

PROGRAM EVALUATION REPORT

As required by the State Government Evaluation Act
(Title 3 Maine Revised Statutes, Section 955, subsection I)

Submitted to the

**Joint Standing Committee on Innovation, Development,
Economic Advancement and Business**

October 2021

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STATE OF MAINE
ONE HUNDRED AND THIRTIETH LEGISLATURE
COMMITTEE ON INNOVATION, DEVELOPMENT, ECONOMIC ADVANCEMENT AND BUSINESS

April 30, 2021

Ms. Heather Johnson
Commissioner, Department of Economic and Community Development
59 State House Station
Augusta, Maine 04333-0035

Dear Commissioner Johnson:

In accordance with the State Government Evaluation Act, Title 3 Maine Revised Statutes, Section 955, subsection 1, we are notifying you of our committee's intent to review your agency. Please provide to us, by November 1st, 17 copies the program evaluation report required under the Act.

We look forward to reviewing your agency's report. Thank you.

Sincerely,

Chip Curry RJO

Sen. Chip Curry
Senate Chair

Tiffany Roberts RJO

Rep. Tiffany Roberts
House Chair

cc: Danielle Fox, Director, Office of Policy and Legal Analysis
John Melendez-Barden, Director, Law Library
Members, Joint Standing Committee on Innovation, Development, Economic
Advancement and Business

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DEPARTMENT OVERVIEW AND ENABLING LEGISLATION

The Department of Economic and Community Development (DECD) has a total of 35 employees. Thirty-two are located on the 3rd floor of the State Office Building, two are located with the Maine International Trade Center in Portland and one is located with the Maine Technology Institute in Brunswick. DECD is responsible for administering Maine's programs related to business growth, community development, tourism, film promotion and broadband expansion. Detailed in Maine Revised Statutes Title 35-A and Title 5, Chapter 383, these programs fall within five divisions:

- ❖ Office of the Commissioner
- ❖ ConnectMaine Authority
- ❖ Office of Business Development and Innovation
- ❖ Office of Tourism, Film and Outdoor Recreation
- ❖ Office of Community Development

In most cases, these divisions' programs require a significant amount of interaction with other organizations in the public and private sectors. The presidents of the following organizations are employees of the department and as such report to the Commissioner:

- ❖ Maine International Trade Center (Title 10, Chapter 107-B)
- ❖ Maine Technology Institute (Title 5, Chapter 407)

The department also administers programs, grants, and contracts for several pass-through accounts:

- ❖ Maine Small Business and Entrepreneurial Commission (Title 5, Chapter 381)
- ❖ Economic Growth Council (Title 10, §929-A *et seq.*)
- ❖ Renewable Energy Resources Fund (Title 35-A, §10121)
- ❖ Maine International Trade Center (Title 10, Chapter 107-B)
- ❖ Maine Technology Institute (Title 5, Chapter 407)
- ❖ Technology Centers (Title 5, §15322)

HISTORY OF THE DEPARTMENT

The Department traces its roots back to the Maine Development Commission, which was established in 1933. A reorganization effort in 1955 created the Department of Development of Industry and Commerce, and further organization in 1957 established the agency as the Department of Economic Development. In 1971, another reorganization reconstituted the department as the Department of Commerce and Industry, and shortly thereafter, in 1975, the department was abolished and many of its functions transferred to other agencies. As part of this process, the State Development Office was established within the Executive Department and assumed responsibility for Maine's general business development functions.

On October 1, 1987, the State Development Office was abolished to be replaced by the newly established Department of Economic and Community Development, which also assumed the development-related activities of the State Planning Office and the Department of Conservation. In 1995, the department transferred its Natural Areas, Growth Management, Coastal Zone Management and Code Enforcement programs to the State Planning Office and the Department of Conservation. In 1996, the Department was reorganized for efficiency by consolidating the Energy Conservation Division within the Office of Business Development. This reorganization also shifted the departments' primary accounting, personnel, and technology services functions to the Department of Administrative and Financial Services under a "service center" arrangement, and established the Maine International Trade Center, which assumed the departments international commerce functions. In 1999, the Legislature established the Maine Technology Institute with the purpose of coordinating grants to businesses to commercialize new products and processes.

DECD underwent a reorganization in 2003, when the Office of Innovation was established to support research and development throughout the State and facilitate the annual transfer of funds from DECD to the Maine Technology Institute. In 2004, the Energy Resource and Conservation programs were transferred to the Public Utilities Commission as a part of their energy office. In 2006, the Legislature created the Office of Small Business and Entrepreneurship in realigning the small business programs in the Office of Business Development, but this office was left vacant by budget cuts in 2008.

In 2012, after the State Planning Office was abolished, DECD acquired the Code Enforcement Program and oversight of the State-owned Landfill properties. In 2014, DECD added one additional person at the Maine International Trade Center who oversees the North Atlantic Development Office. In 2018, the oversight of the ConnectMaine Authority, along with two positions, was transferred from the Department of Administrative and Financial Services, Office of Information Technology to DECD. In 2018, the Office of Outdoor Recreation was included within the Maine Office of Tourism

In 2019, the Code Enforcement Program was transferred to the Department of Public Safety and in 2021, oversight of the State-owned Landfill properties was transferred to the Department of Administration and Financial Services, Bureau of General Services.

Boards and Commissions

The Office of the Commissioner is responsible for policy development, including legislative activities and participation on numerous boards, commissions and task forces, which include:

- Maine Technology Institute, Board of Directors
- Maine International Trade Center, Board of Directors
- Finance Authority of Maine, Board of Directors
- ConnectMaine Advisory Board
- Live and Work In Maine
- Loring Development Authority
- Maine Apprenticeship Council
- Maine & Company
- Maine Development Foundation
- Maine Economic Growth Council
- Maine Innovation Economy Advisory Board
- Maine Lobster Marketing Collaborative
- Maine Port Authority
- Maine Rural Development Authority, Board of Trustees
- Maine Small Business and Entrepreneurship Commission
- Maine Venture Fund
- Mid-Coast Regional Redevelopment Authority
- Northern New England Passenger Rail Authority
- Statewide Workforce Investment Board

Mission of Department

- The Department of Economic and Community Development is tasked with fostering economic growth and diversification in Maine.
- Encourage *economic and community planning and development* throughout the state by coordinating programs and policies.
- Encourage the *creation and retention of quality jobs* through increased private sector investment.
- Through the *Business Ombudsman Program* resolve problems encountered by businesses dealing with other state agencies; facilitate responsiveness of State Government to small business needs; report on the breakdowns in the economic delivery system; provide comprehensive permit information and assistance; and serve as a central clearinghouse of information with respect to business assistance programs and services available in the State.
- *Enhance the quality of life* for all by assisting local governments to plan and implement comprehensive community planning and development strategies through the Community Development Block Grant Program.
- Administer programs that *support and expand the tourism industry* and promote Maine as a four-season tourist destination.
- Promote Maine's economy and job creation through the *expansion into international markets* and increase exports and trade overseas.
- Encourage, promote, stimulate, and support *research and development activities* through innovation leading to the commercialization of new products and services.

The Department of Economic and Community Development and its bureaus comply with all federal and state health and safety laws, including the Americans with Disabilities Act, the Federal Occupational Safety and Health Act, affirmative action requirements and workers compensation laws.

NOTE: Some items specified by Title 3, §956 (Chapter 35: State Government Evaluation) for inclusion in the Government Evaluation Report may not be relevant for certain DECD bureaus. In such instances, no reference to the item is included.

PROGRAMS AND PRIORITIES

OFFICE OF THE COMMISSIONER

[Title 5 M.R.S.A. §13051 - §13059] Legislative Headcount = 6

The Commissioner's Office is tasked with economic growth and diversification in Maine. By focusing on talent development and investment attraction, Maine can build on opportunities that changes in the global economy present. Innovation in key sectors like forest products, fisheries, and tourism as well as foundational elements including low cost renewable energy and connectivity are critical to long-term, sustainable growth.

With innovations that are already underway, we can diversify our heritage industries. We can grow protein in new ways to diversify fishing and farming. We can use wood and wood residuals for new fuels, plastics, and building materials. We can advance health with our biosciences and technologies. The possibilities are limitless. Our growth potential lies at the intersection of global trends and Maine's assets.

While we continue to address our short-term economic challenges caused by the COVID-19 pandemic, we must not lose focus on the long-term economic development plan. Economic recovery is a long term look at how we execute on the strategic plan. Leaders of all sectors, nonprofits, business, education, state, and local government must work together to address these challenges.

ESTABLISHED PRIORITIES

- **Department Oversight:** The Commissioner's Office, funded by the Administration Account, provides oversight of the day to day operations for the entire department, including personnel, financial and contractual obligations; coordinates the legislative and media activities; develops and maintains the department-wide budget and represents the administration on various boards, commissions and task forces.
- **COVID-19 Response:** As the COVID-19 pandemic began to impact Maine, DECD's priorities remained the same, but the actions changed dramatically. DECD remained focused on supporting business, however, that support took different actions. Businesses and organizations needed assistance navigating pandemic management, protocols and they needed help finding appropriate funding support. As part of the state response, DECD collaborated with each sector to understand their processes, where there were concerns and high contact periods, as well as potential solutions. We worked with a team of public health experts to identify protocols that would allow for as much business capacity as possible while also creating public health protections for employees and customers. There were many adjustments in that work as the science and practical experience evolved. Additionally, DECD was able to develop and execute several grant programs to award \$235 million to Maine's small businesses and nonprofits.

- **10-Year Strategic Plan:** The Commissioner’s Office developed the 10-Year Statewide Strategic Plan in 2019. This report is a dynamic and nonpartisan roadmap designed to foster collaboration among the public, private, nonprofit, and education sectors for the purpose of creating a diverse and sustainable economy. While much of the work around the Strategic Plan implementation was delayed due to the impact of the COVID-19 pandemic, we began the work of operationalizing the plan in earnest in 2021 and we see opportunities in the American Rescue Plan Act funding to leverage resources and programs to ensure Maine’s economy is restored and ensure the Strategic Plan’s success. In 2022, DECD will continue to connect the work to the Economic Recovery Committee recommendations and the Maine Jobs and Recovery Plan.
- **American Rescue Plan Act:** The Maine Jobs & Recovery Plan proposes historic investments to address Maine’s immediate and long-standing economic challenges, increase workforce training and education opportunities for Maine workers, support small businesses and heritage industries, encourage new businesses and job creation through innovation and entrepreneurship, and invest in infrastructure – broadband, transportation, affordable housing, child care – to help retain and attract young families. DECD will play a key role in the execution of this plan. The 130th Maine Legislature has appropriated \$124,900,000 in FY22 and \$87,006,469 in FY23 in 22 program areas to be administered by DECD.
- **Program Coordination:** The Commissioner’s Office seeks to coordinate the programs and services of the department with those programs and services of other state agencies and regional planning and economic development organizations to create efficiencies and promote a collaborative approach to development for existing and potential businesses.
- **Small and Early-Stage Business-Related Activities:** DECD supports businesses of all sizes and maturity levels statewide and recognizes the importance of small businesses to the Maine economy and the need for constant churn and regrowth within the economy. DECD supports cross over offices within the agency, with supports for early stage and small businesses found throughout. For example, MTI supports early stage businesses in technology sectors, and MITC supports small businesses with export-related services. Maine Made supports small businesses that make consumer products to reach new markets. In addition to these cross-agency supports, DECD also plays a critical role in direct supports specific to our small and early stage businesses the management and oversight of the Maine Small Business and Entrepreneurship Commission, and through this, annual support for the Maine SBDC. DECD provides the required matching funds to enable the Maine SBDC to receive its Federal allocation as Small Business Administration host partner.
- **Boards, Commissions & Task Force Appointments:** The Commissioner’s Office keeps abreast of emerging issues relating to economic and community development in Maine as well as directing the coordinated efforts of all economic policies and programs through the appointment to various boards, commissions and task forces.

