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S.P. 407

In Senate, March 28, 2017

An Act To Protect Taxpayers in the Privatization of State Services

Reference to the Committee on State and Local Government suggested and ordered printed.

A handwritten signature in cursive script, reading "Heather J.R. Priest".

HEATHER J.R. PRIEST
Secretary of the Senate

Presented by Senator BELLOWS of Kennebec.

Cosponsored by Senator JACKSON of Aroostook, Representative BLUME of York and Senators: CYRWAY of Kennebec, DESCHAMBAULT of York, KEIM of Oxford, LIBBY of Androscoggin, SAVIELLO of Franklin, Representatives: FECTIONEAU of Biddeford, MARTIN of Eagle Lake, MARTIN of Sinclair.

1 **Be it enacted by the People of the State of Maine as follows:**

2 **Sec. 1. 5 MRSA §18, sub-§1, ¶D**, as enacted by PL 1979, c. 734, §2, is amended
3 to read:

4 D. "Proceeding" means a proceeding, application, request, ruling, determination,
5 award, contract, claim, controversy, charge, accusation, arrest or other matter relating
6 to governmental action or inaction, but does not include an employee bid or contract
7 to provide agency services under section 482, subsections 6 and 7.

8 **Sec. 2. 5 MRSA §18-A, sub-§4**, as enacted by PL 2001, c. 203, §2, is amended to
9 read:

10 **4. Exemptions.** This section does not apply:

11 A. To purchases by the Governor under authority of Title 1, section 814;

12 B. To contracts made with a corporation that has issued shares to the public for the
13 general benefit of that corporation; ~~or~~

14 C. If an exemption is approved by the Director of the Bureau of General Services
15 within the Department of Administrative and Financial Services or the director's
16 designee based upon one of the following and if the director gives notice of the
17 granting of this exemption to all parties bidding on the contract in question with a
18 statement of the reason for the exemption and if an opportunity is provided for any
19 party to appeal the granting of the exemption:

20 (1) When the private entity or party that proposes to contract with the State and
21 that employs the executive employee, based upon all relevant facts, is the only
22 reasonably available source to provide the service or product to the State, as
23 determined by the director; or

24 (2) When the director determines that the amount of compensation to be paid to
25 the private entity or party providing the service or product to the State is de
26 minimis; or

27 D. To a contract by employees to provide agency services under section 482,
28 subsection 7.

29 **Sec. 3. 5 MRSA c. 21** is enacted to read:

30 **CHAPTER 21**

31 **PRIVATIZATION OF AGENCY SERVICES**

32 **§481. Definitions**

33 As used in this chapter, unless the context otherwise indicates, the following terms
34 have the following meanings.

35 **1. Agency.** "Agency" means a state agency as defined in section 1552, subsection 6.

1 **2. Business day.** "Business day" means any calendar day excluding Saturdays,
2 Sundays and legal holidays.

3 **3. Contractor.** "Contractor" means a nongovernmental person who has entered into
4 a privatization contract with the State.

5 **4. Dependent.** "Dependent" means the spouse or child of an employee if the spouse
6 or child would qualify for dependent status under the United States Internal Revenue
7 Code of 1986 or for whom a support order has been or could be granted under Title 19-A,
8 section 1653, subsection 2.

9 **5. Employee organization.** "Employee organization" means an organization that
10 has as its primary purpose the representation of employees in their employment relations
11 with an employer under Title 26, chapter 9-B.

12 **6. Privatization contract.** "Privatization contract" means an agreement or
13 combination or series of agreements by which a nongovernmental person agrees with an
14 agency to provide services that are of at least \$500,000 in value as of October 1, 2017 and
15 annually increased by the amount of increase in the Consumer Price Index calculated by
16 the United States Department of Labor, Bureau of Labor Statistics for the most recent 12-
17 month period for which data are available and that are substantially similar to and in lieu
18 of services provided, in whole or in part, by regular employees of the agency.
19 "Privatization contract" does not include:

20 A. Any subsequent agreement to a privatization contract, including any agreement
21 resulting from a rebidding of previously privatized service, or any agreement
22 renewing or extending a privatization contract;

23 B. A contract for information technology services if an employee organization agrees
24 to the terms of the contract in writing; or

25 C. An agreement solely to provide legal, management consulting, planning,
26 engineering or design services.

27 **§482. Privatization contracts**

28 **1. Privatization contracts.** Notwithstanding the provisions of chapters 155 and 156,
29 an agency entering into a privatization contract shall, in consultation with the
30 Commissioner of Administrative and Financial Services, follow the requirements of this
31 section.

