Fiscal Briefing

August 25, 2022 Prepared by the Office of Fiscal & Program Review

1. General Fund Revenue Update (see attached)

| | Total General Fund Revenue - FY 2023 (\$'s in Millions) | | | | | | | | | | |
|------|---|---------|--------|------|---------|------|--|--|--|--|--|
| | Budget Actual Var. % Var. Prior Year % Chan | | | | | | | | | | |
| July | \$350.7 | \$372.2 | \$21.5 | 6.1% | \$365.4 | 1.9% | | | | | |
| FYTD | \$350.7 | \$372.2 | \$21.5 | 6.1% | \$365.4 | 1.9% | | | | | |

General Fund revenue was over budget by \$21.5 million (6.1%) for the month of July, the first month of FY 2023, and 1.9% greater than July 2021 General Fund revenue.

Individual income tax revenue was over budget by \$7.1 million (5.3%) for the month, largely the result of positive variances in final tax payments and withholding for the month partially offset by individual tax refunds that were greater than budgeted for the month. Sales and use tax revenue for July (June sales) was over budget for the month by \$6.4 million (3.2%). Estate tax revenue for the month of July was over budget by \$12.1 million.

2. Highway Fund Revenue Update (see attached)

| | Total Highway Fund Revenue - FY 2023 (\$'s in Millions) | | | | | | | | | | | |
|------|---|--------|---------|-------|--------|-------|--|--|--|--|--|--|
| | Budget Actual Var. % Var. Prior Year % Change | | | | | | | | | | | |
| July | \$30.2 | \$29.9 | (\$0.2) | -0.8% | \$31.0 | -3.6% | | | | | | |
| FYTD | \$30.2 | \$29.9 | (\$0.2) | -0.8% | \$31.0 | -3.6% | | | | | | |

Highway Fund revenue was under budget by -\$0.2 million (-0.8%) for the month of July, the first month of FY 2023, and -3.6% less than July 2021 Highway Fund revenue.

Fuel taxes were under budget by -\$0.7 million (-3.7%) for the month. Motor vehicle registrations and fees were above budget by \$0.6 million (5.9%) for the month.

3. Cash Balances Update

The average balance in the cash pool for July was \$4,245.6 million, a decrease from June's average of \$4,374.3 million This decrease was primarily the result of decreases in Other Special Revenue Funds balances partially offset by an increase in General Fund balances. The average Highway Fund balance for July was \$30.3 million, an increase from June's balance of \$27.7 million.

General Fund Revenue Fiscal Year Ending June 30, 2023 (FY 2023)