STRATEGIC PARTNERS

The Commissioner's Office works closely with several agencies, organizations, and entities to assist in accomplishing its goals and responsibilities:

Maine State Department of Labor
Maine State Department of Education
Maine State Department of Environmental Protection
Maine State Department of Marine Resources
Maine State Department of Agriculture, Conservation and Forestry
Maine State Department of Administrative and Financial Services
Maine State Department of Financial and Professional Regulations
Maine State Department of Inland Fisheries and Wildlife
Maine Small Business Development Centers
Finance Authority of Maine
Maine Manufacturing Extension Partnership
Maine Forest Products Council
Maine Development Foundation
Maine & Company
Live and Work in Maine
Maine Procurement Technical Assistance Center

REQUIRED REPORTING

- Evaluation of programs and functions of the Department (Title 5, §13058), biennial report due February 1st of each first regular session of the Legislature.

PASS-THROUGH FUNDING ACCOUNTS

Through annual contracts, the Commissioner's Office provides pass-through funding to the following entities:

Maine Economic Growth Council (MEGC)

The MEGC, established pursuant to MRSA 10 §929-A and §929-B, exists to provide the annual "Measures of Growth" report. The council develops economic indicators, analyzes the performance of indicators against established benchmarks, and reports findings and recommendations. Funding is provided to the Maine Development Foundation for support and administrative services for the MEGC who report to the IDEA Committee at the beginning of each new Legislature with a recommended plan.

Maine Small Business & Entrepreneurial Commission

The Maine Small Business & Entrepreneurial Commission approves and administers the annual contract for the Maine Small Business Development Centers (SBDC) program established pursuant to the Small Business Development Act of 1980. The Office of Business Development works closely with SBDC, often referring business owners looking for assistance with business planning and financing to a network of professional, certified business counselors at centers and outreach offices around the state. An independently validated, impact driven program, SBDC is a partnership involving the U. S. Small Business Administration, Department of Economic and Community Development, the University of Southern Maine and other leading state economic development organizations. Pursuant to MRSA 5 §13034, SBDC provides an annual report to the IDEA Committee as well as a summary of the Small Business Development Center program's activities in the State that focuses on its collaborative efforts with other State economic development programs.

Renewable Energy Resources Fund

Established in 2008, the Maine Legislature authorized the establishment of the Renewable Energy Resources Fund in the Public Utilities Commission with the Maine Technology Institute named as a recipient of an annual distribution of 35% of the funds to support the development and commercialization of renewable energy technologies. An amount is transferred from the Public Utilities Commission to DECD annually and provided to the Maine Technology Institute in the form of a grant.

Applied Technology Development Centers

There are three remaining technology centers in the State (Maine Center for Entrepreneurial Development, MCED; Maine Aquaculture Innovation Center, MAIC; and Target Technology Incubator) whose purpose is to support early-stage development of technology-based businesses. They are self-managed, state-coordinated centers who are an integral component of the State's efforts to foster new technology-based businesses. The funding in this account is allocated on a competitive basis pursuant to statute MRSA 5 §15321. Since FY13/14, the three technology centers have joined forces to form the Maine Business Incubation System (MeBIS).

CONNECTMAINE AUTHORITY

[Title 35-A M.R.S.A. §9203] Legislative Headcount = 2

In 2006, the Legislature created the ConnectMaine Authority to develop and carry out its broadband strategy. The ConnectMaine Authority is a public instrumentality of Maine state government whose mission is to facilitate the universal availability of broadband to all Maine households and businesses and help them understand the valuable role it can play in enriching their lives and helping their communities thrive. The Authority has an Executive Director and an Assistant Director who are employees of the Office of Broadband within DECD.

ConnectMaine is funded through a one quarter of one percent (0.25%) assessment on all communications, video and internet service bills, and a ten-cent (\$0.10) surcharge on all phone numbers. Over the past 15 years, ConnectMaine has awarded over \$21 million in infrastructure grants and over \$800,000 in planning grants. For every dollar invested in infrastructure projects to date, \$0.84 has been leveraged, and since Spring 2019, \$1.70 has been leveraged for each dollar invested.

As a private-sector service, broadband is available where the customer base is large enough for financial solvency of internet service providers. This kind of private-sector-driven expansion of broadband isn't economically viable in sparsely populated or remote areas of the state. These areas are too small or remote to attract or prioritize deployment of limited private resources there. While ConnectMaine serves all Maine citizens as constituents, its programming is applied in unserved and underserved areas of the state with regard to the availability of broadband service.

Duties of the Authority include:

- Establish criteria defining unserved and underserved areas
- Promote use of broadband service
- Support broadband investment
- Facilitate state support of deployment of broadband infrastructure
- Collect and disseminate information
- Administer funds

The Authority consists of the following seven voting members:

- The Chair of the Public Utilities Commission or the Chair's designee
- The Chief Information Officer of the State or the officer's designee
- One representative of consumers—appointed by the Governor
- Two members with knowledge of communications technology, appointed by the Governor
- The Commissioner of Economic and Community Development or the commissioner's designee
- One member with significant knowledge of telehealth, appointed by the Governor

ESTABLISHED PRIORITIES

The Maine Legislature has adopted the following goals related to broadband:

- Broadband service be universally available in this State, including to all residential and business locations and community anchor institutions
- There be secure, reliable, competitive, and sustainable forward-looking infrastructure that can meet future broadband needs
- All residents, businesses and institutions in the State be able to take full advantage of the economic opportunities available through broadband service

ConnectMaine envisions a state where all residences, businesses and community institutions have broadband service available that is reliable and competitive, with future-looking infrastructure that is secure and sustainable, and where all residents, businesses and institutions are able to take full advantage of broadband service for economic and social opportunities. The state has set a goal of expanding the availability of broadband to connect 95% of potential subscriber locations by 2025.

To meet these goals, changes to the broadband infrastructure grants program will aim to meet the following objectives:

- Maximize investment in broadband infrastructure and maximize opportunities to leverage resources and funding from other sources to support deployment of broadband infrastructure; aim to correct market failures due to low premise density.
- Balance awards in consideration of investment incentives and regional equity; create a geographically equitable distribution of projects around the State.
- Align with community visions and goals for economic development, education, civic engagement and healthcare.
- Fund forward-looking, scalable infrastructure that provides ubiquitous, universally available broadband service, with sufficient capacity for future growth for the greatest number of years, giving preference to projects providing symmetrical service.
- Advance digital equity and inclusion; consider projects that propose the lowest price for the highest quality of service of the lowest service level offering; no grant will be awarded for proposed projects that allow data caps on service provided; all projects funded must result in providing standardized tiers of service, including one for income-eligible individuals.

Performance Measures & Benchmarks: Designation of broadband service occurs at least annually and is subject to a thirty-day comment period. At its April meeting and then confirmed at its June meeting, the ConnectMaine Authority approved the designation of broadband service as at least 100/100mbps, and the use of 50/10mbps for the designation of unserved areas. The last triennial strategic plan estimated that 50% of Maine road miles lacked availability of service levels of at least 25mbps/3mbps. ConnectMaine is utilizing better analytic tools, ones that consolidate GIS data and information collected from Mainers and the industry rather than using proxies. Visualizing these datasets and the extent of broadband service in Maine at the potential subscriber level will contribute to understanding and tracking the overall investments needed to expand broadband availability statewide. This includes better mapping, more community outreach, and building in accountability all the way through the grant process, from application to final build and additional staff to support all the aspects of the program. Digital inclusion work needs to continue to be included in all efforts that have an expectation that people will be able to use the internet, that they have a device, and that they can connect.

Progress on Performance Measures & Benchmarks: The new Broadband Intelligence Platform can be described as mapping on steroids. In addition to the grant portal for applicants, this platform allows ConnectMaine to model middle-mile projects, estimate costs of both middle-mile and last-mile projects, and evaluate the business case for infrastructure projects. In developing a Grants Verification & Validation process, ConnectMaine instituted mechanisms to achieve goals through the application evaluation process rather than a two-track application. Grants Verification & Validation addresses accountability in the grants program, from ensuring consistency in the data submitted with applications, considering cost-benefit and other program objectives in the application evaluation process, to post-project auditing. The Broadband Intelligence Platform integrates mapping activities, grantmaking and reporting.

ConnectMaine applied to the National Telecommunications Information Administration for a \$28 million grant plus 10% of that in state and private funds to expand broadband to 15,000 locations. The Broadband Intelligence Platform supports these types of applications for federal funds, by engaging the private sector early in the process. The core tension remains that there is over \$600 million of need for expansion of broadband service, and only \$15 million has been dedicated since July 2020 to meet that need. The mix of funds from the provider, and state, federal and local governments is one of the key reasons the ConnectMaine strategy depends on strong community engagement. In this way, the ConnectMaine Authority aims to fulfill the statutory goals of maximizing federal, state and private investments. Comprehensive programming will situate Maine to maximize future financial commitment from public and private sources, and leverage bonds at today's historic low cost.

Federal Funds: Engagement with federal agencies, like NTIA, and in the state broadband leaders' network is needed to continue influencing and understanding federal programs for the benefit of Maine. If the infrastructure bill passes, how those funds will be distributed (not how much but the actual process) is yet to be determined, and Maine should remain at the table to ensure flexibility and sensibility in federal programs established or enhanced.

FEDERAL ALIGNMENT: There is no statutory provision requiring legislative review to determine the necessity of amendment to align the statutes with federal law, other state law or decisions of the United States Supreme Court or the Supreme Judicial Court.

REQUIRED FILINGS: ConnectMaine collects annually from communications service providers data concerning infrastructure deployment for the purpose of developing mapping information, pricing data for advertised retail pricing for broadband services offered in the State, and revenue data for the purpose of assessing communications service providers (Title 35-A, §9207). ConnectMaine allows required data filings to occur electronically, reducing the paperwork on constituents.

REQUIRED REPORTING

- Legislative Oversight Report to Committee (Title 35-A, §9208), detailing budget, activities, investments and market conditions due by January 15th annually.
- ConnectMaine Authority Annual Report to the Joint Standing Committee on Energy, Utilities and Technology of the Maine Legislature, submitted 12 January 2021, <https://www.maine.gov/connectme/about/financial-reports>
- Broadband Service Strategic Plan (Title 35-A, §9218), a triennial strategic plan for broadband service, approved by affirmative vote of 2/3 of its members: ConnectMaine Authority Broadband Service Triennial Strategic Plan, posted 1 February 2019, <https://www.maine.gov/connectme/about/annual-reports>

OFFICE OF BUSINESS DEVELOPMENT & INNOVATION

[Title 5 M.R.S.A. §13062 and §13105] Legislative Headcount = 8

The Office of Business Development is the lead state agency responsible for investment attraction, business assistance for both new and existing businesses, business retention and expansion, entrepreneurship and innovation, tax incentive and economic development programs, and Maine's emerging domestic trade efforts. The Office also manages Business Answers, which assists businesses with business licensing, permitting and other questions related to starting a new business in Maine.

During the COVID-19 pandemic, the Office of Business Development's Business Answers service responded to thousands of telephone calls and email questions from businesses and the public on the Governor's Executive Orders, the COVID-19 prevention checklists, and other questions related to the pandemic.

In 2020, the Office of Business Development implemented the Maine Economic Recovery Grant program, which included numerous rounds of grant funding, and also provided customer service to grants applicants and provided guidance to the Economic Development Districts as they administered the funds.

