOTT	\$49,980	UMF
HEALTH ECONOMY LLC	\$49,000	UMF
PREUSSER RESEARCH GRP INC	\$45,250	USM
GOODWILL INDUSTRIES OF NNE	\$42,750	USM
GULF OF MAINE RESEARCH INST	\$41,366	UM
MSAD 37	\$40,000	UMF
ERIC W WELCH	\$40,000	UM
JULIA MELKERS	\$40,000	UM
NEW MEXICO STATE UNIV	\$40,000	UM
TA INSTRUMENTS WATERS LLC	\$35,500	UM

Supplier Name	Amount	Campus
MAINE INDIAN EDUC	\$35,000	UMF
MSAD 20	\$35,000	UMF
MSAD 27	\$35,000	UMF
MSAD 37	\$35,000	UMF
MSAD 44	\$35,000	UMF
MSAD 58	\$35,000	UMF
MSAD 59	\$35,000	UMF
MSAD 70	\$35,000	UMF
RSU 38	\$35,000	UMF
RSU 56	\$35,000	UMF
RSU 74	\$35,000	UMF
ALPHA ONE	\$35,000	UM
ALPHA ONE	\$35,000	UM
WATSON STRATEGY GRP	\$34,000	UM
UNIV OF WASHINGTON	\$33,523	UM
MAINE MARITIME ACADEMY	\$33,363	UMS
MT DESERT ISLAND BIOLOGICAL LAB	\$32,021	UM
PREUSSER RESEARCH GRP INC	\$31,700	USM
THE WASHINGTON UNIV IN ST LOUIS	\$31,453	UM
BERGERABAM INC	\$31,329	UM
MICHIGAN STATE UNIV	\$31,156	UM
FRIENDS OF CASCO BAY	\$30,667	USM
NEW ENGLAND AQUARIUM	\$29,453	UM
KA HAVELAAR & ZN BV	\$27,500	UM
UNIV SYST OF NEW HAMPSHIRE	\$27,500	USM
DUKE UNIV	\$27,065	UM
UNIV OF CALIFORNIA SAN DIEGO	\$26,364	UM
MARKET DECISIONS LLC	\$25,676	UM
PENQUIS CAP INC	\$25,000	UMA
CORNVILLE REGIONAL CHARTER SCHOOL	\$25,000	UMF
MAINE ACADEMY OF NATURAL SCIENCES	\$25,000	UMF
MSAD 13	\$25,000	UMF

Supplier Name	Amount	Campus
MSAD 14	\$25,000	UMF
MSAD 33	\$25,000	UMF
RSU 78	\$25,000	UMF
TOWN OF BAILEYVILLE SCHOOL DEPT	\$25,000	UMF
TRICIA MOSHER CONSULTING	\$25,000	USM
NATIONAL RENEWABLE ENERGY LAB	\$24,924	UM
SCANTEK INC	\$24,341	UM
FARO TECHNOLOGIES INC	\$23,600	UM
MANOMET CTR FOR CONSERVATION SCIENCES	\$23,400	USM
KAREN L GROAT	\$23,200	UM
POULOS ENVIRONMENTAL CONSULTING	\$20,260	UM
CHEMINSTRUMENTS INC	\$20,045	UM
GALLUP INC	\$20,004	USM
CHALLENGER LEARNING CTR OF MAINE	\$20,000	UM
HURRICANE ISLAND FNDTN	\$20,000	UM
MCGREGOR PROPERTIES	\$20,000	UM
ELLEN S GIBSON	\$20,000	UM
THERMAL PRODUCT SOLUTIONS	\$19,571	UM
MAINE MARITIME ACADEMY	\$19,263	UMS
WINDOWDRESSERS INC	\$18,960	USM
COMMUNITY CARE	\$18,750	USM
NATURAL RESOURCES DEFENSE CNCL INC	\$17,500	UM
KENNETH J VOSS	\$17,000	UM
CAMPUS COMPACT	\$16,918	USM
COLLIN ROESLER CULBERTSON	\$15,131	UM
KULT KRESS LLC	\$15,046	UM
ADAPT ABLE LIVING LLC	\$15,000	UM
KELLEY SMITH	\$15,000	UM
MICHIGAN STATE UNIV	\$14,289	UM
GREAT SCHOOLS PARTNERSHIP	\$14,000	UMPI
REGENT INSTRUMENTS INC	\$13,138	UM
KA HAVELAAR & ZN BV	\$13,000	UM

Supplier Name	Amount	Campus
PRESUMPSCOT REGIONAL LAND TRUST INC	\$12,100	USM
MAINE SHELLFISH R & D	\$12,000	UM
JFF	\$11,563	USM
MARINE BIOLOGICAL LAB	\$11,545	UM
FIBRE GEN LTD	\$11,400	UM
TYLER TECHNOLOGIES INC	\$11,200	USM
US DEPT OF AGRICULTURE	\$11,172	UM
CAMP CAPELLA INC	\$11,000	UM
CAMP CAPELLA INC	\$11,000	UM
WOODS HOLE OCEANOGRAPHIC INSTITUTION	\$10,800	UM
CARLANN M WELCH PSYD LLC	\$10,724	USM
MAINE AQUACULTURE INNOVATION CTR	\$10,344	UM

#### EMERGENCY PURCHASES

These may be made only to meet true emergencies arising from unforeseeable causes. Emergency purchases should be made on the basis of competitive procurement and approved in advance whenever practicable.