July 2022 Revenue Variance Report

| Revenue Category | July '22 Budget | July '22 Actual | July '22 Variance | Budget | Actual | Variance | Variance % | % Change from Prior Year | FY 2023 Budgeted Totals |
|---|--------------------|--------------------|----------------------|--------------|--------------|-------------|------------|--------------------------------|----------------------------|
| Sales and Use Tax ¹ | 203,461,734 | 209,878,405 | 6,416,671 | 203,461,734 | 209,878,405 | 6,416,671 | 3.2% | 4.1% | 2,114,622,487 |
| Service Provider Tax | 4,233,331 | 4,066,857 | (166,474) | 4,233,331 | 4,066,857 | (166,474) | -3.9% | -4.3% | 50,000,000 |
| Individual Income Tax | 133,760,083 | 140,875,706 | 7,115,623 | 133,760,083 | 140,875,706 | 7,115,623 | 5.3% | -0.7% | 2,054,227,867 |
| Corporate Income Tax | 19,500,000 | 20,053,460 | 553,460 | 19,500,000 | 20,053,460 | 553,460 | 2.8% | -0.7% | 335,688,199 |
| Cigarette and Tobacco Tax ² | 11,926,015 | 13,333,619 | 1,407,604 | 11,926,015 | 13,333,619 | 1,407,604 | 11.8% | -1.4% | 151,740,000 |
| Insurance Companies Tax | 1,029,746 | 841,823 | (187,923) | 1,029,746 | 841,823 | (187,923) | -18.2% | -46.5% | 88,800,000 |
| Estate Tax | 2,000,000 | 14,093,707 | 12,093,707 | 2,000,000 | 14,093,707 | 12,093,707 | 604.7% | 12405.5% | 24,150,000 |
| Other Taxes and Fees * | 9,026,283 | 6,444,290 | (2,581,993) | 9,026,283 | 6,444,290 | (2,581,993) | -28.6% | -13.0% | 154,467,985 |
| Fines, Forfeits and Penalties | 1,031,659 | 1,647,085 | 615,426 | 1,031,659 | 1,647,085 | 615,426 | 59.7% | 334.6% | 11,914,639 |
| Income from Investments | 0 | (14) | (14) | 0 | (14) | (14) | N/A | N/A | 8,166,254 |
| Transfer from Lottery Commission | 5,769,231 | 9,717,486 | 3,948,255 | 5,769,231 | 9,717,486 | 3,948,255 | 68.4% | 39.9% | 60,000,000 |
| Transfers to Tax Relief Programs * | (5,000) | 0 | 5,000 | (5,000) | 0 | 5,000 | 100.0% | 100.0% | (81,040,000) |
| Transfers for Municipal Revenue Sharing | (23,072,864) | (27,845,352) | (4,772,488) | (23,072,864) | (27,845,352) | (4,772,488) | -20.7% | -22.6% | (233,343,625) |
| Other Revenue * | (17,936,989) | (20,898,940) | (2,961,951) | (17,936,989) | (20,898,940) | (2,961,951) | -16.5% | -134.5% | 19,161,761 |
| Totals | 350,723,229 | 372,208,132 | 21,484,903 | 350,723,229 | 372,208,132 | 21,484,903 | 6.1% | 1.9% | 4,758,555,567 |

* Additional detail by subcategory for these categories is presented on the following page.

1 / Includes revenue from adult-use marijuana sales taxes of \$1.4 million for July and \$1.4 million for the fiscal year to date.

2 / Includes revenue from adult-use marijuana excise taxes of \$1.2 million for July and \$1.2 million for the fiscal year to date.

General Fund Revenue Fiscal Year Ending June 30, 2023 (FY 2023)