ESTABLISHED PRIORITIES

- **Investment Attraction:** Match businesses and potential investors outside of Maine with Maine's natural resources, industrial assets, and sites available for development.
 - Respond to investment attraction leads that come into DECD.
 - Work to attract investment in all of Maine's industry sectors, with a particular focus on areas of opportunity identified in Maine's 10-Year Economic Development Strategy.
 - Participate on a limited bases in industry-specific efforts (e.g., FOR/Maine, SEAMaine, Offshore Wind Roadmap).
 - Maintain knowledge of industry trends and evaluate their fit with Maine.
 - Maintain a searchable Site Inventory Database to help match companies and potential investors with available industrial sites in Maine (expected to be available on the DECD website by December 1, 2021).
 - Participate in national conferences and advertising, if possible, within budgetary constraints.
- **Business Retention & Expansion:** Help Maine businesses stay in Maine and grow in Maine through improving Maine's business climate and helping businesses navigate State resources:
 - Serve as "ombudsmen" to tackle barriers to business growth created by State government.
 - Serve businesses through e-mail, telephone conversations, site visits, and providing comprehensive and well-researched summaries of available resources, including financial, workforce, R&D, market access/domestic trade, and other resources.
 - Maintain an up-to-date understanding of Maine's diverse industries, including an awareness of industry "pressure points" that may hinder sector growth.
 - Manage the Governor's Awards for Business Excellence.

- **Entrepreneurship & Innovation:** Continue to improve Maine’s business climate for start-up businesses and innovators.
 - Continue to nurture ecosystem for start-ups and entrepreneurs, including staffing the Small Business Commission.
 - Support an improving business climate for new underrepresented business owners.
 - Work with other partners, such as the Maine Technology Institute, Maine Venture Fund, and the Maine Innovation Economy Advisory Board, to support start-up companies and pursue additional resources for start-ups.
 - Manage Maine’s Coworking Development Fund and Program.
 - Manage funding for the Maine Applied Technology Development Centers.
- **Tax Incentive and Economic Development Incentive Programs:** Implement and market Maine’s tax incentive programs:
 - Tax credit programs include Pine Tree Development Zone Program, Employment Tax Increment Financing Program, Major Business Headquarters Expansion Program, Major Food Processing Manufacturing Expansion Program, Shipbuilding Facility Investment Tax Credit Program, Renewable Chemicals Tax Credit, and other tax incentive programs.
 - Explore new incentive programs that may fit with Maine’s 10-Year Economic Development Strategy, as well as COVID-19-related economic recovery needs.
- **Domestic Trade:** Help Maine businesses identify and pursue markets within the United States for their goods and services.
 - OBD is in the process of developing a suite of domestic trade resources for Maine businesses to better enable them to identify and pursue customers and markets within Maine and within the United States. So far, OBD has completed a Domestic Trade Baseline Study, launched a business survey to get a better understanding of Maine business’ domestic trade needs, and launched a new domestic trade program website to offer businesses resources for domestic trade <https://www.maine.gov/decd/domestic-trade>. This effort is being done in consultation with key partners, such as the Maine International Trade Center.
 - OBD has also purchased two subscription-based tools to help improve Maine companies’ access to market data and workforce data, to better inform domestic trade efforts and companies’ business plans.
- **Maine Coworking Development Fund:** Provides grant funding to strengthen opportunities for entrepreneurship; stimulate innovation; and address regional market demand for affordable work environments (supporting communication, information sharing and networking opportunities). Coworking spaces foster dreaming, sharing, iteration, and risk-taking through their energy, density of people, and community-building activities. In addition, collaborative work spaces are at the nexus of multiple areas of an economic strategy - they are among the amenities that can be offered to tourists, they serve as a hub of information and community for remote workers, and they serve as a signal to entrepreneurs and new businesses that a community understands the value of connection.

STRATEGIC PARTNERS

The Office of Business Development works closely with several organizations and entities to assist in accomplishing its goals and responsibilities:

Chambers of Commerce – Regional and Statewide Organizations
Financial Authority of Maine (FAME)
Live and Work in Maine
Maine & Company
Maine Center for Creativity
Maine Center for Entrepreneurial Development (MCED)
Maine Development Foundation (MDF)
Maine Economic Growth Council (MEGC)
Maine Innovation Economy Advisory Board (MIEAB)
Maine International Trade Center (MITC)
Maine Manufacturing Extension Partnership (MEP)
Maine Rural Development Authority (MRDA)
Maine Technology Institute (MTI)
Maine Venture Fund (MVF)
Northern Border Regional Commission (NBRC)
Procurement Technical Assistance Center (PTAC)
Regional Economic Development Districts (EDDs)
Service Corps of Retired Executives (SCORE)
Small Business Development Centers (SBDC)
Small Enterprise Growth Fund (SEGF)

REQUIRED REPORTING

- Ombudsman report on effectiveness of retail business permitting (Title 5, §13063, sub-§7 and sub-§8), biennial report due January 15th 2022.
- Comprehensive Evaluation of State Investment in Economic Development (Title 5, §13070-P), Evaluation due February 1, 2025 and Progress Report due February 1, 2023.
- Pine Tree Development Zone (Title 30-A, §5250-P), biennial report due April 1, 2023.
- Brunswick Naval Air Station Job Increment Financing (Title 5, §13083-S-1), annual report to Maine Revenue Services no later than June 30th.
- Small Business and Entrepreneurship – biennial state of small business and entrepreneurship report (Title 5, §13100, sub-§2-D), no due date.
- Maine Microenterprise Initiative annual update report (Title 5, §13063-N), due January 1st.
- Report on the Credit for major business headquarters expansions (Title 5, §5219-QQ sub-§4), annual report due March 1st.
- Report on the tax credit for Maine shipbuilding facility investment (Title 5, §5219-RR sub-§9), annual report due March 1st.
- Report on the credit for major food processing and manufacturing facility expansion (Title 5, §5219-VV sub-§5), annual report due March 1st.

MAINE OFFICE OF TOURISM, FILM AND OUTDOOR RECREATION

[Title 5 M.R.S.A. §13090-C, 13090-H and §13090-N] Legislative Headcount = 10

The Office of Tourism is charged with administering a program to support and expand the tourism industry and promote the State as a tourist destination. It does this by executing a year-round statewide marketing program to deepen consumer engagement, enrich and promote the tourism brand that ultimately increases tourism spending and generates increased meals and lodging tax collection. The office includes the Maine Film Office which is responsible for the promotion of Maine as a location for film and video production.

The Office of Tourism's mission is to become the premier four-season destination in New England. To accomplish its mission, within the bounds created by statute, the office is authorized to: conduct research to determine market demand; implement public relations and promotional programs designed to market Maine's travel-product; print materials as needed to fulfill requests for information about Maine by consumers and the travel trade; encourage the development of travel-product facilities and attractions; operate tourist information centers; serve as a liaison between private industry groups and local, state, and federal agencies involved in tourism promotion and development; and provide basic support and discretionary grants to regional tourism agencies as well as organizations and associations engaged in tourism promotion. The office continuously conducts local outreach programs, seminars, and conferences with elements of the Maine tourism industry including the Annual Governor's Conference on Tourism and oversees the operation of eight year-round visitor information centers.

ESTABLISHED PRIORITIES

- In Collaboration with the tourism industry and other partners, the Office of Tourism released its **5-Year Strategic Plan in 2019**. The five key strategies include: Present Maine as Real and Authentic; Build Collaboration and Partnerships; Make Sites/Programs Come Alive; Balance Community and Tourism; and Under-stand Tourism Readiness. These key strategies lead to the following business goals:
 - Increase direct tourism expenditures
 - Increase gross restaurant and lodging taxable sales
 - Sustainably Increase leisure visitation volume
- **Marketing Efforts:** The Office of Tourism's budget is allocated as a percentage of restaurant and lodging taxable sales as specified in §13090-K - Tourism Marketing Promotion Fund. With these funds, the office develops and executes an integrated marketing plan that includes a mix of earned, owned and paid media across various channels and platforms - digital/social, print, out of home, broadcast, editorial promotion, media out-reach, and consumer travel and trade shows.
- **Regional Grant Assistance:** Ten percent of the office's budget is annually provided to regional tourism marketing promotion along with Enterprise Marketing Grants, Special Event Grants and Small Communities Grants. In fiscal year 2021, the Office of Tourism awarded more than \$1.1 million in tourism marketing grants throughout the state. Additionally, the Office works with six

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of the eight tourism regions to integrate their regional websites to the Visit Maine platform, allowing for enhanced web design capability and database sharing.

Progress on Performance Measures & Benchmarks: The Office of Tourism evaluates its progress towards its goals with two primary resources: Third-Party Visitor Profile Studies and Maine Taxable Sales Data. The Office of Tourism conducts annual visitor profile studies that provide information about the estimated number of visitors, how much they spend and profile information that helps the Office understand how best to market the state. These reports may be viewed at <https://motpartners.com/research/>. Additionally, restaurant and lodging taxable sales data reported by Maine Revenue Services that may be found at: <https://www.maine.gov/revenue/taxes/tax-policy-office>. Both of these resources demonstrated growth in visitation, direct spending and overall restaurant and lodging taxable sales during the past 10 years. The Office of Tourism was meeting or exceeding its goals until 2020 when the pandemic struck.

During the first half of FY2021, COVID-19 prompted travel restrictions and capacity limits. Businesses that would normally have hosted large gatherings, such as ski resorts and popular snowmobiler venues, still had limits on the number of people allowed to gather in one place. With many visitors reluctant to travel, marketing efforts were adjusted to meet the changing demands. Reduced visitation negatively impacted the ability of many tourism organizations to generate the necessary revenue to meet the match requirement of the State's grant program, so the Office of Tourism adjusted the match requirement from 50% to 5%, reducing the financial barriers for grant applicants. This decision will be evaluated each year and the match amount adjusted as needed.

With the loosening of travel restrictions in the second half of FY2021, visitation returned, but a new issue has emerged as the state experiences workforce shortages. The pandemic has exasperated the situation as the number of international work Visas lagged behind previous years and other issues made it difficult to fill vacant positions throughout the industry. Many tourism businesses had to reduce operating hours and many hotels were unable to rent all of their rooms due to limited staffing, thereby reducing overall revenues for the business and the State. Office of Tourism grants in 2021 provided financial support for Hospitality Maine's and Retail Association of Maine workforce attraction marketing efforts but this is a short-term solution. The Office of Tourism will be working with the tourism industry and Maine Department of Labor to address workforce issues moving forward. This is expected to include workforce training that will be necessary to provide qualified staff to meet industry needs.

Another outcome resulting from the pandemic is that travelers are participating in outdoor activities in record numbers. Increased wear and tear on trails and in parks contribute to the degradation of the natural resources as inexperienced travelers leave garbage behind and in some cases damage the property. The Maine Warden Services is getting more rescue calls and requests from landowners for signs to post their land. This could have a long-term effect on the state's natural resources and tourism economy. The Office of Tourism plans to work with the natural resource agencies and private-sector groups to promote sustainable visitation.

CARES Act Grant Funding: DECD developed the Tourism, Hospitality, Retail Recovery Grant program at the end of December 2020. Within a matter of hours, the Office of Tourism set up and staffed a live chat option on our industry web site, assisting hundreds of small businesses by answering eligibility questions.

In 2021, the Office of Tourism was awarded an Economic Development Administration grant that will be utilized to supplement its tourism marketing efforts and for the development of a statewide sustainable tourism management plan.