32 **2. Written statement of services; sealed bids; contract terms.** An agency shall
33 prepare a specific written statement of the services proposed to be the subject of a
34 privatization contract, including the specific quantity and standard of quality of the
35 subject services. The agency shall solicit competitive sealed bids for the privatization
36 contracts based upon this statement. The day designated by the agency upon which it will
37 accept these sealed bids must be the same for all parties. The statement of services is a
38 public record and must be filed in the agency and with the Commissioner of
39 Administrative and Financial Services and transmitted to the State Auditor for review
40 pursuant to section 483. The term of a privatization contract may not exceed 5 years. A

1 privatization contract may not be amended for the purpose or effect of avoiding a
2 requirement of this section.

3 **3. Wage rate and benefits for employees in bids for privatization and**
4 **privatization contracts.** For each position for which a bidder under subsection 2 will
5 employ a person pursuant to the privatization contract and for which the duties are
6 substantially similar to the duties performed by a regular agency employee or employees,
7 the statement required by subsection 2 must include a statement of the minimum wage
8 rate to be paid for the position. The minimum wage rate must be the lowest classification
9 under chapter 372 under which the comparable regular agency employee is paid or the
10 average private sector wage rate for the position as determined by the Commissioner of
11 Administrative and Financial Services from data collected by the Department of
12 Administrative and Financial Services, Bureau of Human Resources and Bureau of
13 General Services. A bid for a privatization contract and a privatization contract must
14 establish the wage rate for each position subject to a minimum wage rate under this
15 subsection at no less than the minimum wage rate for that position. A bid for a
16 privatization contract and a privatization contract must include provisions for the
17 contractor to pay not less than a percentage, comparable to the percentage paid by the
18 State for state employees, of the costs of health insurance plans with coverage
19 comparable to the coverage provided by the State for state employees for every employee
20 employed for not less than 20 hours per week pursuant to the contract and for a dependent
21 of the employee. A contractor shall submit quarterly payroll records to the agency, listing
22 the name, address, social security number, hours worked and hourly wage paid for each
23 employee in the previous quarter. The Attorney General may bring a civil action for
24 equitable relief in the Superior Court to enforce this subsection or to prevent or remedy
25 the dismissal, demotion or other action prejudicing any employee as a result of a report of
26 a violation of this subsection.

27 **4. Offers of employment to terminated state employees.** A privatization contract
28 must contain a provision requiring the contractor to offer available employee positions
29 pursuant to the contract to qualified regular employees of the agency whose state
30 employment is terminated because of the privatization contract and who satisfy the hiring
31 criteria of the contractor. A privatization contract must contain provisions requiring the
32 contractor to comply with a policy of and to take affirmative steps to provide
33 nondiscrimination and equal opportunity for any person protected by chapter 337.

34 **5. Estimate of subject services.** An agency seeking to enter into a privatization
35 contract shall prepare a comprehensive written estimate of the costs of regular agency
36 employees providing the subject services in the most cost-efficient manner. The estimate
37 must include all direct and indirect costs of regular agency employees providing the
38 subject services, including, but not limited to, pension, insurance and other employee
39 benefit costs. For the purpose of reducing this estimate, an employee organization
40 representing employees of the agency may at any time before the final day for the agency
41 to receive sealed bids pursuant to subsection 2 propose an amendment to any relevant
42 collective bargaining agreement to which the employee organization is a party, but such
43 an amendment may take effect only if the effect of the amendment is to reduce the
44 estimate below the contract cost pursuant to subsection 7. An estimate under this
45 subsection remains confidential until after the final day for the agency to receive sealed

1 bids for the privatization contract pursuant to subsection 2, at which time the estimate
2 becomes a public record and must be filed in the agency and with the Commissioner of
3 Administrative and Financial Services and transmitted to the State Auditor for review
4 pursuant to section 483.

5 **6. Employee bids.** Employees of an agency seeking a privatization contract under
6 subsection 1 and who are represented by an employee organization may organize and
7 submit a bid to provide the subject services under this section. After consulting any
8 relevant employee organizations, an agency seeking to enter into a privatization contract
9 shall provide adequate resources for the purpose of encouraging and assisting agency
10 employees to organize and submit a bid to provide the subject services. In determining
11 what resources are adequate for this purpose, the agency shall refer to an existing
12 collective bargaining agreement of a similar employee organization whose members
13 perform the subject services that provides similar resources in the same or other agencies,
14 except that, if no such collective bargaining agreement exists, the agency shall refer to
15 any existing comparable collective bargaining agreement providing similar resources and
16 shall provide such resources at the minimum level of assistance provided in the similar
17 agreement. The agency shall consider an employee bid under this subsection on the same
18 basis as all other bids received under subsection 2. An employee bid under this subsection
19 is not a public record under Title 1, chapter 13, subchapter 1 before the designation of the
20 winning bidder under subsection 7. An employee bid under this subsection may be made
21 as a joint venture with other persons.