Supplier Name	Amount	Campus	Summary Notes
ASCEND LEARNING HOLDINGS LLC	\$223,814	UMFK	Technology-based assessment, testing, and certification solution for the nursing program. Attempts to roll these products under existing single contract failed due to supplier change in structure. ATI, a division of Ascend Learning, does not enter into contracts; only online click-through agreements, which UMS does not support necessitating further investigation and negotiation with this supplier. Products needed for continuity for nursing students and their academic experience. A long-term plan for these services will be investigated and determined in the coming year and will be based primarily on program/student needs.
JO D SAFFEIR	\$67,600	USM	Program Director services for the USM Food Studies Program following unsuccessful national search. This contract ensures continuity of services as the program determines if adequate funding can be found to continue the program (if so a new search will be conducted).

Supplier Name	Amount	Campus	Summary Notes			
IRON BRIDGE RESOURCES	\$54,830		Temporary services to fill gap created by the unanticipated medical leave for a key student financial aid administrator at UMA. Providing continuity of service and leadership for that position is critical to ensuring a seamless experience for students and avoiding any negative impact on enrollment during the critical summer/early fall time frame.			
ON CALL INTRNTL LLC	\$51,717	UMS	International travel insurance policy to cover employees and students traveling internationally. A risk management audit revealed that there was a risk of separation of university employees from students in the event of the need to evacuate travelers. As such, this policy unifies all international travelers under one umbrella, thus removing the risk of separation. Because of the urgency to cover then upcoming travelers, no time was available to bid. A formal RFP will be conducted.			
CREATIVE PRINT SVCS	\$43,901	UM	Printing of posters to mail to prospective students as part of intensive marketing efforts for which a previously competitively bid contract was not extended. Timing for the campaign was critical and insufficient time for bidding remained.			
SHAW BROS CONSTRUCTION INC	\$27,199	USM	Underground conduit services for IT at USM under Bedford St. City of Portland contracted with Show Bros to handle storm water separation on Bedford St, after which there would be a five-year moratorium on any new disturbance of the pavement. UMS contracted with Shaw to handle the conduit work concurrent with the separation project to take advantage of timing and economies of scale.			
PATTERSON DENTAL SUPPLY INC	\$26,720	UMA	Like-for-like replacement needed when equipment failed. Needs to integrate with existing equipment and loss of use of the equipment negatively impacts the program, thus immediate replacement needed.			
CAPP INC	\$25,890	UM	Replacement of failed air conditioning compressor at UM by the only supplier who could handle the task immediately.			
HCDT INSURANCE AGENCY	\$25,750	UMS	Trustee-initiated risk assessment revealed unacceptable risk existed in the event of a mass casualty event. Coverage to mitigate that risk was obtained and could not wait for our competitively-contracted broker to become appointed to buy this particular coverage (a regulatory process). Subsequent years will be procured by the UMS contracted broker.			
COURTYARD OGDEN	\$25,605	UM	Hotel rooms for UM Football team for FCS playoff game for which the university had no control nor choice of hotel selection - per NCAA procedures, the host team selects the hotel for visiting teams for playoff games.			
Supplier Name	Amount	Campus	Summary Notes			
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MONSIDO INC	\$25,000	UMS	Web accessibility compliance system needed to meet regulatory requirements and avoid federal fines. RFP process was held but ended in no award. One year contract while a new RFP is conducted.			
ATLASSIAN PTY LTD	\$22,094	UMS	License renewal for Information Technologies help desk tracking software which although originally operated at a small scale has since grown to exceed the bidding limit. An RFP team is currently preparing a more comprehensive solicitation so that subsequent licensing will be via a competitive process.			
BARBRI INC	\$21,500	USM	Purchase of online Uniform Bar Exam preparation course service for Maine Law to help students prepare for the exam. Efforts are ongoing to secure funding for an instructor to teach this class, however in the meantime, the school needs to support current students preparing for the exam.			
ON CALL INTRNTL LLC	\$19,365	UMS	International travel insurance policy to cover employees and students traveling internationally. A risk management audit revealed that there was a risk of separation of university employees from students in the event of the need to evacuate travelers. As such, this policy unifies all international travelers under one umbrella, thus removing the risk of separation. Because of the urgency to cover then upcoming travelers, no time was available to bid. A formal RFP will be conducted.			
NOR LAKE SCIENTIFIC	\$18,597	UM	Emergency purchase to replace controller system for specialized cooling/freezer system that stores ice cores that include samples dating back over 10,000 years. Since the failure of this system would result in irreplaceable cores melting, an emergency waiver was granted.			
BIGELOW LAB FOR OCEAN SCIENCE	\$17,588	UM	Grant-funded lab analysis services for which demand has far exceeded anticipated need. Lab services include analysis of sea scallops as part of ongoing efforts to increase and improve the Maine sea scallop industry.			
QUALTRICS	\$16,800	UM	Research tool used by faculty, staff and students and essential to support these areas. Users are trained on using the tools so for continuity purposes will continue until bidding process can be held.			
WATERMARK INSIGHTS LLC	\$16,800	UMF	Several providers of student assessment and performance tracking technologies have merged into a new company. Overlapping contract end dates have been extended so all Contracts now co-terminate in 2022 and will be rebid.			