Cultural Tourism: Maine is a place where travelers have a truly unique opportunity to experience rich cultural traditions, world-class visual and performing arts offerings, award winning locally sourced cuisine, intact historic downtowns, local festivals and exceptional heritage-based outdoor recreation. Together, these attributes make tourism in Maine a vital economic driver and uniquely position the state. Maine Office of Tourism research has consistently shown that visitors to Maine typically engage in a blend of nature-based and cultural activities. Understanding that cultural heritage tourism is a significant piece of the travel market, the Maine Office of Tourism contracts with a cultural development consultant whose role is to identify, develop product and broaden awareness of Maine's tourism ready cultural assets. Cultural heritage tourism can generate both tangible and intangible benefits to a destination. Cultural and heritage community improvements enhance quality of life, which in turn contributes to increased local pride thus creating places that people want to visit, or even relocate to. It is imperative that Maine communities continue to identify and nurture cultural heritage tourism opportunities and experiences to remain competitive in the global travel market. In 2021, the Office of Tourism established a relationship with Four Directions Development Corporation to assist the indigenous populations with developing a long-term Wabanaki Cultural Tourism Plan.

Destination Development: A program for destination development was created in response to rural tourism industry's request for assistance in traditional destination areas to help determine immediate steps necessary to remain competitive in tourism markets. A dedicated position was created within the Office of Tourism by request of the Maine Woods Consortium (MWC), a network of marketing and economic development entities in Maine's seven most rural counties, with support of the Northern Forest Center (NFC). The position, though statewide, has partnered with the MWC and NFC in a true "public-private partnership", to offer initial support to rural destinations that requested this assistance. Community development work crosses traditional economic development boundaries and may include infrastructure work, finding funding, making important connections with various state departments for community leadership and specific businesses as required. Additionally, community work and successful destinations require a unique level of cooperation among business, non-profit, and municipal stakeholders and a common set of skills, knowledge, and language to enable effective team-based project implementation. Focused assistance has been directed to destinations that have exhibited leadership, commitment and readiness to help themselves through asset inventory and evaluation, commissioning regional studies, hiring professional consulting assistance to raise their own local awareness on how to make their destination more appealing to attract visitors and visitor spending. Tourism resiliency during in the foreseeable future will focus on sustainable tourism

practices. To this end, the Office of Tourism will be developing a statewide sustainable tourism management plan to balance the environmental, economic and social aspects of tourism in Maine.

STRATEGIC PARTNERS

Groups, networks and organizations with whom the Office of tourism connects directly for tourism marketing and product development initiatives:

Maine Hospitality and Tourism Alliance; is comprised of Maine Tourism Association, Hospitality Maine, Ski Maine, Maine Campground Owners Association and Retail Association of Maine.

Discover New England (DNE) was founded in 1994 and is a non-profit regional tourism marketing organization funded by equal contributions from the six New England State Tourism Offices. DNE's mission is to increase overseas visitation into New England thereby strengthening the economic vitality of the region.

CruiseMaine was formed in 2002 and is dedicated to the promotion, education and support of Maine communities seeking sustainable cruise ship tourism, infrastructure investment, and economic and destination development.

Maine Motorcoach Network is a network of tourism suppliers (hotels, attractions, restaurants and more) that work collaboratively to increase the revenue to Maine businesses through Motorcoach travel.

Maine Woods Consortium (MWC) is an open association of non-profit organizations, businesses and government agencies dedicated to advancing a "triple bottom line" approach (economy, environment, community) to the development and conservation in the Maine Woods region.

The Maine Development Foundation's Downtown Center serves as the state coordinator for the National Trust for Historic Preservation's Maine Street Program.

Portland and Bangor Convention and Visitor's Bureaus - These two destination marketing organizations are dedicated to increasing not only leisure travel, but also business travel focusing on attracting meetings, conferences, conventions and events to these key cities and broader regions to which they are gateways.

Four Directions Development Corporation seeks to improve the social and economic conditions of the Native American tribes in Maine and is developing a Wabanaki Cultural Tourism Plan for the state.

The Maine Sports Commission aims to promote Maine as a four-season destination for sports events and sports-related meetings and to increase the economic impact of the state by attracting new events or by expanding existing sports-related events.

Maine Chambers of Commerce

Scenic Byways Organizations

New England Tourism Center

State Agencies such as Department of Agriculture, Conservation and Forestry, Department of Inland Fisheries and Wildlife, Department of Transportation, Department of Marine Resources, and others as applicable.

REQUIRED REPORTING

- Tourism Marketing and Development Strategy (Title 5, §13090-E), 5-Year Marketing Development Strategy and quarterly presentation of activities beginning January 1, 2013 to tourism industry stakeholders and annual report to the Governor and Legislature due January 1st.

MAINE FILM OFFICE

A division within the Maine Office of Tourism at the Department of Economic & Community Development, the Maine Film Office markets Maine as a filming location and executes a strategy to increase production in Maine to help grow Maine's economy. The Film Office is the official liaison between the film industry, state agencies and production companies.

The Film Office provides productions with essential support services and resources; partners with public and private stakeholders to identify opportunities to build the film, television and digital media industry sectors; and encourages the hiring of Maine residents and sourcing of goods and services from Maine businesses to deepen the industry's economic impact in Maine.

The Film Office manages the administration of the Maine Attraction Film Incentive Plan with Maine Revenue Services and maintains the website, FilmInMaine.com, as a comprehensive resource of information about Maine including three databases with listings of: businesses that provide goods and services to productions; resident employees available for hire; and locations to film throughout the state.

Comprised of one staff position and funded through an annual transfer of Other Special Revenues from the Office of Tourism, the Film Office provides consultative professional advice, expertise and testimony about policy and legislation to promote the industry.

Marketing Efforts: With trade shows, conferences, film festivals and in-person industry meetings curtailed across the country, the Film Office shifted its marketing online, created a virtual marketing campaign promoting Maine as a great place to film in this "new normal" as soon as the time was right, and continued to promote Maine as a filming location.

COVID-19 Response: When the Coronavirus outbreak shuttered production in Maine in March of 2020, the Film Office worked with the local film community to create industry-specific safety plans so they could start filming again safely when production resumed in Maine.

A "Coronavirus Update" page was created on the Film Office website to provide the global industry COVID-19 guidance for filming in Maine. A "Local News" page was utilized to communicate the

latest industry news and provide status updates about filming trends during the pandemic, and both pages continue today.

Given Maine's appealingly lower COVID-19 infection numbers, productions started filming again in Maine as soon as film and photography re-opened in June. The Film Office worked with productions filming in Maine to ensure that they followed Maine's COVID-19 guidance and that they had a plan for safety protocols and procedures on their productions.

Despite a pandemic production shutdown from March to June, the number of productions that filmed in Maine during 2020 increased over 2019 as productions prioritized finding safe places to film. Productions started hiring more locals and sourcing more goods in Maine and the trend continues in 2021.

The Film Office also assisted with the Department of Economic and Community Development's work to provide Maine businesses with economic recovery support, and worked with the Business Answers program throughout 2020 to help respond to questions about the state's support efforts; including COVID-19 prevention guidance checklists, grants, reopening resources and other financial assistance programs.

ESTABLISHED PRIORITIES

Based on industry input, The Maine Film Office developed a SWOT analysis and released its 5-Year Strategic Plan in 2019. The plan identifies areas prioritized to strengthen the local film and creative industry, attract production to Maine, and increase the economic impact of the film industry in Maine. These key strategies lead to the following business goals:

- Increase the global visibility and viability of Maine as a filming location
- Increase the number of productions that film in Maine and the amount of expenditures by productions in the local economy
- Build local public awareness about this knowledge-based, technology-driven industry that adds value to all other business sectors

STRATEGIC PARTNERS

The Maine Film Office works closely with a number of state agencies, non-governmental organizations, and entities to assist in accomplishing its goals and responsibilities.

Association of Film Commissioners International

Maine Arts Commission

Maine Film Association

Maine Revenue Services

Maine Bureau of Parks and Lands

Maine Municipalities
Acadia National Park
Regional Chambers of Commerce
Portland and Bangor Convention and Visitor's Bureaus
Maine Public Broadcasting Network
AARP, Movies for Grownups
Educational Institutions; including University of Maine, Maine Community Colleges, Mid-Maine Technical Center, Maine Media Workshops & College, and secondary schools
Maine Film Festivals; including Camden International Film Festival, Maine International Film Festival, and Maine Jewish Film Festival

REQUIRED REPORTING

- Maine State Film Office Report (Title 5, §13090-L). Annual report due to the Legislature on January 15.

OUTDOOR RECREATION

The Maine Office of Outdoor Recreation was created in 2018 and focuses on leveraging Maine's assets and outdoor recreation heritage to grow the outdoor recreation economy and build Maine's outdoor recreation brand as part of a coordinated effort with partners from the public and private sectors.

Maine's outdoor recreation industry is made up of those that are making the gear, making the goods, making the experience and goes beyond the buyers and sellers – including land managers, access facilitators and educators.

In 2020, the outdoor industry experienced many of the business disruptions attributed to COVID-19, including supply chain disruptions to limited visitor markets, but the industry also experienced an incredible surge in outdoor recreation participation. Additionally, outdoor industry businesses were quick to pivot to meet growing demand for PPE and safe outdoor experiences.

Over the course of the year, the Office of Outdoor Recreation has worked with private sector as well as public sector partners to identify growth opportunities and address existing challenges, from the launch of the Maine Trails Coalition and Look Out for Me campaign helping to message responsible recreation, to bringing together industry leaders for weekly Outdoor Recreation meetings and supporting Maine Outdoor Brands with their launch Adventure Local Maine to their continued work helping outdoor industry businesses thrive.

We have started to work with partners to better define and build career pathways in the outdoor industry to attract Maine’s young people and increase marketing of Maine’s outdoor recreation and outdoor business degree programs and connect education to jobs.

Per the latest report from the Bureau of Economic Analysis Outdoor Recreation Satellite Account - Maine is among the top states in the country for the value outdoor recreation adds to the state’s economy. According to the report, which focuses on 2019 data, Maine’s outdoor recreation industry makes up a larger percentage of the state’s economy than in almost any other state – ranking in the top five among Hawaii, Montana, Florida, Vermont, and Wyoming.

Key 2019 Maine highlights show that:

- Outdoor recreation made up 4.2% of Maine’s economy—double the national average.
- From 2018 to 2019, contribution to state GDP has grown 5.9% in Maine, compared with an increase of 3.7% for the US.
- Outdoor recreation continues to support more than 40 thousand jobs in Maine, accounting for 4.7% of employment.
- From 2018 to 2019, the outdoor recreation employment and compensation in Maine grew faster than the U.S. average.
- The biggest activity contributors are boating/ fishing generating \$284 million; followed by RV’ing, at \$151 million. Snow activities generate \$64 million; with hunting/shooting/ trapping at \$53 million.

As a rural state, building a strong outdoor recreation brand that will support our existing businesses, attract new businesses to our communities, encourage healthy lifestyles and grow our economy.

ESTABLISHED PRIORITIES

- Strengthen and grow the outdoor recreation economy by developing strategies to create outdoor recreation employment, to enhance business growth and to coordinate with state economic development leaders to integrate the outdoor recreation industry into their efforts.
- Monitor, analyze, develop and coordinate outdoor recreation policies at the federal, state and local levels. Establish relationships between diverse industries that depend upon the state’s natural resources to ensure recreation interests and perspectives are included in policy decisions related to land management and land use planning activities, including access, stewardship and conservation.
- Facilitate coordination with Maine Office of Tourism, Department of Inland Fisheries & Wildlife, Department of Agriculture, Conservation and Forestry, and Department of Transportation in promoting outdoor recreation opportunities. Coordinate market research on the impact of outdoor recreation to the state, including participation and consumer spending figures.