| | | - | | | | | | | |
|---|--------------------|--------------------|----------------------|--------------|--------------|-------------|------------|--------------------------------|----------------------------|
| Revenue Category | July '22 Budget | July '22 Actual | July '22 Variance | Budget | Actual | Variance | Variance % | % Change from Prior Year | FY 2023 Budgeted Totals |
| Detail of Other Taxes and Fees: | | | | | | | | | |
| - Property Tax - Unorganized Territory | 0 | 0 | 0 | 0 | 0 | 0 | N/A | N/A | 14,813,169 |
| - Real Estate Transfer Tax | 133,333 | 202,352 | 69,019 | 133,333 | 202,352 | 69,019 | 51.8% | 4.8% | 29,474,801 |
| - Liquor Taxes and Fees | 1,535,543 | 279,617 | (1,255,926) | 1,535,543 | 279,617 | (1,255,926) | -81.8% | -67.9% | 22,093,824 |
| - Corporation Fees and Licenses | 627,126 | 1,652,755 | 1,025,629 | 627,126 | 1,652,755 | 1,025,629 | 163.5% | 121.0% | 11,013,649 |
| - Telecommunication Excise Tax | 0 | (63,947) | (63,947) | 0 | (63,947) | (63,947) | N/A | N/A | 6,200,000 |
| - Finance Industry Fees | 2,115,581 | 1,464,400 | (651,181) | 2,115,581 | 1,464,400 | (651,181) | -30.8% | -31.6% | 25,916,990 |
| - Milk Handling Fee | 302,735 | 75,617 | (227,118) | 302,735 | 75,617 | (227,118) | -75.0% | 56.2% | 1,104,564 |
| - Racino Revenue | 807,728 | 897,993 | 90,265 | 807,728 | 897,993 | 90,265 | 11.2% | 2.1% | 8,986,666 |
| - Boat, ATV and Snowmobile Fees | 646,069 | 0 | (646,069) | 646,069 | 0 | (646,069) | -100.0% | -100.0% | 4,559,561 |
| - Hunting and Fishing License Fees | 1,920,168 | 1,353,257 | (566,911) | 1,920,168 | 1,353,257 | (566,911) | -29.5% | 47.3% | 15,994,284 |
| - Other Miscellaneous Taxes and Fees | 938,000 | 582,248 | (355,752) | 938,000 | 582,248 | (355,752) | -37.9% | -41.8% | 14,310,477 |
| Subtotal - Other Taxes and Fees | 9,026,283 | 6,444,290 | (2,581,993) | 9,026,283 | 6,444,290 | (2,581,993) | -28.6% | -13.0% | 154,467,985 |
| Detail of Other Revenue: | | | | | | | | | |
| - Liquor Sales and Operations | 1,642 | 4,980 | (2,937,745) | 1,642 | 4,980 | 3,338 | 203.3% | 94.1% | 28,500 |
| - Targeted Case Management (DHHS) | 0 | 7,176 | 7,176 | 0 | 7,176 | 7,176 | N/A | N/A | 0 |
| - State Cost Allocation Program | 2,421,271 | 1,752,937 | (668,334) | 2,421,271 | 1,752,937 | (668,334) | -27.6% | -32.2% | 26,436,802 |
| - Unclaimed Property Transfer | 0 | 0 | 0 | 0 | 0 | 0 | N/A | N/A | 7,700,000 |
| - Tourism Transfer | (12,730,517) | (13,782,509) | (1,051,992) | (12,730,517) | (13,782,509) | (1,051,992) | -8.3% | -56.9% | (21,504,900) |
| - Transfer to Maine Milk Pool | (418,680) | 0 | 418,680 | (418,680) | 0 | 418,680 | 100.0% | 100.0% | (1,405,537) |
| - Transfer to STAR Transportation Fund | (8,373,234) | (10,187,151) | (1,813,917) | (8,373,234) | (10,187,151) | (1,813,917) | -21.7% | -145.9% | (14,174,000) |
| - Other Miscellaneous Revenue | 1,162,529 | 1,305,626 | 143,097 | 1,162,529 | 1,305,626 | 143,097 | 12.3% | -47.0% | 22,080,896 |
| Subtotal - Other Revenue | (17,936,989) | (20,898,940) | (2,972,465) | (17,936,989) | (20,898,940) | (2,961,951) | -16.5% | -134.5% | 19,161,761 |
| Detail of Transfers to Tax Relief Programs: | | | | | | | | | |
| - Me. Resident Prop. Tax Program (Circuitbreaker) | 0 | 0 | 0 | 0 | 0 | 0 | N/A | N/A | 0 |
| - BETR - Business Equipment Tax Reimb. | (5,000) | 0 | 5,000 | (5,000) | 0 | 5,000 | 100.0% | 100.0% | (17,800,000) |
| - BETE - Municipal Bus. Equip. Tax Reimb. | 0 | 0 | 0 | 0 | 0 | 0 | N/A | 100.0% | (63,240,000) |
| Subtotal - Tax Relief Transfers | (5,000) | 0 | 5,000 | (5,000) | 0 | 5,000 | 100.0% | 100.0% | (81,040,000) |
| Inland Fisheries and Wildlife Revenue - Total | 2,623,128 | 1,382,747 | (1,240,381) | 2,623,128 | 1,382,747 | (1,240,381) | -47.3% | -89.8% | 21,516,535 |

July 2022 Revenu<u>e Variance Report</u>

Highway Fund Revenue Fiscal Year Ending June 30, 2023 (FY 2023)