Supplier Name	Amount	Campus	Summary Notes
ON CALL INTRNTL LLC	\$16,602	UMS	International travel insurance policy to cover employees and students traveling internationally. A risk management audit revealed that there was a risk of separation of university employees from students in the event of the need to evacuate travelers. As such, this policy unifies all international travelers under one umbrella, thus removing the risk of separation. Because of the urgency to cover then upcoming travelers, no time was available to bid. A formal RFP will be conducted.
ALLEN INSURANCE & FINANCIAL	\$15,950	UMS	Purchase of general and professional liability insurance to cover third party and student participants in diving activity. Need was not anticipated, but required for work related to a research grant. Subsequent years will be sourced via a competitive process.
OPTIMATION TECHNOLOGY INC	\$15,196	UM	Grant-funded process control system installation services for which the actual cost exceeded the bidding limit and for which the project would have incurred delays and additional costs if installation was delayed.
NORTHEAST RESTAURANT EQUIP INC	\$15,000	UM	UM Dining Services utilizes several service providers to perform routine maintenance on equipment and actual demand has exceeded expected needs for this one provider.
MULTIVIEW INC	\$15,000	UM	Enrollment marketing services for UM for which the specific need was unanticipated, but for which significant recruitment yield would be possible. Given timing of active recruitment, bidding would have meant missing the recruitment window.
BARBRI INC	\$15,000	USM	Purchase of online Uniform Bar Exam preparation course service for Maine Law to help students prepare for the exam. Efforts are ongoing to secure funding for an instructor to teach this class, however in the meantime, the school needs to support current students preparing for the exam.
FULL MOON COMM INC	\$14,950	USM	Copywriting services for USM enrollment marketing - significant increase in activity related to targeted marketing exceeded the need that could be met with current service providers, so additional resources were needed immediately.
BRODERICK CONSTRUCTION	\$13,452	UMF	Building renovations underway revealed unanticipated need to remediate structural deficiencies to ensure the project remained on track and to ensure safety of building occupants and visitors. Although multiple contractors were contacted, only this one was available to perform the work within the timeline required.

Supplier Name	Amount	Campus	Summary Notes
WATERMARK INSIGHTS LLC	\$13,199	UM	Several providers of student assessment and performance tracking technologies have merged into a new company. Overlapping contract end dates have been extended so all Contracts now co-terminate in 2022 and will be rebid.
WATERMARK INSIGHTS LLC	\$13,199	UM	Several providers of student assessment and performance tracking technologies have merged into a new company. Overlapping contract end dates have been extended so all Contracts now co-terminate in 2022 and will be rebid.
GENERAL FITNESS SVCS INC	\$12,700	USM	Contract for routine service and maintenance of fitness center exercise equipment for which costs in excess of the bidding threshold were not anticipated and continued maintenance essential to ensure user safety and machine availability.
BELL THE CAT INC	\$12,500	UM	Catering services for the UM Hutchinson Center in Belfast. The center has several small contracts for catering services, however an unanticipated increase in meetings bookings necessitated increasing the current contract. Most costs pass through to internal and external parties using the center for meetings.
MASSACHUSET TS INSTITUTE OF TECHNOLOGY	\$12,500	USM	Grant-funded fees for development of new Game Design curriculum for USM. Although not specifically named in the grant, MIT is a collaborator and was able to provide access to its already deployed curriculum thus reducing time and costs needed to deploy this new curriculum.
WHITED TRUCK CTR	\$12,384	UMPI	Unanticipated costs associated with damage to an athletics utility bus for UMPI for which the extent of damage was not apparent, but for which the university was contractually obligated to repair per lease agreement.
GEOCAMP ICELAND	\$12,282	USM	Comprehensive study abroad services for academic trip to Iceland. Insufficient time existed to conduct competitive bidding and meet timeline committed to students. Students pay for the trip and costs pass through.
BANGOR AIR INC	\$12,228	UM	Emergency repairs to air conditioning test chambers for the Advanced Composites Center at UM for which any delay in securing repairs would have impacted revenue from external parties who use the chambers for research.
KEVIN BOUCHER PAINTING	\$12,085	UMA	Painting services that were expanded to take advantage of contractor being on site during student break, thus minimizing negative impact on students.

Supplier Name	Amount	Campus	Summary Notes
DR STRUCK LANDSCAPE NURSERY	\$12,000	UMA	Graduation activities and a major meeting on campus combined with bad weather in early May required quick deployment of landscaping services to augment campus grounds staff to ensure the campus was prepared for these events.
ADMIRAL FIRE & SAFETY	\$12,000	USM	Expansion of existing purchase order for police uniforms. Unanticipated additional staff hires has created higher than usual demand for uniform purchases.
ASCEND LEARNING HOLDINGS LLC	\$12,000	USM	Technology-based assessment, testing and certification solution for the nursing program. Attempts to roll these products under existing single contract failed due to supplier change in structure. ATI, a division of Ascend Learning, does not enter into contracts, only online click-through agreements which UMS does not support necessitating further investigation and negotiation with this supplier. Products needed for continuity for nursing students and their academic experience. A long-term plan for these services will be investigated and determined in the coming year and will be based primarily on program/student needs.
MB MECHANICAL CONTRACTORS INC	\$11,990	USM	Unanticipated additional repairs to boiler in central heating plant at USM caused the contract to exceed the bidding threshold and since work was being performed during the heating season, time was of the essence.
MODERN PEST SVCS INC	\$11,178	UMA	Extermination services for the UMA campus for which a significant increase in the rodent population in campus buildings could not be anticipated, but for which action needed to be taken immediately for safety and health of the building occupants.
MARINE ENTERPRISES INTRNTL INC	\$10,738	UM	Grant-funded purchase of sea salt for aquaculture research installation housing fish. Volume of work from the local sea products industry has exceeded anticipate need and the price of salt has risen such that the volume of salt needed to maintain current projects necessitated an immediate bulk purchase.
BERNATCHE AUTO BODY INC	\$10,623	UMS	Auto body services to repair vehicle involved in accident. Emergency waiver used since total repairs exceeding \$10,000 were unknown and vehicle had to be towed to a shop before the estimate could be made. Vehicle was towed to a shop previously used with success.
JARR MGMT INC	\$10,600	UMA	Emergency replacement of 2nd story egress stairs at UMA identified by city code enforcement for which replacement was needed to ensure safety should the stairs be needed in a building evacuation.