- Serve as a central point of contact for the outdoor recreation industry in Maine, monitoring emerging trends and issues that may potentially impact the outdoor recreation assets and experiences in the state.
- Promote the health benefits of outdoor recreation by encouraging active lifestyles for Mainers through collaboration with health-care industry leaders and local communities minimizing barriers to outdoor recreation opportunities.

STRATEGIC PARTNERS

The Office of Outdoor Recreation works closely with a number of public and private sector partners on various initiatives including, but not limited to:

Department of Agriculture, Conservation & Forestry - (Bureau of Parks & Lands) Maine Trails Advisory Committee assisting with review of Land & Water Conservation Fund & Recreational Trail Program grant applications; assist with development of State Comprehensive Outdoor Recreation Plan; assist with media outreach and promotion of public lands, trails & parks; connect with Off-Road Recreational Vehicle program.

Department of Inland Fisheries and Wildlife - Promote and provide technical assistance to Guides, sporting camps and Outfitters; assist with communicating information about Outdoor Partners and Landowner Relations; assist with outdoor, hunting and fishing show participation; assist with media outreach for outdoor-related stories.

Department of Transportation - Acadia Gateway Center Planning; scenic byway support and promotion; connect with DOT staff working on public transportation, signage, bike/pedestrian and trail projects.

Department of Marine Resources - promote saltwater fishing charters

Maine Made Marketing Program - Share information on new and expanding outdoor product manufacturers and collaborated on a pilot Live stream product showcase and sales event.

Office of Tourism – Help coordinate outdoor recreation related marketing and product development; assist with Destination Development work; partner on responsible recreation messaging through Look Out for ME campaign; assist with grant and RFP reviews; provide guidance for PR & media outreach related to outdoor recreation and asset procurement.

Office of Business Development – domestic trade program and outdoor industry business assistance.

Maine Outdoor Brands - (MOB) has created a coalition comprised of stakeholders to promote the significance of Maine’s outdoor recreation economy and to help outdoor product and outdoor experience companies grow and prosper. As the primary trade association representing businesses and non-profit organizations in the outdoor industry, OOR partners with MOB for professional development & business training, B2B trade show attendance, career pathway work, promotion, brand awareness and more.

Maine Trails Coalition – formed in 2019 to be a statewide voice for trail users, supporters, and advocates. Trails are a major component of the outdoor recreation economy in Maine. Working with

this group to advance the trails movement as trails benefit the communities and people who live, work, visit, and play all across the state.

Maine Gear Share – a collaboration of trip leading organizations, brands, and outdoor funders working to develop a statewide gear lending system. Working with them to build this system will help provide the right gear to new users and others to increase access to the outdoors and help alleviate some of the early barriers to participation.

University of Maine System – Research projects including trails & park usage; outdoor industry workforce assessment and outdoor recreation higher education program and degree inventory.

Economic Development Districts – assist with information for Comprehensive Economic Development Strategies; outdoor recreation asset and business inventories; other planning and economic development work focused on growing the outdoor recreation economy.

Four Directions Development Corporation – working in partnership with Office of Tourism and FDDC on Wabanaki Cultural Tourism Initiative

Maine Sports Commission – active (founding) board member and work collaboratively on securing, assisting and promoting outdoor recreation competitive events.

Northern Forest Center – assist with outdoor recreation and destination development efforts

Confluence of States – a coalition currently of 13 states with Offices of Outdoor Recreation that work together to serve as a single voice for the outdoor industry and highlight the importance of the outdoor recreation economy. Working together to unify communities, bridge societal divides and improve mental and physical health of all.

OFFICE OF COMMUNITY DEVELOPMENT

[Title 5, §13071] Legislative Headcount = 7

The Office of Community Development (OCD) is responsible for the administration, financial and programmatic oversight, and all federal regulatory compliance of the Community Development Block Grant (CDBG) program. This funding originates at the Department of Housing and Urban Development (HUD). Through a 2% match from the State's General Fund, HUD provides annual funding of approximately \$12M. HUD distributes funds to each State based on a statutory formula which takes into account populations, poverty, incidence of overcrowded housing, and age of housing. Neither HUD nor States distribute funds directly to citizens or private organizations; all funds (other than administration and the technical assistance set-aside) are distributed by States to units of general local government. The powers and duties of the Office of Community Development are detailed in Maine statute and the United States Housing and Community Development Act of 1974, Title 1, and its subsequent amendments.

Each year OCD is required to undertake a CDBG citizen participation process which conforms to HUD's required process for submission of the Annual Action and Five-Year Consolidated Plans. This process includes joint public forums with MaineHousing, Maine Community Development Association and formal public hearings. Public comments are solicited and used in determining potential changes in the CDBG program. The final document is known as the CDBG Program Statement, which is reviewed and approved by HUD.

ESTABLISHED PRIORITIES

OCD must ensure all CDBG funded activities meet one of three national objectives:

- Benefit to low- and moderate-income persons
- Prevention and elimination of slum and blight conditions
- Meeting community development needs having a particular urgency

These objectives are met by assisting local governments, via CDBG, to implement programs which:

- Are part of a long-range community strategy.
- Improve deteriorated residential and business districts and local economic conditions.
- Provide the conditions for incentives for further public and private investments.
- Foster partnerships between groups of municipalities, state and federal entities, multi-jurisdictional organizations, and the private sector to address common community and economic development problems.
- Minimize development of sprawl consistent with the State of Maine Growth Management Act and support the revitalization of downtown areas.

In addition to the Office of Community Development's (OCD) regular CDBG allocation, OCD received \$15,698,000.00 of additional CDBG funding under the CARES Act in 2020. Some of the initiatives the OCD has completed or are currently underway include:

- Emergency Rental Assistance in partnership with MaineHousing and the Community Action Agencies (over 1,000 households assisted).
- Micro-Enterprise Assistance in partnership with Aroostook County, the Small Business Development Centers (SBDCs) and Androscoggin Valley Council of Governments, Northern Maine Development Commission, Southern Maine Planning and Development Commission and Coastal Enterprises Inc. Over 450 micro-enterprise businesses already have been assisted with grants up to \$5,000.
- Food Security Program which is a partnership with the Town of Brunswick and the Good Shepherd Food Bank, provided additional resources to local food banks statewide.
- YMCA Alliance of Maine will use CDBG COVID-19 funding to provide childcare scholarships to families statewide.
- The National Digital Equity Center will provide 265 scholarships for low-to-moderate individuals to participate in the Maine Digital Inclusion Initiative.
- MaineHousing will use CDBG-COVID-19 funds in conjunction with other existing funds to develop additional permanent supportive housing for the homeless.

MAINE MADE PROGRAM: Through its website, social media, monthly newsletter and trade show support, the Maine Made Program builds recognition and awareness for hundreds of exceptional Maine made products and their producers, via the branding and logo: "Maine Made America's Best". The Maine Made Program also provides marketing assistance, counseling referrals, and facilitates B2B experiences to over 1,600 members. This assistance allows members to increase revenues through new and expanded market opportunities and increase employment levels because of experienced growth. Program members range from micro-enterprises to internationally recognized companies.

As a result of the COVID-19 Pandemic creating new consumer buying habits and the huge loss of business to consumer shows, fairs, and events the following program adjustments/enhancements were made:

- Waived the one-time \$100 new member set-up fee to allow members to reinvest in their small businesses.
- Created a "members only" portal to disseminate information on grants, workshops, B2B communications, and technical assistance.
- Increased social media to carry our message to a wider consumer base, being more thoughtful of who the buyers are and what they are seeking.

- Developed a more aggressive print advertising campaign targeting specific markets outside the state.
- Effectively communicated with partner organizations to create clear and concise messaging about workshops, marketing tools, and self-help without duplication of services.
- Prepared members for the holiday season with tools and resources to enhance ecommerce opportunities for increased revenue.
- Partnered with O’Maine Studios to host 4– 1 hour long live shows–“Live From Maine”
- broadcast online via Facebook Live (Nov/Dec)– an online ecommerce platform where consumers could learn about areas in Maine where products are made, meet makers, learn about products inspiration and development, and shop at one location safely online from their homes with no shipping costs associated with the order. Currently seeking sponsorship to continue the programming on a monthly basis.

STRATEGIC PARTNERS

Maine Department of Transportation
 Maine Department of Environmental Protection
 Maine Department of Public Safety
 United States Department of Agriculture
 Maine Safe Drinking Water Program
 MaineState Housing
 Community Action Agencies
 Regional Planning Commissions
 Councils of Government
 Maine municipalities
 Maine Development Foundation

REQUIRED REPORTING

- Department of Housing and Urban Development Federal Reporting Systems: IDIS, DRGR, FFATA.

MAINE INTERNATIONAL TRADE CENTER

[Title 10, Chapter 107-b] Legislative Headcount = 2

Maine International Trade Center (MITC) was created by unanimous act of the state legislature in 1996 to expand Maine's economy through increased international trade in goods and services. MITC is a public-private partnership funded through the Maine Department of Economic and Community Development, membership dues of approximately 300 business members, as well as corporate sponsor contributions. Of MITC's membership, 81% have fewer than 100 employees; 68% have fewer than 25 employees. Each year, MITC works with about 300 clients in Maine, and completes over 1,000 trade assistance consulting and research projects for those clients. The budget includes funding for the State Director of International and Maine North Atlantic Development Office (MENADO) Director, as well as pass-through All Other funding in support of its operations.

Like the Maine Technology Institute, MITC's governance structure also includes a private sector board of directors. Ten members elected from the Center's membership, six appointed by the Governor, and the Center's President constitute the voting board. The state directors of the US Commercial Service and US Small Business Administration, the president of the Maine Manufacturing Extension Partnership, and the DECD commissioner are ex officio members to ensure coordination between agencies.

ESTABLISHED PRIORITIES

MITC provides critical services to Maine's small- and medium-sized businesses, primarily in the areas of international business support and workforce development to help businesses identify and take advantage of opportunities in the global marketplace. MITC's core functions are to provide accurate, relevant international trade education, and one-on-one counseling, and facilitated activities to expose Maine businesses to overseas opportunities.

International Business Assistance

Trade Missions and Trade Shows: MITC organizes gubernatorial and industry-specific trade missions to targeted markets and coordinates group participation in international trade shows, offering cost-effective opportunities for small- and medium-sized companies to meet international buyers and distributors. In a typical year, MITC coordinated shared exhibit space and one-on-one business matchmaking meetings with international buyers for Maine companies at trade shows featuring Maine's food, seafood, composites, and life sciences industries in the US, Europe, and Asia. During the pandemic, these efforts shifted to virtual, and online events were held that promoted Maine's education, food, and forest bioeconomy efforts. In addition, MITC facilitates business delegations to the North Atlantic region through its MENADO initiative. Though 2020 numbers are lower due to reduced travel, these efforts produced an average of about \$25 million in projected sales annually in 2017-2019.

Invest in Maine: The Invest in Maine initiative was designed to increase the flow of foreign direct investment (FDI) dollars into Maine through international business attraction and international joint venture opportunities. Invest in Maine works with a lead generation and management firm in the UK

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to identify prospects, as well as engaging with partner organizations like Maine & Co. and FOR/Maine. In past years, Invest in Maine has leveraged MITC's participation in several trade shows in the advanced materials, food processing, and life science sectors to meet new investors, and co-hosted a program for Italian companies highlighting opportunities in Maine for the US market in December 2020.

StudyMaine: Nearly 2,500 international students were enrolled in Maine in 2019, contributing approximately \$90 million to Maine's economy. StudyMaine, a consortium of Maine high schools, colleges, and universities, promotes the state as a place to study and encourages lasting ties through alumni and parent relationships. StudyMaine is an extension of MITC's export development work, with crossover to investment attraction. In 2020, StudyMaine, in close cooperation with the US Commercial Service office in Portland, led Maine education institutions to Turkey and Azerbaijan on a student recruitment mission just before the pandemic and met with interested students, parents, and agents to promote Maine as an education destination. StudyMaine has also hosted or participated in several virtual fairs for parents and students in Turkey and Ukraine.