July 2022 Revenue Variance Report

| | | | | Fiscal Year-To-Date | | | | | FY 2023 |
|---|--------------------|--------------------|----------------------|---------------------|-------------|-----------|---------------|--------------------------------|--------------------|
| Revenue Category | July '22 Budget | July '22 Actual | July '22 Variance | Budget | Actual | Variance | % Variance | % Change from Prior Year | Budgeted Totals |
| Fuel Taxes: | | | | | | | | | |
| - Gasoline Tax | 17,499,493 | 16,782,898 | (716,595) | 17,499,493 | 16,782,898 | (716,595) | -4.1% | -3.6% | 204,095,000 |
| - Special Fuel and Road Use Taxes | 3,904,319 | 3,853,873 | (50,446) | 3,904,319 | 3,853,873 | (50,446) | -1.3% | -4.8% | 50,084,998 |
| - Transcap Transfers - Fuel Taxes | (1,567,365) | (1,523,994) | 43,371 | (1,567,365) | (1,523,994) | 43,371 | 2.8% | 1.1% | (18,680,713) |
| - Other Fund Gasoline Tax Distributions | (437,609) | (426,375) | 11,234 | (437,609) | (426,375) | 11,234 | 2.6% | 2.1% | (5,103,802) |
| Subtotal - Fuel Taxes | 19,398,838 | 18,686,403 | (712,435) | 19,398,838 | 18,686,403 | (712,435) | -3.7% | -4.1% | 230,395,483 |
| Motor Vehicle Registration and Fees: | | | | | | | | | |
| - Motor Vehicle Registration Fees | 6,641,706 | 6,649,668 | 7,961 | 6,641,706 | 6,649,668 | 7,961 | 0.1% | 0.7% | 69,162,203 |
| - License Plate Fees | 348,142 | 394,265 | 46,123 | 348,142 | 394,265 | 46,123 | 13.2% | -6.4% | 3,661,097 |
| - Long-term Trailer Registration Fees | 772,927 | 1,064,796 | 291,869 | 772,927 | 1,064,796 | 291,869 | 37.8% | 6.7% | 12,134,523 |
| - Title Fees | 1,335,700 | 1,384,123 | 48,423 | 1,335,700 | 1,384,123 | 48,423 | 3.6% | 3.2% | 14,325,795 |
| - Motor Vehicle Operator License Fees | 817,973 | 1,023,621 | 205,648 | 817,973 | 1,023,621 | 205,648 | 25.1% | 1.9% | 9,410,348 |
| - Transcap Transfers - Motor Vehicle Fees | 0 | (12,730) | (12,730) | 0 | (12,730) | (12,730) | N/A | N/A | (16,518,054) |
| Subtotal - Motor Vehicle Reg. & Fees | 9,916,448 | 10,503,743 | 587,295 | 9,916,448 | 10,503,743 | 587,295 | 5.9% | 1.3% | 92,175,912 |
| Motor Vehicle Inspection Fees | 244,313 | 105,909 | (138,404) | 244,313 | 105,909 | (138,404) | -56.7% | -69.2% | 3,202,500 |
| Other Highway Fund Taxes and Fees | 141,829 | 163,701 | 21,872 | 141,829 | 163,701 | 21,872 | 15.4% | -11.7% | 1,267,454 |
| Fines, Forfeits and Penalties | 50,534 | 0 | (50,534) | 50,534 | 0 | (50,534) | -100.0% | -100.0% | 606,412 |
| Interest Earnings | 18,432 | 0 | (18,432) | 18,432 | 0 | (18,432) | -100.0% | N/A | 221,169 |
| Other Highway Fund Revenue | 392,841 | 465,234 | 72,393 | 392,841 | 465,234 | 72,393 | 18.4% | -14.8% | 11,304,465 |
| Totals | 30,163,235 | 29,924,989 | (238,246) | 30,163,235 | 29,924,989 | (238,246) | -0.8% | -3.6% | 339,173,395 |