Supplier Name	Amount	Campus	Summary Notes
MAINE OXY	\$10,473	USM	Unanticipated cost increases in the worldwide price of liquid nitrogen needed for research facilities at USM.
COLLINS SPORTS MEDICINE	\$10,011	UM	Routine orders of athletic medical supplies for which the need exceeded the original expected amount which was below the bidding threshold and the additional need unanticipated.

## LIBRARY COLLECTIONS

Purchase of materials for addition to a library collection including costs of books, catalogs, periodicals, audiovisual and electronic media, and other publications. For instance, the first transaction listed with Elsevier is for an extensive collection of online academic journals, books, and other content made available across the UMS.

Supplier Name	Amount	Campus
ELSEVIER INC	\$2,127,641	UM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$150,632	UM
OCLC ONLINE COMPUTER LIBRARY CTR INC	\$73,800	UM
SPRINGER CUSTOMER SVC CTR LLC	\$71,536	UM
OCLC ONLINE COMPUTER LIBRARY CTR INC	\$67,184	UM
OCLC ONLINE COMPUTER LIBRARY CTR INC	\$65,000	USM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$61,069	UM
ELSEVIER INC	\$43,827	UM
AMAZON COM LLC	\$32,000	UM
MARTAYAN LAN & AUGUSTYN INC	\$29,038	USM
JSTOR	\$28,014	USM
OCLC ONLINE COMPUTER LIBRARY CTR INC	\$25,361	UM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$22,600	UMFK
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$21,766	UMM
WALDO	\$19,017	UM
ELSEVIER INC	\$18,599	UMFK
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$17,766	UM
JSTOR	\$15,318	UM
OVID TECHNOLOGIES INC	\$14,255	UMA
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$12,500	UM

Supplier Name	Amount	Campus
IBISWORLD INC	\$11,902	USM
CENTER FOR RESEARCH LIBRARIES	\$10,805	UM

## PURCHASES FOR RESALE

Purchase of textbooks, course related materials, food, beverages and other items purchased for resale.

Supplier Name	Amount	Campus
REGENT PUBLISHING SVCS LTD	\$13,440	UM

## FY19 CONTRIBUTIONS GREATER THAN \$1,000

Payee	Amount	Description
UNIV OF SOUTHERN MAINE FNDTN	\$385,000	Donor-directed transfers to the Promise Scholarship Endowed Fund (\$285,000) and the Timothy B. Hussey Leadership Institute Endowed Fund (\$100,000)
EAB GLOBAL INC	\$177,500	Annual membership in the Academic Affairs, Student Affairs, Continuing Education & Business Affairs Forum to the Advisory Board; Annual membership in the Academic Performance Solutions/Academic Resource Benchmarking Forum.
NEW ENGLAND COMMISSION OF HIGH	\$123,550	Annual membership dues for the New England Commission of Higher Education, the accreditation organization for all seven UMS campuses.
AMERICA EAST CONFERENCE	\$75,000	Annual membership in the America East Athletic Conference for UM; Annual Membership in the America East Academic Consortium
ASSN OF PUBLIC & LAND GRANT UN	\$64,977	Annual membership dues for the Association of Public & Land Grant Universities for UM
HOCKEY EAST ASSN	\$60,000	Annual Membership in the Hockey East Athletic Conference for UM

Payee	Amount	Description
NEW ENGLAND OCEAN CLUSTER	\$60,000	Grant-funded sponsorship of the New England Ocean Cluster for education opportunities and program development to foster collaborative relationships among marine-focused businesses and entrepreneurs with the aim of generating environmentally and economically sustainable ideas.
MAINE ECONOMIC GROWTH	\$54,500	Contribution for UMS, UMA and UMF for campaign in support of bond funding
EDUCATE MAINE	\$51,750	Sponsorship of Educate Maine's Project Login (\$50,000); Sponsorship of Maine Teacher of the Year Gala (\$1,750)
COUNCIL ON ACCRED FOR CHILD &	\$41,950	Annual membership in the Council on Social Work Education for UM and UMPI
NORTH ATLANTIC CONFERENCE	\$35,700	Annual membership dues for the North Atlantic (athletic) Conference for UMF and UMPI
WOMENS HOCKEY EAST ASSN	\$34,735	Annual membership dues for the Women's Hockey East Association for UM
Maine Campus Compact	\$30,550	Grant-funded Maine Campus Compact membership dues
COLONIAL ATHLETIC ASSN FOOTBALL	\$30,000	Annual membership dues for the Colonial Athletic Association for the UM Football program
UNIV OF RHODE ISLAND	\$25,341	Grant-funded Annual Membership dues for the Northeastern Regional Association of State Agricultural Experiment Station Directors operated by University of Rhode Island
EDUCAUSE INC	\$23,016	Annual Membership dues in EDUCAUSE professional association for IT for all UMS campuses
LITTLE EAST CONFERENCE	\$23,000	Annual athletic conference dues for the Little East Conference for USM Athletics
NEREN INC	\$22,642	Annual Membership dues for the North East Research and Education Network; Fees for Internet network services for Internet2 provided by NEREN for NetworkMaine at UMS
COUNCIL FOR OPPORTUNITY IN EDU	\$20,150	Grant-funded annual membership dues for the Council for Opportunity in Education for UMF, UMFK, UMPI, USM