Workforce Development

Customized Business Assistance: Through its own staff, research support interns, and network of service providers, MITC provides customized assistance and business answers to Maine's internationally active community. These projects range in complexity from simple question-and-answer to longer term international business strategy discussion. MITC services are available to Maine companies regardless of membership status with MITC.

Educational Workshops and Seminars: MITC conducts or co-hosts trade education training programs, ranging from one-hour webinars to half-day conferences, that feature keynote speakers and panel sessions, as well as business networking receptions. MITC's trade education series, Global U, offers a multi-tiered approach from basic information to advanced specialized topics offered through multiple channels: live webinars, video on-demand, and, when possible, live webinars. MITC also hosts one large annual event, Maine International Trade Day, which typically attracts over 300 attendees, and rotates between venues in Bangor, Rockport, and Portland.

Internship Program: MITC helps train tomorrow's workforce with a longstanding and dedicated internship program. Since 1997, MITC has directly trained hundreds of undergraduate and graduate students with real-life research and trade development projects, many of whom have gone on to private sector jobs in Maine and elsewhere.

Specialty Programming

Maine North Atlantic Development Office (MENADO): MENADO was created in 2014 to increase trade and investment between Maine and markets of the North Atlantic Region and guide Maine's policy in Arctic affairs. The work of MENADO includes delivering Nordic models of success to Maine industries, such as expert contacts and resources for forest and ocean bioeconomy development and maritime cluster innovation. In past years, MITC's MENADO program organized Maine participation in several North Atlantic/Arctic trade and policy events and conferences and presented at numerous domestic and international events; work that has extended into the virtual world in 2020-21. MENADO's work has demonstrated success fostering a North Atlantic and High

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North focus for Maine business development, as well as academic, arts, and cultural exchanges. The initiative has inspired collaboration between 13 colleges, universities, and research institutions in Maine for sharing resources and curriculum around North Atlantic and Arctic studies and provided the context and networking support for University of Southern Maine, UMaine's Climate Change Institute, University of Maine School of Law's Center for Oceans and Coastal Law, and UNE to develop their respective North Atlantic and Arctic institutes. MENADO's growing network connects Maine with new opportunities throughout the North Atlantic, Arctic, and near Arctic, establishing Maine as a valued and respected member of the Region.

State Trade Expansion Program (STEP): Created in 2011, STEP is a cooperative funding arrangement between the US Small Business Administration and state trade offices like MITC. Funds received under this program are intended to be deployed directly to small businesses to support projects like those mentioned above – capacity building and trade development. Currently, Maine is in the ninth year of funding under this program, which has assisted well over 100 business across the state and resulted in tens of millions of dollars of reported export sales.

EMERGING PRIORITIES

As the global economy begins to recover from the COVID-19 pandemic, additional priorities will attract MITC's attention in the near-to-medium term:

- **Offshore wind:** The emergence of an offshore wind economy in the United States, driven by European investors, will require the organization to begin focusing some of the outlined activities above on this sector. MITC is working closely with the Governor's Energy Office and other partners on this project.
- **Bioeconomy:** The next generation of forest (green) and ocean (blue) technologies is beginning, and through MITC's MENADO program, the organization is in a unique position to connect global thought leaders to inform Maine's strategy discussion.
- **Domestic trade:** MITC is well positioned to assist the Office of Business Development in building out their domestic trade program, as well as exploring opportunities for MITC itself to engage domestically where appropriate.

STRATEGIC PARTNERS

MITC is well connected with public and private organizations, across Maine and around the world, to assist in accomplishing its goals and responsibilities:

Finance Authority of Maine

Governor's Energy Office

Maine & Co.

Maine Department of Economic and Community Development

Maine Department of Agriculture, Conservation, and Forestry

Maine Department of Marine Resources

Maine Development Foundation

Maine Port Authority

Maine Manufacturing Extension Partnership

Maine Technology Institute

Maine SBDC

Live & Work in Maine

SCORE Maine

University of Maine

Food Export USA

SIDO – State International Development Organizations

US Commercial Service

US Small Business Administration

REQUIRED REPORTING

- Annual report and independent Audit of activities to the Governor, Joint Standing Committee of the Legislature having jurisdiction over economic development matters, and the MITC membership. (Title 10, §945-K)

MAINE TECHNOLOGY INSTITUTE

[Title 5, Chapter 407, Subchapter 1] Legislative Headcount = 1

Founded and funded in 1999 by the Governor and Maine State Legislature, the Maine Technology Institute is the State's industry led, publicly funded, nonprofit corporation whose core mission is to diversify and grow Maine's economy by encouraging, promoting, stimulating, and supporting innovation and its transformation into new products, services and companies, leading to the creation and retention of quality jobs in Maine.

MTI leads the development of a strong culture of innovation in the State of Maine and is well positioned for continued growth and effectiveness. It is organized as a nonprofit corporation, consistent with the provisions of the Federal Internal Revenue Code. By-laws were drafted and corporation documents filed in September of 1999.

A Board of Directors consisting of thirteen voting members and two non-voting members governs MTI. The Governor appoints ten directors, eight representing the targeted technologies and two of whom have demonstrated finance, lending or venture capital experience. The Commissioner of the Maine Department of Economic and Community Development, the Chancellor of the University of Maine System and the President of the Maine Community College System, or their designees, are ex-officio members. The MTI President is a non-voting director. Seven subsidiary boards, each representing a targeted technology sector, were formed to support the MTI Board. Approximately 120 subject matter experts comprise the membership of these Tech Boards.

MTI plays a key part in the State's economic development strategy and is a significant driver in expanding research and development to creating new innovative ventures. Since its founding, MTI has distributed over \$290 million in more than 3,000 distinct projects across the State of Maine, and that funding has leveraged well-over \$1 billion in matching investment. In the past fiscal year, MTI used its \$6.7 million appropriation, along with investment returns and loan payments, to put \$9.4 million to work in 140 distinct projects across Maine. This funding helped leverage \$74 million in private sector matching investment and led to the creation and retention of well-over 1,600 jobs.

ESTABLISHED PRIORITIES

MTI makes direct investments in ventures pursuing promising technologies, providing targeted commercialization assistance to Maine companies and strengthening Maine's technology clusters. It works with organizations and individuals focused on expanding the State's entrepreneurial ecosystem to stimulate new venture formation. Regarded as the leader and dominant player in this effort, MTI programs require at least a 1:1 matching contribution from award recipients. MTI award programs are based on scientific or technical merit, commercial feasibility, and economic impact potential to the State.

Funding from MTI signals a critical validation or endorsement of an idea, product, or service. The MTI application process requires a disciplined approach demanding that the entrepreneur attempt to define a business model and build a business case for his or her idea, product, or service. That validation helps lend credibility and better positions the product or process for success in the marketplace and with investors and traditional lenders.

After implementing its 2017 strategic plan, MTI launched a completely new approach to funding innovation in Maine in FY19, FY20, and FY21. The new approach includes the following changes:

- Improvements to application, review and monitoring processes that create an improved customer experience and efficiencies for innovators and staff.
- Improvements to the reporting and monitoring processes that offer a clear understanding of MTI's investments' geographic distribution, impact and performance.
- A tailored and fluid approach to delivering funding and services to innovators and innovation ecosystem partners.

COVID-19 IMPACT: The pandemic continues to impact the way business is conducted between MTI and its clients. While most of the MTI team continues to work remotely, the organization is experiencing little impact on its ability to manage its investment process. However, the Institute will continuously monitor and review this arrangement throughout the year to ensure that MTI's clients receive the utmost in customer service and responsiveness.

BOND ADMINISTRATION: From time to time, the Maine Legislature passes research and development bond initiatives that are presented to Maine voters for approval. In most cases, once the bond issues are approved by voters, MTI is asked to administer the funds on behalf of the State of Maine. MTI is currently managing and administering \$68 million in bond-funded research and development infrastructure projects.

SPONSORSHIP: MTI also supports Maine's innovation economy through event sponsorships that promote innovation and entrepreneurship in Maine. MTI is interested in supporting events that align with one or more of these three areas:

- **MARKETING/SPONSORSHIPS:** To ensure that MTI's programs and services are better known and better understood, and to help maintain a strong application pipeline, it supports events that reach its targeted audiences and provides the opportunity to share information about the organization. MTI celebrates the successes of its partners, programs, clients, and organizations to encourage a culture of innovation, aspiration, and success in Maine. It also supports educational and networking opportunities for current and potential MTI companies, organizations, and innovators to grow and succeed.
- **FEDERAL FUNDING ASSISTANCE:** The federal Small Business Innovation Research (SBIR) and the Small Business Technology Transfer (STTR) program provides over \$3.7 billion in annual funding for small businesses to conduct research and development of innovative technology leading to the commercialization of new products, processes and services.

As Maine’s official SBIR/STTR support organization, MTI hosts and participates in workshops to help Maine businesses learn about the program, helps companies develop strong, competitive funding proposals and offers funding assistance for activities related to creating and submitting SBIR/STTR proposals.

- **INNOVATION ECOSYSTEM SUPPORT:** Consistent with MTI’s statute, it works with partners across the State of Maine to ensure that a complementary system of supports exists for entrepreneurs and businesses to encourage, promote, stimulate and support innovation and its transformation into new products, services, companies, and quality jobs for Maine people.

STRATEGIC PARTNERS

Bigelow Laboratory for Ocean Sciences
Bioscience Association of Maine (BIOME)
Campus Ventures at USM
Cleantech Innovations of New England
Coastal Enterprises (CEI)
Department of Economic and Community Development (DECD)
Downeast Institute (DEI)
E2Tech
Economic Development Council of Maine (EDCM)
Finance Authority of Maine (FAME)
Foster Center for Student Innovation
Gulf of Maine Research Institute (GMRI)
Island Institute
Maine & Company
Maine Accelerates Growth (MxG)
Maine Aerospace Alliance
Maine Angels
Maine Aquaculture Innovation Center (MAIC)

Maine Center for Entrepreneurs (MCE)
Maine Composites Alliance (MCA)
Maine Innovation Economy Advisory Board (MIEAB)
Maine International Trade Center (MITC)
Maine Venture Fund (MVF)
Manufacturers Association of Maine (MaME)
Manufacturing Extension Partnership (MEP)
Mt. Desert Island Biological Labs (MDIBL)
New England Venture Summit
SBA SBIR/STTR Programs

State of Maine, Department of Economic and Community Development
2021 Program Evaluation Report

SCORE

Slow Money Maine

Small Business Administration (SBA)

Small Business Development Centers (SBDC)

Startup Maine

State Science and Technology Institute (SSTI)

TechPlace

The Jackson Laboratory (JAX)

The State's Economic Development Districts (EDDs)

Union River Center for Innovation (URCI)

University of Maine System, including the various research centers

University of New England (UNE)

