



## **Maine Ambulance Medicaid Supplemental Payment Program**

*Together, we will work to bring millions in federal Medicaid matching funds to  
Maine ambulance service providers*

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### **Why Implement a Provider Assessment?**

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- The pandemic has further exposed the need to address the disparity in funding opportunities for ambulance providers.
- Federal Medicaid law allows states to collect an assessment on ambulance service providers and then use the money collected as the state share for federal Medicaid matching funds.
- Using the additional federal dollars, Maine will effectively increase Medicaid rates by making supplemental payments to ambulance providers.
- Since the state share comes from the assessments, the state can increase payments with no impact on general fund dollars.
- Assessment programs like this have been used for years to benefit the hospital and nursing home industries in Maine and in nearly all states across the country. Many states have similar ambulance assessment programs or are in the process of implementing one.

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### **How will the Program Work?**

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- State legislation will direct the Maine Department of Health and Human Services (DHHS) to collect the assessment from each non-municipal (for-profit, non-profit, and volunteer ambulance services) ambulance services provider.
- DHHS will use the new state funds generated from the assessment to match federal Medicaid dollars. In Maine, that means roughly two federal dollars for each state dollar.
- With the new federal dollars (and the new state dollars from the assessment), MaineCare will make supplemental Medicaid payments to non-municipal ambulance providers.

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### **How much will payments increase?**

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- Supplemental payments would provide an approximate increase of 100% or more over current rates.
- The amount gained by each individual provider will vary based on the volume of their Medicaid business compared to their overall mix of services (Medicare, commercial, self-pay, etc.).
- The net gain (increase in payments minus the assessment paid) to each individual provider will vary. However, for the industry as a whole, the supplemental payments should be at least two times the amount of the assessments paid by all providers.

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## Have other states implemented these programs?

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- Yes, approximately a dozen states have implemented provider assessment programs for ambulance services. Programs are operational or in the process of implementation in WI, VT, MA, IL, KY, GA, AR, MO, LA, MI, CA, and TN. Sellers Dorsey is actively working to develop programs in at least five additional states.
- Wisconsin recently passed legislation for an ambulance assessment program and Sellers Dorsey is currently working with the state on implementation.
- In Massachusetts, Sellers Dorsey is working with the Massachusetts Ambulance Association and the Medicaid agency to implement a 6% provider assessment that will generate state dollars sufficient to effectively double current Medicaid rates for ambulance transports.

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## Ambulance Provider Assessment Program Flowchart

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