Payee	Amount	Description
NC SARA	\$20,000	Annual membership for the National Council for State Authorization Reciprocity Agreements for all UMS campuses
INTERNET2	\$19,470	Annual membership fees for the Internet2 (an association of over 500 higher education and research institutes who share a coast to coast high speed dedicated research information network)
QUILT INC	\$17,500	Annual membership dues for Quilt, a national coalition of non-profit U.S. regional research and education networks representing 40 networks across the country, for NetworkMaine at UMS
MAINE DISCOVERY MUSEUM	\$15,000	Sponsorship of the 2019 Maine Science Festival for UM and UMS
UNITED STATES COLLEGIATE ATHLETIC ASSN	\$15,000	Annual membership dues for the United States Collegiate Athletic Association for UMFK, UMM, and UMPI Athletics
AMERICAN ASSN OF STATE COLLEGE	\$14,493	Annual membership dues for the American Association of State Colleges; Annual Membership in Grants Resource Center
AMER ASSN OF COLLEGES OF NURSI	\$13,489	Annual membership in the American Association of Colleges of Nursing for UMFK and USM
ASSOCIATION OF TITLE IX ADMINISTRATORS	\$12,499	Annual membership in the Association of Title IX Administrators
NORTHEAST EXTENSION DIRECTORS	\$12,138	Membership and cost share for the operation of the Northeast Extension Directors Association
STATE HIGHER EDUC EXECUTIVE OFFICERS	\$11,987	Annual membership in the State Higher Education Executive Officers association
CAMPUS COMPACT FOR NH	\$11,832	Grant-funded AmeriCorps VISTA Program cost share contribution
AMERICAN ASSN COLLEGES FOR TEA	\$11,425	Annual membership to the American Association of Colleges for Teacher Education for UM and UMF
NATIONAL ASSN STUDENT FINANC A	\$11,385	Annual membership dues for the National Association of Student Financial Aid Administrators for UMF, UMFK, UMPI, UM
ASSOC OF AMERICAN COLLEGES & UNIV	\$11,265	Annual membership dues to the Association of American Colleges and Universities

Payee	Amount	Description
EXTENSION FNDTN	\$10,885	Annual membership at All Access level for the Extension Foundation for UM Cooperative Extension
COUNCIL OF GRADUATE SCHOOLS	\$10,846	Annual membership dues for the Council of Graduate Schools for UM and USM
COMMON APPLICATION INC	\$10,044	Annual membership dues for the Common Application (allows perspective students to use a common application supported by over 750 institutions)
COUNCIL OF PUBLIC LIBERAL ARTS	\$9,500	Annual membership dues for the Council of Public Liberal Arts Colleges for UMF
COUNCIL ON SOCIAL WORK EDUC	\$9,181	Annual membership dues for the Council on Social Work Education for UM, UMPI, USM
NACUBO	\$9,098	Annual membership dues for the National Association of College and University Business Officers
MAINE STATE CHAMBER OF COMMERC	\$8,625	Annual membership dues for Maine State Chamber of Commerce for UMS and USM; Sponsorship of student table and corporate sponsorship at Maine State Chamber Annual meeting for UM; sponsorship of legislative Strictly Social event
UNIV PROFESSIONAL & CONTINUING EDUC ASSN	\$8,500	Membership for the University Professional and Continuing Education Association
ASSN OF COLLEGIATE SCHOOLS OF	\$8,353	Annual membership dues to the Association to Advance Collegiate Schools of Business
NAIA	\$8,100	Annual membership dues for the National Association of Intercollegiate Athletics for UMFK Athletics
BATES COLLEGE	\$8,050	Grant-funded Maine Campus Compact Annual Membership dues; AmeriCorps VISTA Program cost share contribution
NATL COLLEGIATE ATHLETIC ASSN	\$7,800	Annual membership dues for the National Collegiate Athletic Association for UMF, UM, UMPI, USM
CAMPUS COMPACT	\$7,712	Grant-funded National Campus Compact membership dues

Payee	Amount	Description
WICHE	\$7,650	Annual membership dues for the Western Interstate Commission for Higher Education for their State Authorization Reciprocity Agreement programs
MAINE & CO	\$7,500	Grant-funded Corporate level sponsorship of Maine & Company for UMS and UM
ASSOCIATION OF UNIV CTRS ON DI	\$6,765	Annual membership dues for the Association of University Centers on Disabilities
RSU 12	\$6,430	Annual membership in the Maine Cohort for Customized Learning coalition (RSU 12 acts as fiscal agent) on behalf of the Northern Maine Education Collaborative (UMPI acts as fiscal agent)
ASSOCIATION OF ASSISTIVE TECH	\$6,001	Grant-funded annual membership dues for the Association of Assistive Technology Act Programs for UMA
PORTLAND REGIONAL CHAMBER	\$5,955	Annual membership dues for the Portland Regional Chamber for USM
AMERICAN COUNCIL ON EDUCATION	\$5,912	Annual membership dues for the American Council on Education for USM
MANOMET CTR FOR CONSERVATION S	\$5,857	Sponsorship of Exploring Community-based Collaborations research project
MAINE DEVELOPMENT FNDTN	\$5,750	Annual membership dues for Maine Development Foundation for UMA, UMF, USM and UM; Sponsorship of Leadership Maine
BANGOR AREA STORM WATER GRP	\$5,600	Annual membership in the Bangor Area Storm Water Group for UM and UMA. The group's mission is to use public education and sound science to improve regional water quality through collaborative storm water management in the Greater Bangor Urbanized Areas.
AMERICAN SCTY FOR ENGINEERING	\$5,550	Annual membership dues for the American Society for Engineering Education
BANGOR PUBLISHING CO	\$5,520	Digital Leader level sponsorship and Business Gold level sponsorship with association digital display ads in the Fiddlehead Focus online media outlet in Fort Kent for UMFK
SEA GRANT ASSN	\$5,500	Grant-funded membership for the Sea Grant Association