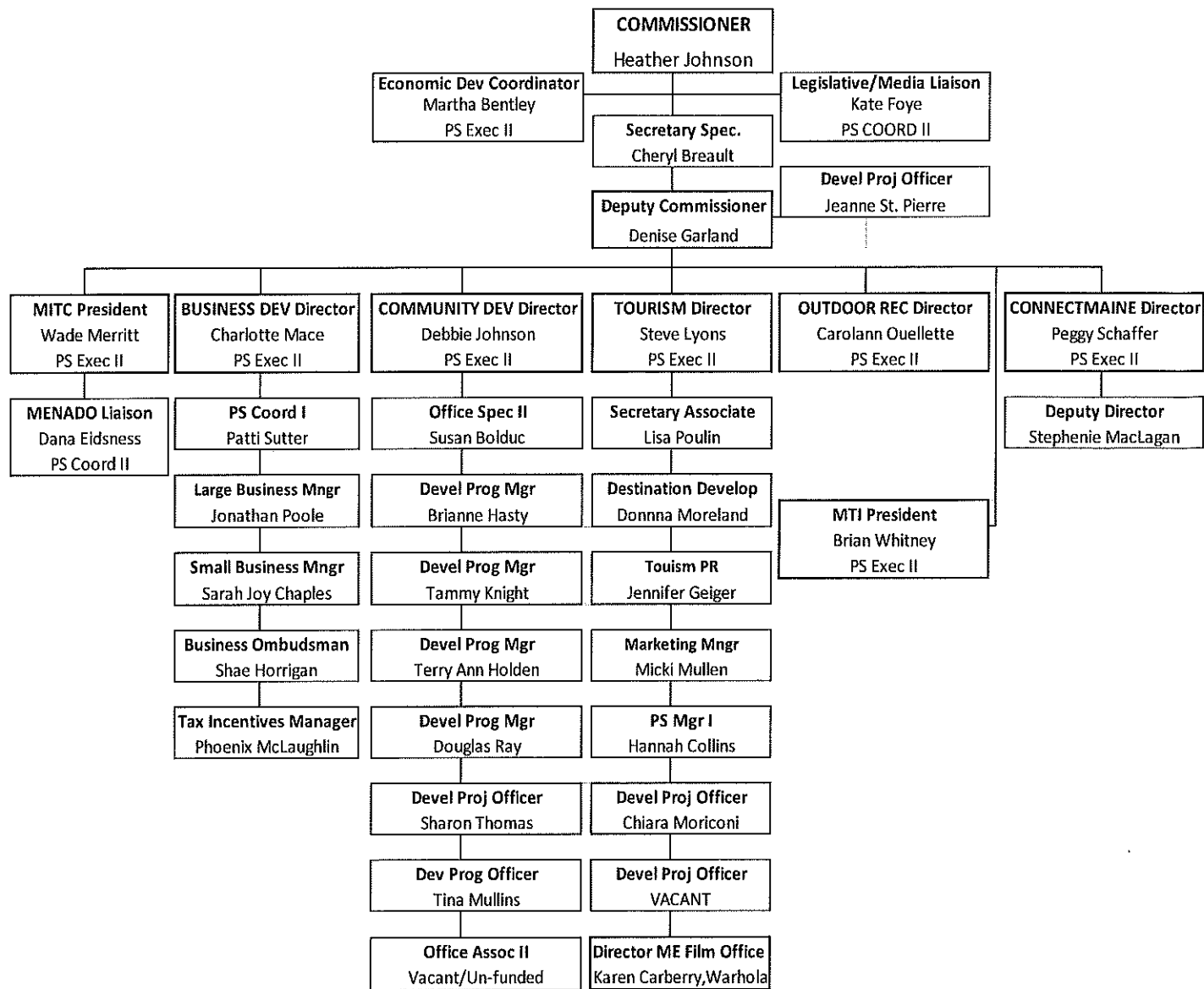
UpStart Maine

REQUIRED REPORTING

By December 15th of each year, the institute shall provide an annual report, with audited financial reports, on its activities to the joint standing committee or joint select committee of the Legislature having jurisdiction over research and development matters. (Title 5, §15302 (9))

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ORGANIZATIONAL STRUCTURE



DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT

FINANCIAL SUMMARY

BY PROGRAM

BY YEAR 2012-2021

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
6901 ECONOMIC & COMMUNITY DEV ADMIN										
010 General Fund	1,628,920.00	1,627,476.00	1,542,265.00	1,547,085.00	1,474,121.00	1,461,524.00	1,514,180.00	1,522,111.00	1,668,553.00	1,678,249.00
	1,628,920.00	1,627,476.00	1,542,265.00	1,547,085.00	1,474,121.00	1,461,524.00	1,514,180.00	1,522,111.00	1,668,553.00	1,678,249.00
Positions	5,000	5,000	4,000	4,000	4,000	4,000	4,000	4,000	5,000	5,000
Personal Services	487,874.90	412,437.08	440,149.70	456,972.16	514,558.92	517,692.23	525,330.42	362,884.47	665,737.15	786,998.63
All Other	848,361.62	1,144,733.33	934,963.76	1,072,814.84	826,205.66	987,623.79	883,126.46	699,570.60	778,589.46	700,279.18
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	1,336,236.52	1,557,170.41	1,375,113.46	1,529,787.00	1,340,764.58	1,505,316.02	1,408,456.88	1,062,455.07	1,444,326.61	1,487,277.81
58512 OFFICE OF BUSINESS DEV										
010 General Fund	1,275,316.00	1,275,639.00	1,375,114.00	1,382,568.00	1,476,019.00	1,468,222.00	2,239,189.00	2,256,764.00	1,526,590.00	1,537,163.00
	1,275,316.00	1,275,639.00	1,375,114.00	1,382,568.00	1,476,019.00	1,468,222.00	2,239,189.00	2,256,764.00	1,526,590.00	1,537,163.00
Positions	7,000	7,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000
Personal Services	456,212.07	738,406.42	761,030.90	744,415.24	719,175.81	736,941.49	798,582.58	852,628.31	785,052.41	744,207.20
All Other	456,966.31	564,359.09	629,916.20	651,749.93	605,265.59	645,486.87	1,260,639.16	1,348,172.19	504,162.27	466,032.39
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	913,178.38	1,302,765.51	1,390,947.10	1,396,165.17	1,324,441.40	1,382,428.36	2,059,221.74	2,200,800.50	1,289,214.68	1,210,239.59
58705 COMMUNITY DEV STATE MATCH										
010 General Fund	256,584.00	256,658.00	224,926.00	227,319.00	273,909.00	272,811.00	287,846.00	293,036.00	295,322.00	296,666.00
	256,584.00	256,658.00	224,926.00	227,319.00	273,909.00	272,811.00	287,846.00	293,036.00	295,322.00	296,666.00
Positions	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Personal Services	159,825.26	144,898.92	156,072.71	164,249.00	190,441.16	200,687.01	196,023.50	215,859.72	206,120.51	202,108.13
All Other	63,336.30	60,459.48	87,235.20	95,042.12	74,686.11	86,374.26	73,806.73	83,670.92	86,517.57	66,239.32
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	223,161.56	205,358.40	243,307.91	259,291.12	265,127.27	287,061.27	269,830.23	299,530.64	292,638.08	268,347.45
67445 INTERNATIONAL COMMERCE-DECD										
010 General Fund	632,918.00	632,931.00	608,934.00	609,321.00	1,117,344.00	1,115,958.00	1,142,745.00	1,144,588.00	1,168,222.00	1,168,203.00
	632,918.00	632,931.00	608,934.00	609,321.00	1,117,344.00	1,115,958.00	1,142,745.00	1,144,588.00	1,168,222.00	1,168,203.00
Positions	1,000	1,000	1,000	1,000	2,000	2,000	2,000	2,000	2,000	2,000
Personal Services	115,461.21	115,623.95	115,246.37	113,501.30	220,135.78	248,848.75	262,559.67	286,667.80	288,700.33	306,779.83
All Other	521,852.00	498,409.00	492,546.00	498,409.00	898,409.00	886,609.00	886,870.40	890,798.59	891,441.99	743,589.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	637,313.21	614,032.95	607,792.37	611,910.30	1,118,544.78	1,135,457.75	1,149,430.07	1,177,466.39	1,180,142.32	1,050,368.83

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
67546 ME SMALL BUSINESS COMM-DECD										
010 General Fund	690,478.00	690,478.00	683,684.00	683,684.00	683,684.00	683,684.00	683,684.00	683,684.00	683,684.00	683,684.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	690,478.00	512,764.00	854,424.00	683,515.13	683,684.00	683,623.00	678,215.00	683,115.00	680,215.00	615,316.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	690,478.00	512,764.00	854,424.00	683,515.13	683,684.00	683,623.00	678,215.00	683,115.00	680,215.00	615,316.00
72706 ECONOMIC GROWTH COUNCIL										
010 General Fund	58,000.00	58,000.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	58,000.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	49,855.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	58,000.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	55,395.00	49,855.00
92928 APPLIED TECH DEV CTR SYSTEM-LAPSE ACCOUNT										
010 General Fund	187,250.00	187,250.00	178,838.00	178,838.00	178,838.00	178,838.00	100,000.00	100,000.00	178,838.00	178,838.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	102,184.53	263,516.71	178,838.00	178,838.00	178,838.00	178,828.00	100,000.00	100,000.00	178,838.00	160,954.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	102,184.53	263,516.71	178,838.00	178,838.00	178,838.00	178,828.00	100,000.00	100,000.00	178,838.00	160,954.00
99501 INNOVATION OFFICE OF										
010 General Fund	7,314,412.00	7,314,438.00	6,999,449.00	6,995,981.00	7,023,047.00	7,021,486.00	7,052,873.00	7,055,863.00	7,066,208.00	7,066,427.00
Positions	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Personal Services	153,827.84	194,466.67	206,619.80	161,053.38	257,461.00	261,303.11	273,566.43	304,813.33	271,740.71	295,809.60
All Other	7,026,690.54	6,458,448.41	5,741,797.47	6,747,913.59	5,198,201.37	5,180,207.15	5,927,380.11	5,999,824.30	6,617,917.73	6,359,498.36
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	7,180,518.38	6,652,915.08	5,948,417.27	6,908,966.97	5,455,662.37	5,441,510.26	6,200,946.54	6,304,637.63	6,889,658.44	6,655,307.96

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Z17801 MAINE WORKFORCE OPPORTUNITIES MARKETING FUND										
010 General Fund	0.00	0.00	0.00	144,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
	0.00	0.00	0.00	144,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	144,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	45,000.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	144,000.00	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00	45,000.00
Z19501 MAINE COWORKING DEVELOPMENT FUND										
010 General Fund	0.00	0.00	0.00	0.00	100,000.00	100,000.00	0.00	0.00	100,000.00	100,000.00
	0.00	0.00	0.00	0.00	100,000.00	100,000.00	0.00	0.00	100,000.00	100,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	22,500.00	121,940.00	30,560.00	25,000.00	100,000.00	80,000.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	22,500.00	121,940.00	30,560.00	25,000.00	100,000.00	80,000.00
Z25401 FUND FOR EFFICIENT DELIVERY OF LOCAL & REGIONAL SVCS										
010 General Fund	0.00	0.00	0.00	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	0.00	412.04	461,734.71	636,452.54	750,504.31
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	412.04	461,734.71	636,452.54	750,504.31
6904 MARINE INFRASTRUCTURE & TECHNOLOGY FUND, PL 2003, C 50										
013 Federal Fund	0.00	0.00	0.00	0.00	48,378.41	392,630.49	334,366.34	784,767.93	30,498.31	186,075.77
	0.00	0.00	0.00	0.00	48,378.41	392,630.49	334,366.34	784,767.93	30,948.31	186,075.77
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	40,451.39	90,161.43	50,062.32	46,593.90	28,604.18	153,235.96
All Other	0.00	0.00	0.00	0.00	7,927.02	302,469.06	284,304.02	738,174.03	1,894.13	32,839.81
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	48,378.41	392,630.49	334,366.34	784,767.93	30,498.31	186,075.77