22 **7. Designation of winning bidder.** After soliciting and receiving all bids under
23 subsection 2, an agency shall publicly designate the bidder to which it proposes to award
24 the privatization contract. The agency shall prepare a comprehensive written analysis of
25 the contract cost based upon the designated bid, specifically including the costs of
26 transition from public to private operation, of any additional unemployment and
27 retirement benefits and of monitoring and otherwise administering contract performance.
28 If the designated bidder proposes to perform any or all of the contract outside the
29 boundaries of the State, the contract cost must be increased by the amount of any lost
30 income tax revenue to the State by the corresponding elimination of agency employees,
31 as determined by the State Tax Assessor.

32 **8. Certification to State Auditor.** For a privatization contract of a designated
33 bidder under subsection 7, the head of the agency and the Commissioner of
34 Administrative and Financial Services shall each certify in writing to the State Auditor
35 that:

36 A. The contract complies with all provisions of this section and of all other
37 applicable laws;

38 B. The quality of the services to be provided by the designated bidder is likely to
39 satisfy the quality requirements of the statement prepared pursuant to subsection 2
40 and to equal or exceed the quality of services that could be provided by regular
41 agency employees pursuant to subsection 5;

42 C. The contract cost pursuant to subsection 7 will be less than the estimated cost
43 pursuant to subsection 5;

1 D. The designated bidder and its supervisory employees while in the employ of the
2 designated bidder have no adjudicated record of substantial or repeated willful
3 noncompliance with any relevant federal or state regulatory statute, including, but not
4 limited to, statutes concerning labor relations, occupational safety and health,
5 nondiscrimination and affirmative action, environmental protection and conflicts of
6 interest; and

7 E. The proposed privatization contract is in the public interest and meets all
8 applicable quality and fiscal standards.

9 A copy of the proposed privatization contract must accompany the certification
10 transmitted to the State Auditor under this subsection.

11 9. Rules. The Department of Administrative and Financial Services may adopt rules
12 to carry out the provisions of this chapter and to ensure that the competitive bidding
13 process under this section is consistent with the provisions of competitive bids under
14 section 1825-B.

15 **§483. Review by State Auditor**

16 **1. Review by State Auditor.** A privatization contract submitted to the State Auditor
17 becomes valid 30 business days after receipt of the certification for the contract required
18 by section 482, subsection 8 unless the State Auditor notifies the agency of an objection
19 to the contract within 30 business days of receipt of the certification. An objection by the
20 State Auditor under this subsection must be in writing and state specifically the State
21 Auditor's finding that the agency has failed to comply with one or more of the
22 requirements of section 482, including that based on independent review of all the
23 relevant facts the State Auditor finds incorrect any of the findings required by section
24 482, subsection 8. The State Auditor may extend the time for objections for an additional
25 period of 30 business days beyond the original 30 business days by written notice to the
26 agency stating the reason for the extension.

27 **2. Summonses by State Auditor.** For the purpose of reviewing an agency's
28 compliance and certification pursuant to section 482, the State Auditor or the State
29 Auditor's designee may require by summons the attendance and testimony under oath of
30 witnesses and the production of books, papers and other records relating to the review.
31 All provisions of law relative to summonses in Title 14, chapter 203 apply to a summons
32 under this subsection.

33 **3. Forms; rules.** The State Auditor may prescribe forms and adopt routine technical
34 rules as defined in chapter 375, subchapter 2-A to carry out the provisions of this chapter.

35 **4. Finality of State Auditor objection.** An objection of the State Auditor pursuant
36 to subsection 1 is final and binding, unless the State Auditor in writing withdraws the
37 objection. If the State Auditor objects to a contract under subsection 1, the privatization
38 process under section 482 is terminated unless the agency submits a revised certified
39 contract to the State Auditor within 30 days of the date of the objection. The State
40 Auditor shall review a revised certified contract in the same manner as a certified contract
41 under subsection 1.

1 **SUMMARY**

2 This bill creates a process by which a state agency can enter a privatization contract
3 with a nongovernmental entity to perform basic agency services for up to 5 years if a
4 number of criteria are met, including:

5 1. Wages and benefits for employees of the contractor are comparable to state
6 employees performing the same services;

7 2. The contractor endeavors to hire agency employees terminated due to the
8 privatization;

9 3. The agency provides an estimate of its costs in providing the subject services in
10 the most efficient manner;

11 4. The agency provides support and resources to allow agency employees to submit a
12 competing bid to provide the privatized services;

13 5. The agency considers as a contract cost any income tax revenue lost to the State as
14 a result of services to be performed out of state under the contract; and

15 6. A review by the State Auditor to determine that all of the requirements of the
16 bidding and privatization contract have been met.