Payee	Amount	Description
GIRAFFE EVENTS LLC	\$5,450	Grant-funded sponsorship of the 2019 New England Made Giftware & Specialty Food Show by the Maine Small Business Development Center at USM
BANGOR REGION CHAMBER OF COMME	\$5,213	Annual membership dues for the Bangor Region Chamber of Commerce; Sponsorship of the Catherine Lebowitz Award
AACRAO	\$5,035	Annual membership dues to the American Association of Collegiate Registrars and Admissions Officers
ALLIANCE SPORT MARKETING LLC	\$5,000	Sponsorship for the Maine Principal's Association Spring 2019 conference for UM
BIGELOW LAB FOR OCEAN SCIENCE	\$5,000	Grant-funded sponsorship of program development funding for the "Growth and Physiology of Early Stage Crustaceans" research initiative from Sea Grant program grant funds
CITI PROGRAM A DIVISION OF BRA	\$5,000	Annual subscription for the CITI Program for research ethics and compliance training
MAINE MILITARY & CMNTY NETWORK	\$5,000	Sponsorship of the Maine Military & Community Network annual statewide conference in July 2018
SAINT JOSEPHS COLLEGE	\$5,000	Sponsorship of the Alternative Lobster Bait Attractant Testing research project
DOWNEAST INSTITUTE	\$4,998	Sponsorship of soft shell clam research project
UNIV OF MAINE ALUMNI ASSN	\$4,950	Donor-directed transfers for various sponsorships including the Distinguished Maine Professor award
PINE TREE ADMISSION CONSORTIUM	\$4,800	Annual membership dues for the Pine Tree Admission Consortium for UMF and UM
BETA GAMMA SIGMA INC	\$4,755	Annual membership dues for the Beta Gamma Sigma Business Honor Society for UM and USM
ASSOCIATION OF GOV BOARDS OF U	\$4,500	Annual membership dues for the Association of Governing Boards of Universities and Colleges
ASSOCIATION OF NATL ESTUARY PROGRAMS	\$4,500	Grant-funded annual membership dues in the Association of National Estuary Programs
NATL ASSN OF SCHOOLS OF MUSIC	\$4,466	Annual membership in the National Association of Schools of Music for UM and USM

Payee	Amount	Description
SECOND NATURE INC	\$4,425	Annual membership dues for the Presidents' Climate Leadership Commitment through Second Nature for UMA, UMF, UMFK, UM, UMPI
NAFSA ASSN OF INTRNTL EDUCATOR	\$4,282	Annual membership for NAFSA: Association of International Educators
ASSN OF AMERICAN LAW SCHOOLS	\$4,218	Annual membership dues to the Association of Collegiate Conference and Events Directors- International
VERMONT STATE COLLEGES	\$4,000	Annual membership dues for the New England Hockey Conference which operates out of Castleton University in Vermont - for USM Athletics
APPA	\$3,853	Annual membership dues for the APPA: Leadership in Educational Facilities professional association
AMERICAN PSYCHOLOGICAL ASSN	\$3,795	Annual membership in American Psychological Association
COLLEGE ENTRANCE EXAM BOARD	\$3,525	College Board membership fees
TSNE MISSIONWORKS	\$3,500	Grant-funded sponsorship of the Maine Agricultural Development Survey project
NATL ASSN OF SCHOOLS OF ART & DESIGN	\$3,482	Annual membership in the National Association of Schools of Art & Design for UM and USM
HARVARD UNIV	\$3,474	Annual membership in the New England Higher Education Recruitment Consortium for which Harvard is fiscal agent
NATIONAL ASSN OF UNIV FOREST R	\$3,470	Annual membership dues for the National Association of System Heads for UMS
NATIONAL ASSN OF COLLEGE & UNI	\$3,255	Annual membership dues for the National Association of College and University Attorneys for UMS
NATL ASSN ST FINANCE	\$3,220	Annual membership in the National Association of Student Financial Aid Administrators
COMPANSOL	\$3,180	Grant-funded annual membership fees for databases in support of the Upward Bound and TRiO programs
COUNCIL FOR ADVANCE & SUPPORT	\$3,180	Membership dues for the Council for Advancement and Support of Education for USM