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
58789 OFFICE OF COMMUNITY DEVELOPMENT										
013 Federal Fund	0.00	0.00	0.00	0.00	0.00	0.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00
	0.00	0.00	0.00	0.00	0.00	0.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	1,684.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	164,251.78	120,936.00	271,054.58	645,741.85	339,209.71	270,746.81	616,831.24	169,031.00	292,320.90	214,349.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	165,935.96	120,936.00	271,054.58	645,741.85	339,209.71	270,746.81	616,831.24	169,031.00	292,320.90	214,349.00
6903 CURRICULUM TRAINING & WORKSHOP										
014 Other Special Rev	70,000.00	70,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00
	70,000.00	70,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	16,496.07	40,355.63	15,575.77	12,112.58	11,173.07	111,984.79	12,713.86	110,801.22	17,584.23	1,601.41
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	16,496.07	40,355.63	15,575.77	12,112.58	11,173.07	111,984.79	12,713.86	110,801.22	17,584.23	1,601.41
6905 MAINE ECONOMIC DEVELOPMENT FUND										
014 Other Special Rev	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000,000.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000,000.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000,000.00	0.00
57711 PUBLICATIONS REVOLVING FUND										
014 Other Special Rev	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00
	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00	51,375.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	8,639.49	308.28	8,252.91	20,152.47	19,115.38	15,479.07	33,151.95	12,878.24	17,976.85	6,455.89
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	8,639.49	308.28	8,252.91	20,152.47	19,115.38	15,479.07	33,151.95	12,878.24	17,976.85	6,455.89

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
57712 TOURISM COOPERATIVE MARKETING FUND										
014 Other Special Rev	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00	52,403.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other				34,677.46	5,553.81	35,481.28	20,625.53	30,101.52	28,673.57	10.03
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	34,677.46	5,553.81	35,481.28	20,625.53	30,101.52	28,673.57	10.03
57749 TOURISM MARKETING PROMOTION FUND										
014 Other Special Rev	9,255,018.00	9,590,661.00	9,610,786.00	9,631,605.00	12,600,987.00	13,450,260.00	13,470,762.00	13,485,631.00	17,781,042.00	18,309,268.00
Positions	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	9,000	9,000
Personal Services	590,487.33	675,217.00	756,735.91	831,740.01	786,117.84	794,403.88	726,602.45	864,821.27	990,861.03	860,340.77
All Other	7,424,467.80	9,566,936.60	9,095,876.91	11,756,513.59	11,431,559.49	12,874,557.62	13,992,154.34	12,868,082.65	15,201,359.59	13,311,827.05
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	8,014,955.13	10,242,153.60	9,852,612.82	12,588,253.60	12,217,677.33	13,668,961.50	14,718,756.79	13,732,903.92	16,192,220.62	14,172,167.82
58701 COMMUNITY DEVELOPMENT REVOLVING LOAN FUND										
014 Other Special Rev	1,016,011.00	1,016,011.00	1,016,011.00	1,016,011.00	1,016,011.00	1,016,011.00	1,016,011.00	616,011.00	616,011.00	616,011.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	813,579.07	1,070,753.46	683,947.72	64,870.98	819,581.20	62,517.06	51,998.68	104,919.70	938,622.18	44,075.60
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	813,579.07	1,070,753.46	683,947.72	64,870.98	819,581.20	62,517.06	51,998.68	104,919.70	938,622.18	44,075.60
58706 MAINE CODE ENFORCEMENT TRAINING & CERTIFICATION FUND										
014 Other Special Rev	0.00	0.00	108,478.00	112,543.00	36,565.00	36,508.00	36,508.00	36,508.00	6,508.00	6,508.00
Positions	0.00	0.00	1,000	1,000	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	43,459.64	21,673.75	28,738.86	0.00	0.00	0.00	74,293.20	0.00	0.00
All Other	0.00	10,486.95	27,154.44	6,581.67	3,473.58	2,721.34	34,280.92	26,806.94	1,811.24	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	53,946.59	48,828.19	35,320.53	3,473.58	2,721.34	34,280.92	101,100.14	1,811.24	0.00

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
58707 WASTE MANAGEMENT & RECYCLING										
014 Other Special Rev	0.00	0.00	166,470.00	172,037.00	172,037.00	172,037.00	169,404.00	169,818.00	173,126.00	172,871.00
	0.00	0.00	166,470.00	172,037.00	172,037.00	172,037.00	169,404.00	169,818.00	173,126.00	172,871.00
Positions	0.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Personal Services	49,353.39	83,219.81	85,117.03	89,708.37	90,056.03	93,622.06	97,735.01	46,012.46	21,951.53	
All Other	0.00	43,722.65	35,786.25	988.14	11,852.76	12,447.98	13,490.44	19,934.90	33,060.26	56,188.83
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	93,076.04	119,006.06	86,105.17	101,561.13	102,504.01	107,112.50	117,669.91	79,072.72	78,140.36
59014 MAINE STATE FILM COMMISSION										
014 Other Special Rev	10,000.00	10,000.00	10,000.00	10,000.00	263,140.00	260,943.00	264,082.00	264,732.00	267,568.00	267,902.00
	10,000.00	10,000.00	10,000.00	10,000.00	263,140.00	260,943.00	264,082.00	264,732.00	267,568.00	267,902.00
Positions	0.000	0.000	0.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000
Personal Services	0.00	0.00	0.00	0.00	94,422.71	93,243.99	95,254.45	98,857.21	100,864.41	102,536.89
All Other	0.00	0.00	0.00	0.00	47,189.34	55,700.78	55,477.25	31,850.62	28,629.52	2,146.88
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	141,612.05	148,944.77	150,731.70	130,707.83	129,493.93	104,683.77
98501 MAINE RESEARCH AND DEVELOPMENT FUND										
014 Other Special Rev	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	0.00	0.00	0.00	0.00
	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	160,377.69	9,315.71	176,707.16	41,547.17	154,021.50	19,440.86	254,143.07	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	160,377.69	9,315.71	176,707.16	41,547.17	154,021.50	19,440.86	254,143.07	0.00	0.00	0.00
Z05701 MAINE ECONOMIC DEVELOPMENT EVALUATION FUND										
014 Other Special Rev	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00
	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	154,167.00	0.00	66,472.75	100,828.33	7,159.44	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	154,167.00	0.00	66,472.75	100,828.33	7,159.44	0.00	0.00	0.00

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Z07201 RENEWABLE ENERGY RESOURCES FUND										
014 Other Special Rev	288,000.00	288,000.00	288,000.00	288,000.00	88,000.00	88,000.00	88,000.00	88,000.00	88,000.00	88,000.00
	288,000.00	288,000.00	288,000.00	288,000.00	88,000.00	88,000.00	88,000.00	88,000.00	88,000.00	88,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	152,470.72	54,397.28	29,189.69	34,726.21	27,327.73	26,935.72	30,919.36	19,086.46	29,964.04	24,541.35
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	152,470.72	54,397.28	29,189.69	34,726.21	27,327.73	26,935.72	30,919.36	19,086.46	29,964.04	24,541.35
Z24501 BROADBAND DEVELOPMENT FUND										
014 Other Special Rev	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,341,086.00	1,344,642.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,341,086.00	1,344,642.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	2.000	2.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,265,019.78	833,329.95
All Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	258,700.17	234,727.18
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,523,719.95	1,068,057.13
58701 COMIM DEVELOPMENT BLOCK GRANT										
015 Federal Fund	21,843,181.00	21,848,174.00	21,740,835.00	21,757,418.00	21,656,743.00	21,649,362.00	21,679,687.00	21,683,485.00	21,690,409.00	21,696,827.00
	21,843,181.00	21,848,174.00	21,740,835.00	21,757,418.00	21,656,743.00	21,649,362.00	21,679,687.00	21,683,485.00	21,690,409.00	21,696,827.00
Positions	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000	5.000
Personal Services	359,062.77	356,901.93	379,167.89	412,731.50	420,775.36	413,343.84	333,294.13	275,883.45	394,414.26	258,810.02
All Other	17,013,487.06	20,397,648.18	9,996,412.24	14,734,878.21	10,493,220.99	9,957,303.66	8,001,265.11	12,466,671.64	7,535,792.41	9,827,074.77
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	17,372,549.83	20,754,550.11	10,375,580.13	15,147,609.71	10,913,996.35	10,370,647.50	8,334,559.24	12,742,555.09	7,930,206.67	10,085,884.79
58722 CARES DECD										
015 Federal Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,477,583.42
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,477,583.42
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120,685.50
All Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,356,897.92
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,477,583.42

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
99501 INNOVATION - OFFICE OF										
017 Bond Funds	12,400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	12,400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	12,400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	12,400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
99503 OFFICE OF INNOVATION R&D PL2009 CH 414B-6										
014 Bond Funds	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	3,000,000.00	0.00	0.00	0.00	0.00	0.00	0.00
58501 BRUNSWICK NAVAL AIR STATION REDEVELOPMENT 09 PL 414 B										
018 Bond Funds	4,135,706.63	809,009.89	1,517,065.57	1,434,944.03	0.00	0.00	0.00	0.00	0.00	0.00
	4,135,706.63	809,009.89	1,517,065.57	1,434,944.03	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	4,135,706.63	809,009.89	1,517,065.57	1,434,944.03	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	4,135,706.63	809,009.89	1,517,065.57	1,434,944.03	0.00	0.00	0.00	0.00	0.00	0.00
58502 COMMUNITIES FOR MAINE'S FUTURE PROGRAM PL 2009 C. 414B										
018 Bond Funds	327,467.00	120,822.00	2,125,181.00	628,731.00	0.00	0.00	0.00	0.00	0.00	0.00
	327,467.00	120,822.00	2,125,181.00	628,731.00	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	327,467.00	120,822.00	2,125,181.00	628,731.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	327,467.00	120,822.00	2,125,181.00	628,731.00	0.00	0.00	0.00	0.00	0.00	0.00

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
61704 MAINE BIOMEDICAL RESEARCH FUND										
018 Bond Funds	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	750,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
61705 BIOMEDICAL MTI-HUMAN HEALTH RESEARCH PL 2013 C568										
018 Bond Funds	0.00	0.00	0.00	0.00	175,000.00	2,825,000.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	175,000.00	2,825,000.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	175,000.00	2,825,000.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	175,000.00	2,825,000.00	0.00	0.00	0.00	0.00
61706 BIOMEDICAL RESEARCH PL 2013 C574										
018 Bond Funds	0.00	0.00	0.00	0.00	10,000,000.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	10,000,000.00	0.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	10,000,000.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	10,000,000.00	0.00	0.00	0.00	0.00	0.00
99502 MARINE INFRASTRUCTURE & TECHNOLOGY FUND 2005 PL C.462										
018 Bond Funds	150,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	150,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	150,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	150,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

PROGRAM	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
99503 OFFICE OF INNOVATION R&D PL2009 CH414B-6										
Bond Funds	0.00	0.00	0.00	0.00	0.00	7,000,000.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	7,000,000.00	0.00	0.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	7,000,000.00	0.00	0.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	7,000,000.00	0.00	0.00	0.00	0.00
99504 MAINE TECHNOLOGY INSTITUTE PL 2015 C479										
Bond Funds	0.00	0.00	0.00	0.00	0.00	25,000,000.00	10,000,000.00	10,000,000.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	25,000,000.00	10,000,000.00	10,000,000.00	0.00	0.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	25,000,000.00	10,000,000.00	10,000,000.00	0.00	0.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	25,000,000.00	10,000,000.00	10,000,000.00	0.00	0.00
58701 COMIM DEVELOPMENT BLOCK GRANT										
Cares Act Funds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	251,584,400.89
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	251,584,400.89
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	251,584,400.89
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	251,584,400.89
99501 INNOVATION - OFFICE OF										
Cares Act Funds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500,000.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500,000.00
Positions	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Personal Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
All Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500,000.00
Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500,000.00