Payee	Amount	Description
NATIONAL ASSN COLLEGE ADMISSIO	\$3,110	Annual membership dues for the National Association of Admissions Counselors for UMF, UMM, UM, UMPI
NERCOMP INC	\$3,096	Annual membership dues for the Northeast Regional Computing Program, the regional affiliate of EDUCAUSE and an association of IT professionals in New England
IACBE	\$3,050	Annual membership dues for the International Accreditation Council for Business Education for UMFK
NATL INSTITUTES FOR WATER RESOURCES	\$3,000	Grant-funded annual membership dues for the National Institutes for Water Resources for UM
NATL NETWORK OF PUBLIC HEALTH	\$3,000	Membership in the National Network of Public Health Institutes
NE REGNL ASSN OF COASTAL OCEAN OBS SYSTS	\$3,000	Grant-funded annual membership dues for the Northeastern Regional Association of Coastal Ocean Observing Systems for UM
NATIONAL LEAGUE FOR NURSING	\$2,936	Annual membership dues for the National League for Nursing for UMA, USM
MAINE YOUTH CAMPING FNDTN	\$2,833	Membership dues for the Maine Youth Camping Foundation for UM for the Bryant Pond and Tanglewood 4H Camps
NATL ASSN OF COLLEGIATE DIR OF ATHLETICS	\$2,800	Annual membership in the National Association of Collegiate Directors of Athletics for UM and UMF
COMPUTING RESEARCH ASSN	\$2,777	Annual membership in the Computing Research Association for UM
COWORKHERS LLC	\$2,750	Annual membership in co-working space for the USM International Programs
WINTERGREEN ARTS CTR	\$2,736	Grant-funded sponsorship of the Color PI Run to celebrate National Pi Day for UMPI
EASTERN COLLEGE ATHLETIC CONF	\$2,650	Annual membership dues for the Eastern College Athletic Association for UM Athletics
MAINE PUBLIC HEALTH ASSN	\$2,595	Annual membership dues for the Maine Public Health Association
NACADA	\$2,575	Annual membership dues for the National Association of Collegiate Directors of Athletics for UM and UMF Athletics

Payee	Amount	Description
MAINE COAST FISHERMENS ASSN	\$2,500	Grant-funded sponsorship in support of development of the "Discovering how the Midcoast Hunger Prevention Program can access fish from the Portland Fish Exchange" research project for the Maine Sea Grant program at UM
MAINE CTR FOR COASTAL FISHERIE	\$2,500	Sponsorship for the 2019 Eastern Maine Coastal Current Collaborative Conference
NAACP PORTLAND BRANCH	\$2,500	Sponsorship of Martin Luther King Day 2019 Observance event
NATIONAL HISTORY DAY INC	\$2,500	Annual State Fee for the National History Day organization for the Margaret Chase Smith Library UM
YANKEE SMALL COLLEGE CONFERENC	\$2,500	Annual membership dues for the Yankee Small College (athletic) Conference for UMA and UMM Athletics
CONVENTION VISITORS BUREAU GTR PORTLAND	\$2,478	Annual membership dues for the Convention & Visitors Bureau of Greater Portland for USM
WATERVILLE COUNTRY CLUB	\$2,420	Annual membership dues for home course for UMF Golf Team
INDEPENDENT COLLEGE BOOKSTORE	\$2,400	Annual membership for the Independent College Bookstore Association for UM
ASSOCIATION OF SMALL BUSINESS	\$2,332	Grant-funded annual membership dues for the Association of Small Business Development Centers for USM
RSU 22	\$2,280	Annual membership in the Penobscot Region Education Partnership organization for the UM College of Education
NATL INTRAMURAL REC SPORTSASSN	\$2,253	Annual membership dues for the NIRSA: Leaders in Collegiate Recreation (National Intramural- Recreational Sports Association) for UMF, UM
INDIANA UNIV	\$2,250	Membership for the Research and Education Networking Information Sharing and Analysis Center for UMS
MITCHELL INST	\$2,250	Shared Table Sponsorship for Mitchell Institute 2017 Fall Gala for UM and UMS
ACADEMYHEALTH	\$2,200	Annual membership dues to AcademyHealth. AcademyHealth is a nonpartisan, nonprofit professional organization dedicated to advancing the fields of health services research and health policy.

Payee	Amount	Description
NATA ONLINE	\$2,173	Annual membership dues for the Network for the Advancement of Patient Blood Management, Hemostasis and Thrombosis for UMF, UMFK, UM, USM
NATL ASSOC FOR CA	\$2,150	Annual membership dues for the National Association of Admissions Counselors for UMF, UMM, UM, UMPI
ADHA	\$2,145	Annual membership in the American Dental Hygienists' Association
MAINE MARITIME MUSEUM	\$2,100	Grant-funded Sponsorship for the "Lobstering and the Maine Coast" exhibit
COMMONWEALTH OF MASSACHUSETTS	\$2,080	Annual access to the Massachusetts Centralized Clinical Placement System for the UMFK Nursing program
EQUAL JUSTICE WORKS	\$2,000	Annual membership for the Equal Justice Works for the Maine Law School
FULBRIGHT ASSN INC	\$2,000	Membership in the Fulbright Association for UM and USM
LITERACY VOLUNTEERS OF BANGOR	\$2,000	Grant-funded annual sponsorship of the Literacy Tea hosted by the Literacy Volunteers of Bangor for UM
MAINE AQUACULTURE INNOVATION C	\$2,000	Sponsorship for the Northeast Aquaculture Conference and Exposition
NE INTERCOLLEGIATE AMATEUR ATH	\$2,000	Annual membership dues for the Northeast Intercollegiate Amateur Athletic Association
UCGIS	\$2,000	Grant-funded annual membership dues for University Consortium for Geographic Information Science
UNIV OF NEW ENGLAND	\$2,000	Sponsorship for the Maine Geriatrics Conference
NALP	\$1,995	Annual membership dues for the National Association for Law Placement for the Maine Law School
ASSN COL CONFERENCE & EVENTS DIRS INTL	\$1,900	Annual membership dues to the Association of Collegiate Conference and Events Directors- International
HIGHER EDUC USER GROUP ING	\$1,900	Annual membership dues for the Higher Education Users Group - a professional association for users of Oracle-based information systems

Payee	Amount	Description
EASTERN INTERCOLLEGIATE SKI AS	\$1,850	Annual membership in the Eastern Intercollegiate Ski Association for UMPI
ΤΑΡΡΙ	\$1,842	Sponsorship of Annual Meeting activities for the Technical Association of the Pulp and Paper Industry
MAINE STATE BAR ASSN	\$1,798	Annual membership dues for Maine State Bar Association for Maine Law School
QUALITY MATTERS	\$1,750	Annual membership in the Quality Matters consortium
ACS MEMBERSHIP	\$1,716	Annual membership in the American Chemical Society
ONLINE LEARNING CONSORTIUM INC	\$1,700	Membership for the Online Learning Consortium
NACA	\$1,598	Annual membership dues for the National Association of Campus Activities for UMM, UM, USM
NATIONAL ORG OF NURSE PRACTITI	\$1,555	Annual membership in the National Organization of Nurse Practitioner Faculties for UM and USM
ASSN OF WRITERS & WRITING PGRMS	\$1,550	Annual membership dues for the Association of Writers and Writing Programs
COLBY COLLEGE	\$1,550	Annual membership in the Maine Concussion Management Initiative for UM and UMFK
MACHIAS BAY AREA CHAMBER OF CO	\$1,550	Annual membership dues for the Machias Bay Area Chamber of Commerce for UMM
AMERICAN LIBRARY ASSN	\$1,540	Annual membership dues for the American Library Association
NATIONAL ASSN OF COLLEGES & EM	\$1,530	Annual membership dues for the National Association of Colleges and Employers
ARAGOSTA MAMA	\$1,500	Grant-funded program development award for of the Pesce Challenge promoting Maine-based fisheries
ASSN OF CHIEF ACADEMIC OFCRS	\$1,500	Annual membership in the Association of Chief Academic Officers
CONSORTIUM FOR OCEAN LEADERSHI	\$1,500	Grant-funded two-year membership in the Consortium for Ocean Leadership for the School of Marine Sciences at UM
COUNCIL FOR PROFESSIONAL RECOG	\$1,500	Annual membership in the Council for Professional Recognition for USM

Payee	Amount	Description
MAINE AQUACULTURE ASSN	\$1,500	Grant-funded annual membership in the Maine Agriculture Association for UM
MAINE EDUCL OPPORTUNITY ASSN	\$1,500	Annual membership dues for the Maine Educational Opportunity Association and sponsorship of the association's annual meeting
NETWORK FOR CHANGE AND CONTINUOUS INNOVA	\$1,500	Annual membership in the Network for Change and Continuous Innovation
NEW ENGLAND ALLIANCE OF CONCUR	\$1,500	Sponsorship of the New England Alliance for Concurrent Enrollment Partnerships conference
TRUSTEES OF PHILLIPS ACADEMY	\$1,500	Membership for the Institute for Recruitment of Teachers for which Phillips is fiscal agent
US TRACK & FIELD CRS CNTRY COA	\$1,500	Annual membership dues for the U.S. Track & Field and Cross Country Coaches Association for UM and USM
KENNEBEC VLY CHAMBER OF COMMER	\$1,494	Annual membership dues for the Kennebec Valley Chamber of Commerce for UMA
NEW ENG ASSN OF COLLEGIATE REGISTRARS	\$1,485	Annual membership dues for the New England Association of Collegiate Registrars and Admissions Officers for all UMS campuses
NASPA STUDENT AFFAIRS ADMINS I	\$1,470	Annual membership dues for NASPA - Student Affairs Administrators in Higher Education for UMA, UM, USM
AMERICAN MATHEMATICAL SCTY	\$1,441	Annual membership dues for the American Mathematical Society
AMERICAN SCTY OF CIVIL ENGINEE	\$1,385	Annual membership in the American Society of Civil Engineering
NCURA	\$1,330	Membership for the National Council of University Research Administrators
AVIATION ACCREDITATION BOARD I	\$1,320	Annual membership dues for the Aviation Accreditation Board International for UMA
NATL ASSOC OF EDUCATIONAL PROC	\$1,310	Membership in the National Association of Educational Procurement
SOIL SCIENCE SCTY OF AMERICA I	\$1,305	Annual membership in the Soil Science Society of America
ASSN ON HIGHER EDUC & DISAB	\$1,255	Annual membership dues to the Association on Higher Education and Disability
NATIONAL ASSN OF SYSTEM HEADS	\$1,236	Annual membership dues for the National Association of System Heads for UMS

Payee	Amount	Description
NATIONAL SKI PATROL ONLIN	\$1,227	Annual membership in the National Ski Patrol for UMF
AASHE	\$1,220	Annual membership dues to the Association for the Advancement of Sustainability in Higher Education
EDWARD T GIGNOUX INN OF COURT	\$1,200	Annual membership in the Edward T Gignoux Inn of Court for the Maine Law School
NATL COLLEGIATE HONORS CNCL	\$1,200	Annual membership in the National Collegiate Honors Council for UM and UMA
WOMEN IN ENGINEERING PROACTIVE NETWORKS	\$1,200	Annual membership in the Women in Engineering Proactive Network for UM
APPIC	\$1,180	Annual membership dues for the Association of Psychology Postdoctoral and Internship Centers
CENTRAL LINCOLN COUNTY YMCA	\$1,114	Annual membership dues for YMCA memberships for 11 students at the UM Darling Marine Center in Walpole
IN *INTERNATIONAL DISTRIC	\$1,100	Annual membership dues for the International District Energy Association for UM
LEWISTON AUBURN MET CHAMBER OF	\$1,096	Annual membership in Lewiston Auburn Metro Chamber programs for USM
PHI ALPHA THETA HISTORY	\$1,092	Annual membership in the Phi Alpha Theta History Honor Society
NATIONAL ATHLETIC TRAINERS ASS	\$1,016	Annual membership in the National Athletic Trainers Association